

NATIONAL LEAD COMPANY

GROSS EARNINGS	MFG. EXPENSE	GROSS MARGIN	SHIP. & WARE. FRT. & CART. DISCOUNT	RANCH SELLING	BRANCH ADMIN.	NET BRANCH PROFIT BEFORE TAX	GENERAL OFFICE	NET PROFIT (BEFORE TAX)
\$4,490,338.14 3,615,253.34 874,084.80	\$1,710,920.62 1,477,446.82 232,473.80	\$2,779,417.52 2,137,806.52 641,611.00	\$525,533.64 444,680.28 80,853.36	\$556,391.91 451,295.83 105,096.08	\$235,850.25 206,160.14 29,690.11	\$1,461,641.72 1,041,679.27 419,962.45	\$666,217.78 528,553.55 137,664.23	\$795,423.94 513,116.72 282,307.22
286,339.51 304,275.67 17,936.16	*	286,339.51 304,275.67 17,936.16	71,706.72 86,631.79 14,925.07	32,450.14 35,112.88 2,662.74	20,460.33 25,289.52 4,829.19	158,714.11 157,241.48 1,472.63	93,955.56 81,953.12 12,002.44	64,758.55 75,288.36 -10,529.81
2,013,261.52 1,998,678.59	868,903.40 854,021.12	1,144,958.12 1,144,657.47	326,582.13 330,934.03	146,201.95 138,058.64	151,192.45 130,863.86	520,981.59 504,800.94	239,557.51 230,656.10	281,421.08 314,141.84

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By *W.F.* Date *11/15/91*
 NOT NATIONAL SECURITY INFORMATION
 DETERMINED TO BE AN
 ADMINISTRATIVE MARKING

OPA 0001260

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