PLAINTIFF'S EXHIBIT
ACS-43

FIBREBOARD
PAPER PRODUCTS CORPORATION

EXECUTIVE OFFICES • 475 BRANNAN STREET • SAN FRANCISCO, CALIFC

January 25, 1965

Armstrong Contracting & Supply Corporation
120 North Lime Street
Lancaster, Pennsylvania 17604

Gentlemen:

This will evidence our understanding that the carload definition set forth on page 1 of Exhibit B to our agreement dated December 11, 1964, covering "Armstrong LK Insulation" principally, shall be modified to read as follows:

"For shipping and pricing purposes, a carload is defined as one shipment consisting of one or more items appearing on the 'Price Exhibits in quantities as follows:

Area 'A' Destinations

A value of $5,000 or more.

Areas 'B' & 'C' Destinations

1. Current minimum 50 foot carload weight as provided in Tariff regulations, or

2. A sufficient quantity to:

   (a) load one 50 foot rail car to full visible capacity as provided in Tariff regulations, or

   (b) load one 50 foot rail car to full visible capacity with a sufficient overage for a minimum trailer car as provided in Tariff regulations."

All other terms and conditions of our said agreement shall remain unchanged and in full force and effect. If the above is satisfactory, please sign and return the attached copy hereof.

Very truly yours,

FIBREBOARD PAPER PRODUCTS CORPORATION

D. M. Nelson
Division General Manager
Industrial Products Divisio:

ACCEPTED AND AGREED TO THIS
16th DAY OF February, 1965.

ARMSTRONG CONTRACTING & SUPPLY CORPORATION.

BY J. W. Liddell