



GENERAL OFFICE, CLEVELAND, OHIO
FACTORIES: CLEVELAND, SAN FRANCISCO, READING AND TORONTO
BRANCH OFFICES AND WAREHOUSES: PORTLAND, ORE., SEATTLE, WASH.

OFFICES AND FACTORY
123 TO 169 HOOPER ST.
TELEPHONE MARKET 200

SAN FRANCISCO, CAL.,

Oct. 5th, 1921.

ANACONDA LEAD PRODUCTS COMPANY,
#111 West Washington Street,
Chicago, Ill.

Attention - MR. D.A. DOWDY,
Director of Sales.

Gentlemen:-

As a subsidiary of The Glidden Company
of Cleveland, Ohio, our Company is desirous of having
the privilege of using the Anaconda brand in connection
with the sale of Anaconda White Lead. We will appreciate
if you will kindly write us a letter giving us the necessary
authority in accordance with your contract with The Glidden
Company of Cleveland, Ohio.

Yours very truly,

THE GLIDDEN COMPANY
OF CALIFORNIA

[Signature]
Vice-Pres. & Gen'l Mgr.

WJB:EW