



SPECIAL MATERIALS, INC. DELAWARE

3628 W. PIERCE STREET, MILWAUKEE, WI 53215

PHONE: (414) 383-2020 • 800-558-0604 • TWX 910-262-3106 SPECIAL MIL



December 24, 1979

Mr. Paul Reynier
Purchasing Agent
HAVEG INDUSTRIES, INC.
900 Greenbank Road
Wilmington, Delaware 19808

*Call Paul
+ change*

Dear Paul:

Thank you for the release on your PO#76019 for one container each of Indian anthophyllite grades CS, CLA and LA-1 for shipment in January.

The prices effective January 1, 1980 are as follows:

Grade CLA	-	\$694.00 per metric ton	
Grade CS	-	\$588.00 per metric ton	<i>572.00</i>
Grade LA-1	-	\$582.00 per metric ton	<i>578.00</i>

Prices are F.O.B. Bombay and include packaging costs. Because this material will be shipped after January 1, 1980, it will be subject to the price increase. This increase is due to increased production costs. Prices subject to change without notice.

Enclosed are two pictures of the crate-type package that will be used for your shipments. Ten crates, 44" x 44" x 85" containing about 34 bags each (45 kgs/bag) can fit into a 20-foot container. This packaging avoids the stacking of smaller pallet units and better insures the arrival of the material to your plant in good condition.

Please let us know if you have any questions or comments on the new packaging.

We take this opportunity to thank you for your continued business, and wish you and yours a most Happy Holiday Season!!

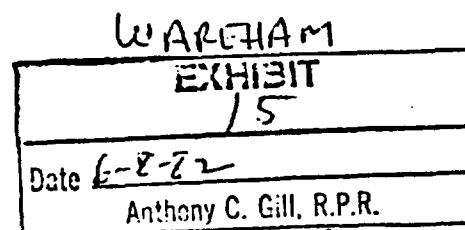
Very truly yours,

SPECIAL MATERIALS, INC. DELAWARE

Mary L. Skiba for
Dick Wareham

PJT/ms

Enclosures



*Ex 3
9/15/82*

