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Asbestos Information Association/North America

22 East 40th Street
New York, N. Y. 10016
(212) 661-8206

November 23, 1971

TO: AIA/NA BOARD OF DIRECTORS and
ADMINISTRATIVE SUB-COMMITTEE

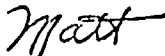
RE: NEW MEMBERSHIP DRIVE

On November 17, letters were sent to 16 companies in the North American asbestos industry inviting them to join the AIA/NA. Slightly different letters were sent to those companies that are manufacturers of asbestos-containing products, and to those that are solely miners or importers of asbestos fiber. Copies of both types of letters are attached.

Also attached, per the discussion at the last Board of Directors meeting, is a listing of the 16 invited companies together with the names of those AIA/NA Directors or Administrative Sub-Committee members who agreed to contact individual invited companies if they do not respond within three weeks of the date of the sending of the letters of invitation. Each Director will be informed if the company he agreed to contact has not responded within the time period agreed upon. Contacts should not be made before hearing from either Al Fay, Bill Raines or myself.

On November 19, letters of invitation were sent to an additional seven companies in the industry that did not attend the seminar, but which asked for "additional information" about the AIA/NA. A copy of the letter sent to these companies is attached, together with a listing of the companies to which it was sent. Since no follow-up procedures were agreed upon for these companies, I would appreciate hearing from you as soon as possible which of the companies you would be willing to contact should they fail to respond within three weeks.

Sincerely,



M. M. Swetonic
Project Manager

Enclosures

Sponsored by Atlas Asbestos Co., Certain-teed Products Corp., Flintkote Co., GAF Corp., Johns-Manville Corp., National Gypsum Co., Panacorp Corp., Raybestos-Manhattan, Inc., and Woodward Corp.

CAPCO JEN 0010735

LETTER SENT TO MANUFACTURERS

Asbestos Information Association/North America

22 East 40th Street
New York, N. Y. 10016
(212) 661-8206

November 17, 1971

Attached, as previously promised, are copies of the presentations made by W. P. Raines and M. M. Swetonic at the September Asbestos Information Association/North America Industry Seminar on asbestos-health.

In the two months that have elapsed since the seminar, developments in this area of mutual concern have been many and varied. Of prime interest are the following:

1. The Federal Environmental Protection Agency standards on asbestos emissions into the ambient air will be published within a matter of days. The AIA/NA, through its various governmental contacts, has continued its efforts to favorably affect the content of these regulations.
2. The AIA/NA testified before the Illinois Pollution Control Board on regulations that would not only seriously affect the manufacture and use of asbestos-containing products within the state of Illinois, but would also ban completely the use of asbestos-containing brake linings on new cars manufactured after 1975.
3. The AFL/CIO has thrown its considerable weight behind an effort to impose very strict emergency occupational standards on asbestos mining and manufacturing. This move is being fought on an individual basis by member companies of the AIA/NA.

What the outcome of these developments will be is uncertain as yet, however the potential adverse effect on the industry is great. The work that the AIA/NA is doing in these and many other areas is vital to the future well being of all of our companies. For this reason, it is more important than

Sponsored by Atlas Asbestos Co., Certain-teed Products Corp., Flintkote Co., GAF Corp., Johns-Manville Co., National Gypsum Co., Panason Corp., Raybestos-Manhattan, Inc., and Woodward Corp.

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ever that the AIA/NA have the support and participation of the entire North American asbestos industry in its many programs.

On behalf of the AIA/NA, I would therefore like to officially offer to your company a full and equal membership in the Asbestos Information Association/North America, effective immediately upon your acceptance.

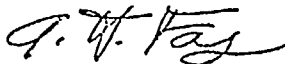
As you know from our previous correspondence, Johns-Manville Corporation is paying the full cost of the AIA/NA for the present year. For 1972, however, member companies that are manufacturers of asbestos-containing products will share in the cost of operating the Association on a dues structure of 50¢ per ton of asbestos fiber used during 1970 in the manufacture of asbestos-containing products, with a minimum of \$2,000. Asbestos fiber tonnage figures will be submitted to the Association's outside legal counsel, and each company will be billed for its share on a quarterly basis, the first installment being due January 1, 1972. All tonnage figures submitted will be kept confidential and will not be available to the other members of the Association.

Estimates indicate that the dues structure will produce revenue for 1972 of approximately \$170,000, and a budget based on that amount has been drawn up. Activities covered by the budget will include the general administration of the Association, the dissemination of information to member companies, the gathering and analysis of basic asbestos-health information, the development and implementation of positive publicity programs, the printing of booklets and other literature relating to asbestos-health, the counteracting of adverse publicity, and other activities related to the overall AIA/NA program.

Attached you will find a form indicating your acceptance of membership in the Association. If you have questions with regard to the AIA/NA, please do not hesitate to contact us at any time.

