

LEAD INDUSTRIES ASSOCIATION

480 LEXINGTON AVENUE

NEW YORK 17, N. Y.

METALLIC LEAD PRODUCTS DIVISION

CONFIDENTIAL
SUBJECT TO REVISION

ADVISORY COMMITTEE METALLIC LEAD PRODUCTS DIVISION

New York, N. Y.

November 10, 1953

A meeting of the Advisory Committee of the Metallic Lead Products Division of the Lead Industries Association was held on Tuesday, November 10, 1953, at the office of the Association.

Present

G. H. LeFevre, Chairman
Fred Walker

W. F. Murdock
W. J. Welch
C. R. Ince

Representing

United States Smelting Refining & Mining Co.
Federated Metals Division, American
Smelting & Refining Co.
The Murdock Lead Products Co.
National Lead Co.
St. Joseph Lead Co.

Guest

P. W. Ruppert

National Lead Co.

Robert L. Ziegfeld, Secretary-Treasurer.

The meeting was called to order at 10:45 A.M.

The minutes of the previous meeting of October 30, 1952 were approved.

1953 ACTIVITIES

The secretary presented each member present with a portfolio portraying some of the work of the Division during the past year or so to help to refresh their memories on many of the items covered by the Progress Report circulated to the Committee on November 5, 1953. It was suggested that if sufficient copies of this literature were available, it be circulated to each member of the Division, or at least to the fabricating members.

In discussing the Progress Report the secretary emphasized that a trend is developing in the plumbing industry toward machine wiping, prefabricated lead work. As this procedure materially reduces the cost of making lead installations and the need for a large number of skilled lead workers, he felt that it may well be the means of getting lead back into plumbing installations in large volume. He explained that by making the cost of lead installations competitive with other materials, or perhaps even cheaper, the lead industry would not have to place so much reliance upon codes that require lead and that the use of lead might be expanded to areas where codes are optional.

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FINANCIAL STATEMENT

The financial statement, submitted with the Progress Report, was then discussed and it was revealed that at the year-end an estimated balance of approximately \$7,000 would be on hand in the general fund and another \$4,000 in the special reserve fund, or a total of approximately \$11,000. In addition, it is expected that some \$2,000 will be received in the reserve fund during the coming year as a result of the sale of 2500 two books still remaining on hand out of a total of 6,000 printed. This would bring the special reserve fund up to approximately \$6,000 and the total reserves to \$17,000.

1954 ACTIVITIES

In discussing the program for 1954, the financial statement for 1953 was used as a basis. The majority of the Committee felt that the costs of operating the Division should be reduced, although it was pointed out that subscriptions had been reduced 40 per cent in 1953 under the 1952 subscriptions. Studying the budget item by item, it was felt that \$1,500 might be cut from travel expense, \$800 from Plumber's Form, and that exhibits might be completely eliminated at a saving of \$2,100, making total savings of \$4,400.

It was then regularly moved, seconded and carried that the following recommendation be made to the Board of Directors:

Subscriptions for 1954 should be \$25,000, a reduction of \$5,000 from the 1953 total of \$30,000, that expenditures be limited to \$34,500, a reduction of \$4,300 from the estimated expenditures for 1953, that the balance of \$9,500 be drawn from reserves and that the special reserve fund be transferred to the general reserves as none of the activities for which the special reserve was originally subscribed were considered advisable.

SEAL OF APPROVAL

The Lead Industries Association Seal of Approval was then discussed, it being brought out that the Seal had not been used extensively since during the war. It was generally felt that either the use of the Seal of Approval should be discontinued or that an aggressive campaign for its more general use and acceptance should be undertaken, which would, of course, add to the cost of operating the Division. Therefore, it was felt that the secretary should get all pertinent information together in the near future and that a special meeting of the Committee should be held, solely for the purpose of determining the future course of the Association with respect to the Seal of Approval.

It was tentatively decided to hold such a meeting during the second or third week in January, 1954.

Meeting adjourned at 12 Noon.

W. R. L. 3-17-54
Secretary.