

From **MONSANTO CHEMICAL COMPANY**

At **Texas City**

Date **June 8, 1956**

cc **R. T. Clark**
J. C. Garrels
W. S. Putnam
W. S. Sevier

To **John B. Clopton**

Reference

At **Texas City**

Subject

VINYL CHLORIDE

I just had a telephone message from Don Bierwert relative to our inquiry as to whether we could lend Carbide & Carbon some vinyl chloride while shipments were slow and get it back sometime early in 1957 when we will need it. Don stated he had gotten information from Carbide that they did not want any vinyl chloride at the present time, so this chance of getting rid of vinyl is gone for the present. Evidently, their market is off, as well as ours.

Don also told me that their polymerization facilities would be slowed down during the months of June and July, and possibly start picking up speed in August. This means we can look for a pretty slow period in the vinyl plant for the next 2-1/2 months.

This leaves only one alternative and that is for the Sales Department to get out and sell vinyl chloride so as to enable the plant to run at a greater speed. I think this is a challenge to the Sales Department to see what it can do. Every car of vinyl which is sold at the present time will be a big help toward keeping expenses down and adding to the over-all gross profit of our division. I don't think you need worry about letting go ethylene as we will see that there is sufficient ethylene between now and April 1st to meet our requirements.

Original sig
By: **H. K. Eckert**

H. K. Eckert

CBY 1111894

Rm P VCM