A. EASTERN REGION - Manufacturing

MONTHLY MANUFACTURING REPORT

AUGUST 1975

1. FINANCIAL SUMMARY

a. Results

	Inter-Co.	Trade	Total
Plant Sales July	$ 177,000	$ 118,000	$ 295,000
Plant Sales Aug.	211,000	118,000	329,000
Plant Sales YTD	$1,716,000	$ 962,000	$2,678,000

b. Discussions

August sales were up 11.5% from July which still has the plant on a two shift schedule. The work force has been increased slightly and there are now 20% of the work force on lay off.

2. FUTURE VARIANCES

a. Recipe

Trials on 265A free Kalminex have not been made due to a strike at Latrobe Steel. It is hoped that FPD will change their recipe to EP 3502 B by mid September.

b. Foseco Trucking

Savings for the month were $9,562.68. 89 truckloads were hauled which was 64% of the total freight hauled from Mt. Braddock. Cost per mile was reduced from $.689 to .656 per mile. Accumulated savings thus far in 1975 are 78,450.35 for an average of $9,806.28 per month. Average cost per mile thus far is .696 per mile.

c. OSHA

In early September OSHA inspectors returned and ran air sampling tests and the results shall be forthcoming. The checks were for asbestos, silica and general nuisance dusts.

d. Quality Control

Exothermics

Good plug production, yielded no scrap problems for the first half of August. Other one-piece hot tops and Exothermics also ran well for the month.

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