

Ardmore

November 21, 1963

General Sales

Mr. A. L. Meyer

DENS-COTE SYSTEMS

C. E. Abbey - sad

CC: Messrs.

Re: Sales to J-M

S. A. McGaskill - Ardmore

D. L. Mongold - Ardmore

R. Sikes - Ardmore

S. Smith - Ardmore Legal

E. S. Hollingsworth - Paoli

J. Dillerman - Paoli

THIS COPY FOR

Mr. Lehnert in his memorandum of 11/15 to you raised the question of making available Dens-Cote Sane and Dens-Cote Plaster.

We have already been asked this by J-M representatives and have taken the position that we do not have it available for them and will not make it available to them until we have worked out any problems that may develop as we promote the material across the Country.

I would suggest we maintain this position for a while, but ultimately, if every thing works out satisfactorily, we will have to make it available to them.

PLAINTIFF'S EXHIBIT

GP-1694

SGP 0024423