-IN THOUSANDS OF POUNDS AND DOLLARS-

MG R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR. YEAR	SALES CURR. Y-TD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	CUST. I.D. / MAJR.-GRD.-GP.
		PYDRAUL 312		1968		1969													6760-312-11
1136		.HYATT DIE CASTNG - ENG CYPR CA	60.0	7.00	20.0	6.50			1.00		.50		2.00		1.00	1.00	1.00		00151378
1136		HYATT DIE CASTING EL SEGUND CA		2.50															10039746
1136		HYATT DIE CASTING GLENDALE CA		.500															00125075
		PARENT CUST. TOT-HYATT DIE CASTI	60.0	10.0	20.0	6.50			1.00		.50		2.00		1.00	1.00	1.00		10039746
1134		.ILLINOIS BRICK CO BLUE IS IL		.500		1.50			.500				.500					.500	10040027
1134		.IMPACT DIE CASTING SANDWICH IL	23.0	11.0	23.0	13.0	2.50		1.50			2.50	1.50		5.00				00151394
1134		.IMPACT DIE CASTING HOLLAND MI		4.00															00125318
1131		.INDUSTRIAL CASTINGS CLEV OH	5.00	5.50	5.00	5.50			1.00			1.00		1.00	1.00	1.50			10040272
1134		.INDUSTRIAL DIE CAS CHICAGO IL	100	10.0															00125474
1136		.INTERSTATE ENGR	20.0																00196177
1130		.INTERSTATE MFG ORANGE CT				.500								.500					00213551
1132		.I B M FT LAUDERDALE FLA		1.00															00151386
1136		.INTL CAST PROD GARDENA CA	12.0	8.50	12.0	14.0		1.00	1.00	1.00		1.00	1.00	1.00	4.00	1.00	1.50	1.50	10041171
1136		.I T T CONTROLS GLENDALE CA				30.0										30.0			10042100
1153		.IRONTON MALLEABLE IRONTON OHIO				1.50												1.50	00207535
1130		.JERSEY PLASTIC & D IRVINGTO NJ		2.00															00126373
1130		.JEPSEY PLASTIC & D MOUNT GI OH		2.50															00126381
1131		.JESSUP STEEL	50.0																00195758
1131		.JONES LAUGHLIN STEEL ALIQUIP P	30.0																00191507
1134		L E JONES ARK HENNEPIN IL	1.00	5.00	1.00														00126608
1131		.K R WILSON DIV ARCADE N Y		1.00															10090806
1136		.KAISER ALUMI HEAD WA	20.0		5.00														10043379
1136		.KAISER ALUM-CHEM TACOMA WASH	6.00	3.50	6.00	2.00		1.00				1.00							00154296
1136		.KAISER ALUM TRENTWOOD WA	50.0	8.00	22.0														10043336
1131		.KAISER ENGINEERS BUTLER PA				2.50							2.50						00207845
1136		.KAISER STEEL CORP FONTANA CA	80.0																00126721
1130		.KASON HARDWARE BINGHAMTON NY				6.50					2.50	1.50						2.50	00196436
1134		.KELSEY HAYES CO ROCKFORD IL				5.00									5.00				10043751
1153		.KELSEY HAYSE CO DETROIT MI				61.0								12.0	14.0	24.0	6.0	5.0	00212032
1136		.KENCO DIE CAST GARDENA CA	5.00	.500	3.00	2.00		.50			.50		1.00						10043786
1131		.KEYSTONE BRASS WKS ERIE PA	1.00	2.00	1.00	.500			.500										10044197
1134		.KITCHEN-QUIP WATERLOO IN		3.61		3.00		.500	.500			.500	.500			.500		.500	10044448
1132		.SUILMAN DIECAST	50.0																00195790
1134		.KUX MACH DES PLAINES ILL		.500															10044995
1136		.LANSCO DIECASTING S ELMONTE CA	25.0	3.50		7.50				1.00		2.00		1.50	1.50	1.50			00156590
1131		.LATROBE STEEL CO LATROBE PA	30.0																10045525
1131		.LESTER CASTINGS INC BEDFORD OH	100	136	100	126	10.2	15.0	20.0	5.0	15.0	10.0	6.0	10.0	5.0	10.0	5.0	15.0	10046033
1131		.LESTER ENGINEERING CLEV OH		1.50		16.0				3.00	4.00	4.00				5.00			10046068
1132		.LEWIS PRODUCTS HOHENWALD TN		.046															10046181
1130		.L & L WHITEMETALS CARLSTADT NJ				2.50									2.50				00215538
1136		.LOS ANGELES DIE LOS ANGELES CA	40.0	1.00	16.0	8.50		.50				3.50		.50	1.00	.50	1.00	1.50	00127906
1153		.LYONS DIECASTING HOLLAND MI		2.50		4.00										3.00	1.00		00128112

WATER_PCB-00042607