

ZENECA

ZENECA Inc.

Wilmington
Delaware 19897

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January 6, 1994

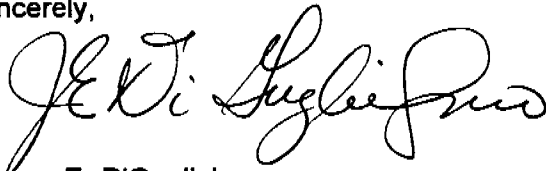
Mr. John P. Connelly
Director, State Federation & Association Liaison
Chemical Manufacturers Association
2501 M Street, NW
Washington, D.C. 20037

Dear Mr. Connelly:

Enclosed please find the Zeneca Biocides application to the CMA and a signed copy of the Responsible Care Guiding Principles.

I look forward to hearing from you on our acceptance into the CMA.

Sincerely,



James E. DiGuglielmo
International General Manager
Biocides

JED/jab
Enclosures - 2

CMA 175522



CHEMICAL MANUFACTURERS ASSOCIATION

November 1, 1993

Mr. James DiGuglielmo
International General Manager, Biocides
Zeneca Incorporated
1800 Concord Pike
Wilmington, DE 19897

Dear Jim:

Thank you for meeting with me last week. I hope your questions were answered and if not, please don't hesitate to call me.

Enclosed is a brief one-pager on how CMA is different from other chemical trade associations.

On further discussion with appropriate CMA staff, it appears your pool products and industrial biocides which Zeneca sells as intermediates are considered Category II chemicals. If you have further questions about the exact chemical sales definition, I encourage you to call Gary Herrman, CMA's Vice President-Treasurer, directly at 202/887-1230. After Zeneca's membership is approved, you will receive a request for specific sales information. That information will remain confidential.

As we discussed, adherence to the Responsible Care® Guiding Principles is a requirement of CMA membership. As a demonstration of your commitment to the initiative, we ask that you sign the Responsible Care® Guiding Principles form which was included in my initial correspondence.

As you prepare Zeneca's membership application, please don't hesitate to call me with any questions at 202/887-1299.

Sincerely,



John P. Connelly
Director, Member Relations

cc: C. Van Vlack, CMA
G. Herrman, CMA

CMA 175523

MCB



CHEMICAL MANUFACTURERS ASSOCIATION

September 15, 1993

Mr. James DiGuglielmo
International General Manager, Biocides
Zeneca Incorporated
1800 Concord Pike
Wilmington, DE 19897

Dear Jim:

Thank you for the call inquiring about the Chemical Manufacturers Association (CMA). You mentioned that from your 17 years at ICI you have some appreciation for what CMA does. I've enclosed materials which provide greater detail about our programs and issues. They include the requested fee schedule.

CMA is the nation's principal chemical trade association. Our members account for over 90 percent of the nation's basic industrial chemical productive capacity.

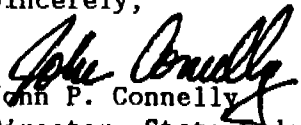
CMA is the focal point for the chemical industry's collective action on legislative, regulatory, performance improvement, education, and economic matters at the international, national, state and local levels. The Association focuses on key issues such as: environmental management; worker and community health and safety; plant operations; transportation; international trade; taxes; and energy and petrochemical feedstocks.

CMA also addresses industry-wide technical and scientific problems, communicates with government and the public on vital issues, and administers research studies on chemical products and services.

CMA members have made participating in the Responsible Care® initiative an obligation of membership. The initiative is a commitment to environmental, health and safety performance improvement. The enclosed information will give you an idea of what Responsible Care® involves.

If you have any questions, please call me at 202/887-1299 or I would be happy to make a personal visit to help you understand our programs more completely.

Sincerely,


John P. Connelly
Director, State Federation
and Association Liaison

CMA 175524

Enclosures

cc: C. Van Vlack, CMA