DRAFT

PROPOSED RESPONSES TO POSSIBLE QUESTIONS ARISING
FROM ELECTRICAL UTILITIES COMPANY NEWS RELEASE ANNOUNCING
LICENSING OF MONSANTO'S TECHNOLOGY

Q: Is Monsanto actively seeking licencees for its non-PCB dielectric fluid technology?

A: No, Monsanto is not seeking licencees for its dielectric technology. The licensing agreement announcement by EUC was the result of an approach by that firm to Monsanto.

Q: Is the Monsanto/EUC agreement an exclusive license?

A: Monsanto's agreement with EUC is a non-exclusive, non-transferrable license for that firm to use Monsanto patents and technical knowhow to produce, use and market a product trademarked by EUC as EUCANON-4™.

Q: Monsanto had been working on at least two dielectric candidates to replace fluid containing chlorinated biphenyls -- MCS 1238 and MCS 1588. Does the technology agreement with EUC involve either of these fluids?

A: The technology involved in the agreement was developed as part of Monsanto's research work on MCS 1588.

Q: Does Monsanto have any plans to market a non-PCB dielectric fluid in the future?

A: Monsanto shelved its development work on environmentally compatible replacements for PCB dielectric materials in early 1976. This decision was based on the electrical industries apparent decision to adopt existing commodity-type compounds to their dielectric needs. There are currently no plans to reestablish development work in this area.

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Q: What were the financial terms of the licensing agreement?

A: This information is considered proprietary.

Q: Can you tell me how effective EUCANON-4 is?

A: You should contact Electrical Utilities Company for information concerning capacitor performance.

Q: Does the Monsanto/EUC license agreement involve patented technology?

A: The agreement does include patented technology.

Q: Has safety testing been completed on this PCB replacement product?

A: The information which we developed has been shared with EUC. As we have indicated, EUC is continuing product development including any additional safety tests that may be required.

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