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Office of the Comptroller

WHITE LEAD IN OIL REPLACEMENT COSTS

January 13, 1942

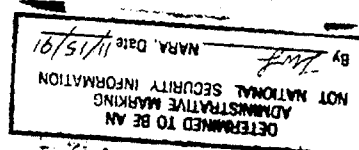
	per cwt Heavy Paste	per cwt Soft Paste	per cwt Average
Pig Lead at \$6.60 cwt Corr. N. Y.			
72.8¢	\$ 4.805		
71.2¢		\$ 4.699	
71.8¢			\$ 4.719
Linseed Oil at 10.2			
9¢	.918		
11¢		1.122	
10.6¢			1.081
Steel Package	400	430	424
TOTAL MATERIAL	\$ 6.123	\$ 6.261	\$ 6.224
Mfg. Cost Lead in Oil (1.165 per cwt. 12 Mos. 1940)			
102.8%	1.165		
99.5%		1.159	
100.0%			1.165
Packing Labor (12 Mos. 1940)	.030	.030	.030
TOTAL MANUFACTURING	\$ 7.338	\$ 7.440	\$ 7.419
Branch Selling Expense (12 Mos. 1940 Hqs. Calif.)	\$ 1.254		
Branch Administrative Exp. (12 Mos. 1940 Hqs. Calif.)	.503		
General Office	.796		
	\$ 2.553	\$ 2.553	\$ 2.553
	\$ 9.893	\$ 9.993	\$ 9.972
Price to Agents on 13.25 Card	\$10.280	\$10.280	\$10.280
Cost as above	9.892	9.993	9.972
Income Tax at 60%	2.348	2.397	2.372
TOTAL COST	\$ 10.107	\$ 10.147	\$ 10.139
NET PROFIT	.143	.103	.111
SELLING PRICE	\$ 10.250	\$ 10.250	\$ 10.250

COST OF SOFT PASTE OVER HEAVY

Average Figure (19% Heavy)
(81% Soft)

OPA 0001261

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