



| PLANT        |           | BY T.W. |      | BY MAIL |      |
|--------------|-----------|---------|------|---------|------|
| CUSTOMER NO. | ROUTE VIA | DATE    | CODE | DATE    | CODE |
| 000          | See Below | 8-1     | 8-6  | 99      | 8-74 |

8-74 2A 8-

SAME AS SOLD TO UNLESS OTHERWISE SPECIFIED

Union Electric Company  
1901 Gratiot Ave.  
St. Louis, Mo. 63106

North American Refractories Co  
 Elwood, Indiana  
 For Receipt Via RAGO Truck to  
 Union Electric Company  
 Cabela Plant, #1 Monsanto Ave  
 -Eauget, Ill. 62202  
 Attn: Mr. Sam Fitch

SHIPPING DATES: 1933 - 1934 4-5 via

| DATE ENTERED                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |             | CUSTOMER ORDER NO.  | CUST. REG. NO. | CUSTOMER<br>GOODS DATES | REQUESTED ROUTING | RELEASE |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|---------------------|----------------|-------------------------|-------------------|---------|
| 10-10-79                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |             | 84602               |                | 10-1-79                 |                   |         |
| RELEASE NO.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | TERMS       | PRICES ARE P. O. B. |                | MINIMUM WEIGHT          |                   |         |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | NET 30 DAYS |                     |                | 1000 GCS                |                   |         |
| <div style="display: flex; justify-content: space-between;"> <span>240004 BARCO BRIMING CT-13 GUN MIX</span> <span>240005 LIZ.</span> </div> <div style="display: flex; justify-content: space-between;"> <span>in 1004 bags (12 pellets *)</span> <span>132.0</span> </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <span>Change for 4 partial pellets only</span> <span>10.00</span> </div> <div style="margin-top: 20px;"> <p>*A* Sold to, attn: Anna Ryabel Esq.<br/>P.O. Box 148<br/>St. Louis, Mo. 63156</p> </div> |             |                     |                |                         |                   |         |

Use ness. pallet protection. \*Pallet weight not to exceed 2000# per pallet. Show C/C# on all papers and packages. Include this material in next car when avail, going to the Hammond warehouse. Inturn Farber. Darco truck will pick up at Hammond and deliver to customer on return trip back to Farber.

**BILLING:** Customer to be billed only for their portion of frt from New York to Montreal and frt from Montreal to destination via TWA. No fct. Any extra charges such as handling and warehousing don't apply.

DATE 10-10-73

SALES DEPARTMENT

**PLAINTIFF'S EXHIBIT**

NAR-64



# NORTH AMERICAN REFRACTORIES CO.

DIVISION OF ELTRA CORPORATION  
CLEVELAND, OHIO 44114

SALES OF

PLANT MT. UNION

BY T.W.X.

BY MAIL MAIL

| CUSTOMER NO. | ROUTE VIA           | BILL OF LADING | INVOICE NO. | CODE | S/C | TERRITORY CREDIT | INVOICES DATED |
|--------------|---------------------|----------------|-------------|------|-----|------------------|----------------|
| 360          | CONSOLIDATE FRTWAYS | 15             | S&C         |      | 15  | G-39             | 25             |

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TERMINATION

COMMITMENT TO

SAME AS SOLD TO UNLESS OTHERWISE SPECIFIED

FRAZIER-SIMPLEX, INC.  
BOX 493  
WASHINGTON, PA. 15301

HILLSBORO GLASS COMPANY  
HILLSBORO, ILLINOIS.

SHIPPING DATES: DELIVERY REQUIRED JANUARY 1, 1972. SHIP ACCORDINGLY.

| DATE ORDERED | CUSTOMER ORDER NO. | DATE REC. SHIP    | DATE SHIP | REQUESTED ROUTING  | RELEASE        |
|--------------|--------------------|-------------------|-----------|--------------------|----------------|
| 8/9/71       | 9667-F             |                   | 8/6/71    | BEST WAY - COLLECT |                |
| RELEASE DEL. | TERMS              | PRICES ARE F.O.B. | PPD       | COL                | UNIFORM WEIGHT |
|              | NET 30 DAYS<br>X   | MT. UNION, PA     |           | X                  |                |

| 1  | 50# | NARCO STAZ-ON | 50# | 206. | 206.00 |
|----|-----|---------------|-----|------|--------|
| 2  |     |               |     |      |        |
| 3  |     |               |     |      |        |
| 4  |     |               |     |      |        |
| 5  |     |               |     |      |        |
| 6  |     |               |     |      |        |
| 7  |     |               |     |      |        |
| 8  |     |               |     |      |        |
| 9  |     |               |     |      |        |
| 10 |     |               |     |      |        |
| 11 |     |               |     |      |        |
| 12 |     |               |     |      |        |
| 13 |     |               |     |      |        |
| 14 |     |               |     |      |        |
| 15 |     |               |     |      |        |
| 16 |     |               |     |      |        |
| 17 |     |               |     |      |        |
| 18 |     |               |     |      |        |
| 19 |     |               |     |      |        |
| 20 |     |               |     |      |        |
| 21 |     |               |     |      |        |
| 22 |     |               |     |      |        |
| 23 |     |               |     |      |        |

SHOW ORDER NUMBER 9998 ON SHIPMENT AND ALL RELATIVE PAPERS.

