details of great importance For such purchases, the industrial establishment will undoubtedly have a system whereby, first, definite specifications, perhaps including drawings, will be prepared by engineers These plans and specifications will then be carefully checked by the safety professional before bids and estimates of cost are solicited

The purchasing agent will have the plans and specifications at hand when he asks for prices However, he will want to keep in close touch with the safetyman throughout the negotiations of such purchases, for he will want the benefit of the latter's knowledge and experience in picking any flaw in relation to accident prevention details

After the purchase order has been made out and before it is signed, one other most important detail should not be overlooked This is a statement, in language that cannot possibly be misinterpreted, that the articles ordered must comply fully with the safety laws and regulations of the state in which they are to be used

This statement must be made a part of the purchase order

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