We sincerely hope that you will join us in the work of the AIA/NA, not merely to receive information on the asbestos-health question and its effect on the asbestos industry, but also as active participants in the various programs of the Association.

Sincerely,



A. H. Fay
President

LETTER SENT TO MINERS AND IMPORTERS

Asbestos Information Association/North America

22 East 40th Street
New York, N. Y. 10016
(212) 661-8206

November 17, 1971

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In the two months that have elapsed since the seminar, developments in this area of mutual concern have been many and varied. Of prime interest are the following:

1. The Federal Environmental Protection Agency standards on asbestos emissions into the ambient air will be published within a matter of days. The AIA/NA, through its various governmental contacts, has continued its efforts to favorably affect the content of these regulations.
2. The AIA/NA testified before the Illinois Pollution Control Board on regulations that would not only seriously affect the manufacture and use of asbestos-containing products within the state of Illinois, but would also ban completely the use of asbestos-containing brake linings on new cars manufactured after 1975.
3. The AFL/CIO has thrown its considerable weight behind an effort to impose very strict emergency occupational standards on asbestos mining and manufacturing. This move is being fought on an individual basis by member companies of the AIA/NA.

What the outcome of these developments will be is uncertain as yet, however the potential adverse effect on the industry is great. The work that the AIA/NA is doing in these and many other areas is vital to the future well being of all of our companies. For this reason, it is more important than

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ever that the AIA/NA have the support and participation of the entire North American asbestos industry in its many programs.

On behalf of the AIA/NA, I would therefore like to officially offer to your company a full and equal membership in the Asbestos Information Association/North America, effective immediately upon your acceptance.

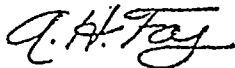
As you know from our previous correspondence, Johns-Manville Corporation is paying the full cost of the AIA/NA for the present year. Starting in 1972, however, member companies that are solely miners or importers of asbestos fiber, as contrasted to manufacturers of asbestos-containing products, will pay a flat \$2,000 annual fee as their share of the cost of operating the Association. Each company will be billed for its share on a quarterly basis, the first installment being due January 1, 1972.

Estimates indicate that the dues structure will produce revenue for 1972 of approximately \$170,000, and a budget based on that amount has been drawn up. Activities covered by the budget will include the general administration of the Association, the dissemination of information to member companies, the gathering and analysis of basic asbestos-health information, the development and implementation of positive publicity programs, the printing of booklets and other literature relating to asbestos-health, the counteracting of adverse publicity, and other activities related to the overall AIA/NA program.

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We sincerely hope that you will join us in the work of the AIA/NA, not merely to receive information on the asbestos-health question and its effect on the asbestos industry, but also as active participants in the various programs of the Association.

Sincerely,



A. H. Fay
President

COMPANIES INVITED TO JOIN AIA/NA

J. L. Rainey, President *
American Asbestos Textile Corp.
Stanbridge & Sterigere Street
Norristown, Pa. 19404
(AIA/NA Contact: E. P. Stefl)

Jack L. Neal, President **
Metate Asbestos Corporation
Globe, Arizona
(AIA/NA Contact: F. J. Solon)

Carl J. Weber, General Manager *
World Bestos Division
Firestone Tire & Rubber Company
Akron, Ohio 44317
(AIA/NA Contact: E. W. Swain)

W. H. Morris, Vice President *
Porter-Hayden Company
825 Frelinghuysen Avenue
Newark, New Jersey 07114
(AIA/NA Contact: E. W. Swain)

J. J. Whittaker *
Nicolet Industries Inc.
Wissahickon Avenue
Arliner, Pa. 19002
(AIA/NA Contact: George Barge)

Robert E. Buckley *
Pittsburgh Corning Corp.
One Gateway Center
Pittsburgh, Pa.
(AIA/NA Contact: J-M)

P. E. Poulin, President **
Asbestonos Corp., Ltd.
48-4th Street
St. Lambert, Quebec
(AIA/NA Contact: George Barge)

Charles G. Morgan *
North American Asbestos Corp.
150 North Wacker Drive
Chicago, Ill. 60606
(AIA/NA Contact: J-M)

John P. Vitale *
Pacific Asbestos Corp.
P. O. Box 127
Copperopolis, Calif. 95228
(AIA/NA Contact: J-M)

W. J. Pasacrita *
Kentile Floors Inc.
58 Second Avenue
Brooklyn, N.Y.
(AIA/NA Contact: A. H. Fay & M. Swetonic)

G. Parry Weiss, Vice President *
Garlock Inc.
1250 Midtown Tower
Rochester, New York 14604
(AIA/NA Contact: E. P. Stefl)

Joseph C. Markins, Jr. *
Vice President
Congoleum Industries Inc.
195 Belgrove Drive
Kearny, New Jersey 07032
(AIA/NA Contact: A. H. Fay)

