

P4183

Ardmore General Sales

August 8, 1957

Acme, Texas

Mr. C. E. Abbey

ACOUSTICAL PLASTER FOR MACHINE
APPLICATION

H. J. Zelms - mb

cc: Mr. O. F. Grieve, Ardmore
Mr. C. G. Shuttleworth, Paoli

This Copy for

PLAINTIFF'S EXHIBIT

GP-385

We have received the raw materials to make up the six ton of subject material and have made this up for the three trial shipments, one of which is going today to the Jackson Sales District and we advised Dallas Sales yesterday that we had the other four ton available for them. We packaged this in the same bag used for Kalite which is 17-3/4" x 3 1/2" x 38 1/2" open mouth and it was possible to get 25 lb. in this size bag.

In making this trial run of six ton we, of course, realize that we were not as efficient as we would be with more experience but the labor cost is terrific. It required eight men three hours to mix and sack two tons. To start off with, we can only get 250 lbs. in our mixer which is a 1/2-ton mixer. Further when it is dropped from the mixer into the sacking hopper it is very difficult to get out which is a slow process and then, of course, the multi-wall bags being hand tied is another slow process.

We would like to suggest that before bags are purchased for this product that we discuss this matter further and right at the moment, we would suggest using a much larger single-wall bag that we would paste the end such as used by the suppliers of light weight aggregates such as Perlite, Zenolite, etc. Another thought we have is that if this developed into any amount of business that we probably would be just as well off from a labor standpoint to use one man mixing and one man taking off and trucking. While this would be slower it probably would be less expensive because there is considerable waiting period in the time required for mixing.

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