BLIND NOTE TO CARBONEES ONLY:
I obviously did not agree to supply any material until he signs the letter. I think he may find difficulty in getting the letter signed.

HSB

bcc: J. Mason
T. L. Gossage - B2SL
N. T. Johnson - B2SG
C. Paton/J.Roder - B2SH

September 1, 1971

Mr. Leo S. Gray,
Division Chemical & Process Engineer
Chevron Oil Company
P. O. Box 51743
Lafayette, Louisiana 70501

Dear Mr. Gray:

I appreciated your phone call today regarding your need for Therminol FR-1 in your platform system. Like yourself, we are indeed concerned about the ecological aspects of PCBs, particularly as they might enter water systems and the food chain.

Our policy as you know is to discontinue sales of the Therminol FR Series products to any new systems, and for present operating systems we are recommending our customers convert to a non-FR fluid, and to adequately protect themselves from the fire aspects in other ways.

For those present users who indicate a desire and capability to police their operations and prevent entry of PCBs into the ecological system, and who are willing to accept the risk, both legal and public relations wise, we have continued to supply Therminol FR-1 to these concerns but with no guarantee of continuity of supply in the future. Enclosed is the "hold harmless" letter which Monsanto requires be signed by an officer of your company.

While your company could qualify as a "present user", my recommendation to you was that you should use a product other than Therminol FR-1. We feel this way particularly because of the proximity of the heat transfer system to water and the possible entry into the water system and the food chain.

You must weigh and assume the responsibility of the consequences on FR fluids, versus a non-FR fluid, versus ecological hazards which could possibly be created by the Therminol FR fluids or any other heat transfer oil in your application.

I appreciated the opportunity to discuss this with you and look forward to hearing further from you.

Very truly yours,

Howard S. Bergen, Director
Specialty Products
Organic Chemicals Division

/jf

Enclosure