

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

ORG 2 A		#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS		#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS		#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY		MONTH DEC		YEAR 1960		PAGE NO. 152					
DIST.	SALES MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
			04 1040 RBD AROCLOR DIST 1254																
4411			C512650	NATL LEAD CO OF CAL SF CAL	9		13	1	2	2	2		2	2	1		2	1	
1502			A512779	NATL LEAD CO PERTH AMBOY	9		11	1	1		2			1	2			2	
1502			A512796	NATL LEAD CO CHICAGO ILL	7		9	1			2		1			1	1		2
2705			A512878	NATL LEAD CO OF OHIO CINCI															
1010			E513675	NATL PAINT IRVINGTON N J															
1504			A513834	NATL PLASTIC ODENTON MD															
1010			A514921	NATL STARCH & CHEM NY NY															
1503			B515447	NATL VULCANIZED FIBR			4					1			1	1	1		
1014			G526664	NEWARK RESIN FINISH CO			1						1						
2905			E528640	NILES CHEMICAL PAINT	1		1										1	1	
1502			E528775	JOHN P NISSEN JR CO	1		1												
4411			E530585	NORMAN ENG CO															
4405			A530840	NORTH AMER AVIA LOS ANG															
0704			E532853	NORTHERN TERMINALS INC															
1601			G534395	NOSCO PLASTICS															
0902			C535300	NUKEM PRODUCTS CORP	4		26	6					12			8			
1003			G536626	NU WIPE LACQ ER WAX INC															
1504			B538448	OBRIEN CORP BALTIMORE MD	1		1							1					
2905			E538480	OCEAN CHEMICALS INC	1														
2803			E539569	OHIO COATING CO															
2885			A540350	OHIO RBR WILLOUGHBY OHIO															
2705			E541250	OIL KRAFT INC															
4411			E542005	OLD COLONY PAINT AND															
2803			E542850	OLO PAINT CORP	2		1				1					1			
2802			E545939	ORCHARD HILL CO			1		1										1
4411			E546604	ORGANOCERAMS															
0805			E547049	ORLEANS PT WORKS			1	1											
0307			E549892	OWENS ILL GLASS ST CHARLES															
1009			C550245	OXFORD PAPER NEW YORK N Y															
1012			D554823	PAN CHEMICAL CORP	2		1						1					1	
1007			E556618	PAPER NOVELTY MFG CO															
1008			G557221	PAR ALL PAINT PRODUCTS CO			1												1
4103			E559035	PARKER PAINT MFG CO	1														
0704			E559487	PARKS COMPANY			3					3							
0901			E560120	PASS AND SEYMOUR INC															
1018			E560923	PATTERSO SARGEN LONG ISLAN	2		1						1						
2803			E561000	PATTERSON SARGEN CLEVELAND	1		1												1
1018			E561574	PEACOCK ROLL LEAF CO INC			1								1				
0305			E561890	PEARL VARNISH PRODUCTS			1						1						1
1502			D562750	PECORA INC			1								1				
1010			B565500	THE PENETONE CO	1		1				1								
2905			G565643	PENINSULAR CHEM VAN DYKE															