

R.A. Moore

INTER-OFFICE LETTER

FROM

Cleveland

JUL 24 1972

OFFICE Chemical Coatings

DEPT

FOR Cleveland

OFFICE

DATE

July 20, 1972

BY R. A. Moore

SUBJECT

LEAD CONTENT IN PAINT
(Supplement)

REFER TO LETTER OF

DICTATED BY

Pb

I would like to supplement my letter of July 12 on the same subject letters to customers advising them of high lead content of any product you sell to them must be signed by either the laboratory director or the sales manager.

Further, you must realize and inform your customer that, almost without exception, substitution of non-toxic raw materials in place of lead will result in increased FSC's.

The question has arisen about the necessity of small local paint manufacturers who do not themselves participate in interstate shipments being subject to the lead regulations. You can tell your customers that all manufacturers of paint products are covered by these regulations whether or not the local manufacturer is an interstate shipper; so that everyone is in the same boat and everyone must comply with the regulations.

Reformulations pertaining to lead-free products will follow the same, normal procedure as any other development; meaning, Group I jobs are required for the laboratory to reformulate.

CHEMICAL COATINGS
DIVISION
L. Forth, Jr:jd

L. Forth, Jr.

Directed to: Sales Managers (CC)
Regional Directors
Direct CC Salesmen
Lab Directors
Cleveland CC Staff

cc: ME Spitzer
RA Moore
JC Weaver
WH Reysen
CG Brats
J Tillman

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