J. J. Mania *
Keene Corporation
345 Park Avenue
New York, N.Y. 10022
(AIA/NA Contact: A. H. Fay)

Herman Allen *
Product Development Manager
Bard & Son, Inc.
East Walpole, Mass. 02032
(AIA/NA Contact: A. H. Fay)

Ernest C. Bratt *
General Manager, Asbestos Group
Thermoid Division
H. K. Porter Company, Inc.
2624 Wyncote Road
Bethel Park, Pa.
(AIA/NA Contact: W. P. Raines)

M. M. Hambrick **
Vice President, Production
Celotex Corporation
1500 N. Dale Mabry
Tampa, Florida 33609
(AIA/NA Contact: J-M)

* Attended seminar

** Did not attend seminar, but expressed interest

NOTE: Mining-importer letter sent to Metate, Pacific, North American Asbestos

Asbestos Information Association/North America

22 East 40th Street
New York, N. Y. 10016
(212) 661-8206

November 19, 1971

On September 21, the Asbestos Information Association/North America held an industry orientation seminar on asbestos-health at the Union League Club in New York City. We are sorry that your company was not able to attend, for a number of health related topics of great interest to the industry were discussed. Among these were: press attitudes toward the asbestos industry; federal, state and local government activities affecting asbestos; the overall health question; the role of the environmentalists in influencing public opinion regarding asbestos; and what the AIA/NA is doing in these various areas of industry concern.

Attached for your information are two of the major presentations given at the seminar. The first, by W. P. Raines, Secretary of the AIA/NA, describes the activities and accomplishments of the Association over the past year. The second, by M. M. Svetonic, AIA/NA Project Manager, discusses the medical aspects of the asbestos-health problem, especially as they relate to the alledged hazard to the general public. Also attached is a question and answer card prepared by the AIA/NA for use by member companies in replying to questions commonly asked about asbestos-health. This card was distributed to those in attendance at the AIA/NA seminar.

In the two months that have elapsed since the seminar, developments in this area of mutual concern have been many and varied. Of prime interest are the following:

1. The Federal Environmental Protection Agency standards on asbestos emissions into the ambient air will be published shortly. The AIA/NA, through its various governmental contacts, has continued its efforts to favorably affect the content of these regulations.

MORE

Sponsored by Atlas Asbestos Co., Certain-teed Products Corp., Flintkote Co., GAF Corp., Johns-Manville Corp., National Gypsum Co., Panacore Corp., Raybestos-Manhattan, Inc., and Woodward Corp.

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2. The AIA/NA testified before the Illinois Pollution Control Board on regulations that would not only seriously affect the manufacture and use of asbestos-containing products within the state of Illinois, but would also ban completely the use of asbestos-containing brake linings on new cars manufactured after 1975.
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On behalf of the AIA/NA, I would therefore like to officially offer to your company a full and equal membership in the Asbestos Information Association/North America, effective immediately upon your acceptance.

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MORE

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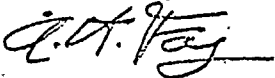
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literature relating to asbestos-health, the counteracting of adverse publicity, and other activities related to the overall AIA/NA program.

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We sincerely hope that you will join us in the work of the AIA/NA, not merely to receive information on the asbestos-health question and its effect on the asbestos industry, but also as active participants in the various programs of the Association.

Sincerely,



A. H. Fay
President

Enc.

November 19, 1971

The attached letter went to:

K. Fred Netter
President
Supradur Manufacturing Corp.
122 East 42nd Street.

Mr. W. Berngen
Gatke Corp.
228 N. LaSalle Street
Chicago, Ill. 60601

Mr. Paul S. Jagger
President
Asbestos Cement Products Ltd.
11105 Bridge Street
North Surrey, B. C.

Mr. Richard D. Abelson
President
Maremont Corp.
168 N. Michigan Avenue

Mr. Julius K. Nemeth
President
The Reardon Company
Box 88
Brunswick, Ohio 44212

Mr. Douglas Soutar
Vice President
American Smelting and Refining
120 Broadway
New York, New York 10005

Mr. P. S. Hass
President
Kaiser Gypsum Company
300 Lakeside Drive
Oakland, Calif. 94604

Asbestos Information Association/North America

22 East 40th Street
New York, N. Y. 10016
(212) 661-8206

Please fill out the following form and return it to:

Mr. A. H. Fay, President

Asbestos Information Association/North America

22 East 40th Street

New York, New York 10016

This is to confirm that we wish to become a member of the
Asbestos Information Association/North America.

We understand that the dues structure will be as outlined
in your letter of November 17.

Name _____

Company _____

Address _____

Phone _____

Sponsored by Atlas Asbestos Co., Certain-teed Products Corp., Flintkote Co., GAF Corp., Johns-Manville Corp.,
National Gypsum Co., Panicon Corp., Raybestos-Manhattan, Inc., and Woodward Corp.

CAPCO JEN 0010745