FRAZIER-SIMPLEX, INC. TO BE SHOWN AS SHIPPER USING THEIR SHIPPING PAPERS.

SC. V2.1 DATE 8/9/71 TIME



## NORTH AMERICAN REFRACTORIES CO.

- Eltra -

CLEVELAND, OHIO 44114

SALES ORC

PLANT FARMER PAGE #1 OF #2

BY T.V. TUX CB BY MAIL

| CUSTOMER | ROUTE VIA | QUANTITY            | UNIT PRICE | CODE | D.C. | TERRITORY CREDIT | INVOICED OR P.O. |
|----------|-----------|---------------------|------------|------|------|------------------|------------------|
| 344      | 100-PC    | SEE PAGE 2 OF ORDER | A-21       | 2/3  | L-63 | 1/3              | PAGE 2 A1        |

SHIP TO

CONSIGNEE TO

SAME AS SOLD TO UNLESS OTHERWISE SPECIFIED

FOSTER WHEELER CORP.  
110 SO. ORANGE AVE.  
LIVINGSTON, N. J. 07039

PUBLIC SERVICE OF INDIANA, INC.  
GIBSON GENERATING STA. - UNIT #  
MOUNT CARMEL, ILLINOIS

SHIPPING DATES: SEE SPEC. INSTRUCTIONS

| DATE ENTERED | QUANTITY ORDERED    | EST. REQ. NO.                              | CUSTOMER ORDER DATES | REQUESTED ROUTING     | RELEASE |
|--------------|---------------------|--------------------------------------------|----------------------|-----------------------|---------|
| 1/15/74      | CHANGE #1 (PARTIAL) |                                            |                      |                       |         |
| RELEASE NO.  | TERMS               | PRICES ARE F. O. B.                        | QUANTITY             | MINIMUM WEIGHT        |         |
|              | NET 30 DAYS         | FARMER, MO.                                | N Y N                | 60M 8.91NT 90M 6.12NT |         |
| ITEM         | ITEM#               | DESCRIPTION                                | QUANTITY             | UNIT PRICE            | TOTAL   |
| 178,000      | 29                  | NARCOCAST E.S. CASTABLE 100# BAGS.         | 178,000              | 144.                  | 115.20  |
| 15,000       | 4                   | NARCOCAST E.S. FINE (TROVEL), IN 100# BAGS | 15,000               | 144.                  | 11.70   |
| 16,000       | 5                   | SUPERCHIEF 22 MORTAR, IN 200# DRUMS        | 16,000               | 212.                  | 16.10   |
| 48,000       | 6                   | NARCOCAST CASTABLE 100# BAGS               | 48,000               | 144.                  | 115.20  |
| 24,000       | 8                   | NARCOCAST CASTABLE 100# BAGS               | 24,000               | 485.                  | 386.00  |
| 10,000       | 9                   | NARCOCRETE INSUL. CASTABLE, IN 100# BAGS   | 10,000               | 209.                  | 167.20  |
| 300          | 10                  | AEROCASL-L INSUL. CASTABLE, IN 50# BAGS    | 300                  | 136.                  | 136.00  |
| 175          | 11                  | NARCAL 50 15X12X2" TILE                    | 3.56                 | 623                   | 3.11    |
| 20,000       | 26                  | NARCAL 85P PLASTIC, IN 100# CARTONS        | 20,000               | 268.                  | 214.40  |

ITEM 26 WILL BE SHIPPED SEPARATELY VIA TRUCK. SHIPPING INSTRUCTIONS WILL BE GIVEN AT TIME OF THE RELEASE

PALLETIZE--"C" AND "S" PROT. NO CHARGE FOR PARTIAL PALLETS.

MARK SHIPMENT: F.O. P.O. NO. N-30693-7-32-1169 CHANGE #1

CUSTOMER'S ORDER NO. 2047-90

CUSTOMER'S CONTRACT NO. N-2600

ESTIMATED WEIGHT, EXCLUSIVE OF ITEM 26, 27, 273. MATERIAL IS TO BE SHIPPED IN THREE 90,000# CARS. SHIP CAR #1 SO THAT IT WILL ARRIVE AT JOO SITE ON OR BEFORE FEB. 1 AND IS TO CONTAIN ITEMS 4, 5, 6, 9 & 10. BAL. WITH NARCOCAST E.S. BALANCE OF THE ORDER IS TO BE HELD FOR THEIR

