SALESMAN'S CALL REPORT — ORGANIC CHEMICALS DIVISION

APR 8 1963

CUSTOMER NAME	Midland Ross Company	DATE OF CALL 4-3-63
STREET ADDRESS		REQUIRED CALLS THIS YEAR
CITY, ZONE & STATE	Cleveland, Ohio	ACTUAL CALLS THIS YEAR
OFFICE ROUTING — CHECK BOX	☐ NEW ACCOUNT COUNTY INDUSTRY	

- ☐ MARKETING RSC.
- ☐ FINE CHEMICALS
- ☐ INTERMEDIATES
- ☐ PLASTICIZERS
- ☐ PETROLEUM CHEM.
- ☒ INDUSTRIAL FLUIDS
- ☐ AV. & SPC. FLUIDS
- ☐ RESIN MATERIALS
- ☐ PAPER CHEMICALS
- ☐ RUBBER CHEMICALS
- ☐ ADVERTISING DEPT
- ☐ FILE
- ☒ EXTRA
- ☐

ACCOUNT PROFILE CHANGES

ADD	RM	NAME, TITLE, ADDRESS, PHONE, ETC.	CHANGE REQUIRED CALLS TO ☐	MAILING LIST: CODE NUMBERS
		Pydraul F-9		

PRODUCT NAME	SUPPLIERS	QUANTITY

Attn. Dr. Ernest Kelly, St. Louis

Total Potential

DICTATE ORDER OR ACTION FIRST — THEN PERSONNEL CONTACTED AND SUBJECTS

Interviewed Mr. Edmund Melgun, Chief Metalurgist.

[illegible]: To answer inquiry from Melgun for an appt.

[illegible]: Melgun said that 4 or 5 of their people had recently come down with an extreme case of dermatitis. The union headed by their safety man, Mr. Paul Waldo, has made a big issue of this. These men have been sent to Dr. Kenneth Burdick, Dept. of Dermatology, Cleveland Clinic, for examination, skin patch tests and diagnosis. He said he would also like as much tomological data as we can provide. This has involved Mr. Melgun, Mr. Waldo and Mr. Art Chandler (Midland Ross safety engineer) for several days.

These men are not only coming in contact in their maintenance jobs with Pydraul F-9, but with a number of emulsifiable cutting oils and several other ingredients.

Dr. Kelly has been contacted by phone to handle this problem.

I will keep posted.

FILE	✓	
Destroy		
JTG		
WHH	✓	✓
MNJ	✓	✓
REK		
RAM		
EPW	✓	✓

DISTRICT OFFICE	SALESMAN	DATE REC'D	DATE TYPED
Cleveland	Dell J. Anston	4-3-63	4-4-63

EXTRA COPY OF PAGE 1

MONS 080379

JR. EMMET KELLY
ST. LOUIS

MONS 080380