

Mr. R. M. Burns

April 2, 1968

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Jan. 22      Mr. Binger called and wanted physicals on the samples we sent him, as he was driving to Perth Amboy. This is last contact I have had with Mr. Binger regarding Carey.

Jan. 24      Three rolls made with new furnish and sent to Perth Amboy.

Feb. 8      In a discussion with Mr. Christopher, I brought up Mr. Binger's name. Mr. Christopher did call Mr. Binger originally because of his (Binger) industry knowledge, and Mr. Binger returned with prices. Mr. Christopher was assured by Mr. Binger that he was being taken care of at "the other end".

March 18      During a discussion with Mr. O'Brien (V.P. Sales-Ruboroid), Mr. Binger's name was brought up in regard to his (Binger) now working for our competitor (York Insulation). Mr. O'Brien mentioned how Mr. Binger tried to get prices from them for an "overseas" order and when Ruberoid found out it was for Carey, they did not quote.

J. A. Johnson

JAJ/jh

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