REFERENCE CONTINUING ON PAGE 20  
SALES DEPARTMENT



# NORTH AMERICAN REFRACTORIES CO.

Eltra  
CLEVELAND, OHIO 44114

SALES

|          |              |          |             |      |     |                  |      |
|----------|--------------|----------|-------------|------|-----|------------------|------|
| PLANT    | WOMELSDORF   |          | BY TWX.     |      | PC  | BY MAIL          |      |
| CUSTOMER | ROUTE V.I.A. | QUANTITY | INVOICE NO. | CODE | S/C | TERRITORY CREDIT | DATE |
| 000      | WILL FOLLOW  | S        | S           |      | 21  | L-67             | 25   |

COMMONWEALTH EDISON COMPANY  
PO BOX 138  
PEKIN, ILLINOIS 61554

SAME  
#3 POWERTON  
PEKIN, ILLINOIS

SHIPPING DATES: PRODUCE WEEK OF 9-13 FOR DELIVERY BY 9-20

|                           |                    |                     |                     |                   |         |                |
|---------------------------|--------------------|---------------------|---------------------|-------------------|---------|----------------|
| DATE ENTERED              | CUSTOMER ORDER NO. | CUST REQ NO.        | CUSTOMER ORDER DATE | REQUESTED ROUTING | RELEASE |                |
| 9-1-76                    | WILL ADVISE        |                     |                     |                   |         |                |
| RELEASE NO.               | TERMS              | PRICES ARE P. O. B. | PRICES ARE          | PREPARE DATE      | DATE    | MINIMUM WEIGHT |
|                           | NET 30 DAYS        | WOMELSDORF          | PROD. COL.          |                   |         |                |
|                           | X                  | PENNA.              | N Y N               |                   |         |                |
| 116000 CM-18 IN 100# BAGS |                    |                     |                     |                   |         |                |
| 1 116000 245 - 245.       |                    |                     |                     |                   |         |                |

Amount Discount - No  
Yes - 10%  
Yes - Special 20%  
Yes - Other  
Discount Director  
Credit Review Director

Equalization - Yes  
No

Size

WILL CONFIRM ORDER 9-13.  
TYPE "S" PALLET PROTECTION.  
SHOW C/O NUMBER ON ALL PAPERS  
AND PALLETS.

CREDIT APPROVED.

|      |        |
|------|--------|
| DATE | 9-7-76 |
|------|--------|

SALES DEPARTMENT

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**SUBSIDIARY OF ELTRA CORPORATION**

SALES DEPT. COPY

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|                                    |  |  |  |  |  |  |  |  |  |
|------------------------------------|--|--|--|--|--|--|--|--|--|
| DIVISION 1. PLANT                  |  |  |  |  |  |  |  |  |  |
| SPECIAL INSTRUCTIONS:              |  |  |  |  |  |  |  |  |  |
| CONF. TEL 4/7/63. DON'T DUT.       |  |  |  |  |  |  |  |  |  |
| RHS 530 CMT.                       |  |  |  |  |  |  |  |  |  |
| MATH ALL CALLETS WITH CUST. CO. O. |  |  |  |  |  |  |  |  |  |

|                 |                     |                  |                |                    |                    |                 |              |
|-----------------|---------------------|------------------|----------------|--------------------|--------------------|-----------------|--------------|
| INVOICES PRICED | INVOICES NOT PRICED | CUSTOMS INVOICES | BILL OF LADING | NOTICE OF SHIPMENT | TERRITORIAL CREDIT | MINIMUM CARLOAD | FREIGHT RATE |
| 0               | 2-3                 |                  | 1-3            | 1-3                | L 68               | 321             | 12.60/7      |
|                 |                     |                  |                |                    |                    | 471             | 10.60/7      |

UNSHIPPED TO: CENTRAL ILLINOIS PUBLIC SERVICE CO.

COTTAGE, ILL.

C. A. STEPHENSON

CENTRAL ILLINOIS PUBLIC SERVICE CO.

ILLINOIS CLASS

SPRINGFIELD, ILL.

DATE OF SHIPMENT: APRIL 8, 1963

|           |              |                 |                |                   |
|-----------|--------------|-----------------|----------------|-------------------|
| ORDER NO. | DATE ENTERED | CUST. ORDER NO. | CUST. REQ. NO. | CUST. ORDER DATED |
| 9123      | 4/2/63       | 10070           |                | 4/3/63            |

PRICES ARE F.O.B. OUR WORKS. ☒ INCLUDE CARLOAD ☐ LESS CARLOAD ☐ FREIGHT TO

PRICE STRUCTURE

LTMB: NET 30 DAYS

| QUANTITY | BRAND           | DESCRIPTION   | OUR DWS. NO. | PRICE  | UNIT | BURN | MIX NO | BASE  | % BURN | EQUIV. | TOTAL EQUIVALENT |
|----------|-----------------|---------------|--------------|--------|------|------|--------|-------|--------|--------|------------------|
| 20,000   | INTERSTATE C-20 | IN 1000 CASES |              | 173.00 | IN   |      |        | 73.00 |        |        | 33333            |
| 20,000   | INTERSTATE C-20 | IN 1000 CASES |              | 1.45   | CA   |      |        |       |        |        | 33333            |