

FROM Lasalle, Quebec.
DATE October 31, 1967
SUBJECT Replacement for Santicizer 1100
REFERENCE AV-67-401✓
TO Mr. R.S. Trump

cc: W.T. Witter
E.H. Toombs
G. Bradley
R. Bridges
J. Kelly
A. Parent
K. McCabe
J.G. Edminston
J. Darby St. Louis
J.G. King

CONFIDENTIAL

To follow with your memo of October 5, 1967 stating that Surpass Petrochemicals will no longer be in a position to supply us with toppings hard alkylate bottom as of March 1968, we are submitting a project proposal to find an alternative.

The subject was discussed with J. Darby and he agrees that one of the following might be considered:

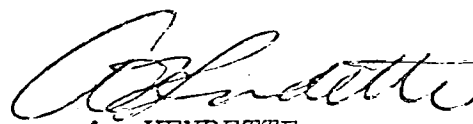
1. DA 122A Soft Heavy Alkylate from Escane 440 (light grade)
2. DA 123A " " " " 460 (heavy grade)
3. HA 380 Heavy Alkylate synthetic as used in Santolube 290.
St. Louis cannot evaluated these materials before 1968.

Attached is a photocopy of a letter from Imperial Oil Ltd, October 18, 1967.

R. Fern indicated that the present value to Imperial's internal use of DA122A and DA123A is about 2 1/2¢/lb. Monitoring quality, storage and handling costs could lead to a selling price of about 5¢/lb.

Bill Blockhaus of Surpass reported that they will fill a 4,000 gallon tank of PX-1 for the last time; Surpass can make a 10,000 gallon tank car immediately providing we pay for demurrage or storage.

AV/gd


A. VENETTE

DSW 587705

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