

FULLER-AUSTIN INSULATION CO.

2201 LAMAR AVENUE
HOUSTON 3, TEXAS

January 20, 1955

Columbia Southern Chemical Corporation
Post Office Box 900
Lake Charles, Louisiana

Attention: Mr. Clem White

Dear Sir:

We are pleased to submit our proposal to cover the performance of sheet metal work which will be required at your Lake Charles, Louisiana, plant.

We propose to perform such work on a time and material basis in accordance with your specifications and under your supervision as follows:

1. Materials - In the event we are required to furnish all or any part of the materials required for this work, same will be invoiced at regular national industrial discounts.
2. Labor - All labor will be furnished as required and shall be paid for on the following basis:
 - A. Labor cost of the men actually engaged in the work as evidenced by our weekly field payrolls.
 - B. 5% of the above labor cost for payroll taxes.
 - C. 10% of the above totals for supervision and overhead.
 - D. 10% of the above totals as our profit.

It is understood that you are to supply Workman's Compensation Insurance for the men engaged in the work.

In the event we are required to furnish trucks or other equipment, such items shall be charged on a regular rental basis in accordance with A. E. D. rates.

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A schedule of current wage rates governing this work is attached hereto and made a part of this proposal. This wage scale shall govern this work until such time as the current agreement expires.

All work which we perform and all material which we furnished will be guaranteed unconditionally for a period of one (1) year.

Yours very truly,

FULLER-AUSTIN INSULATION COMPANY

P. R. Austin
P. R. Austin *P.R.*

PRA:lp

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