



THE DISCOVERY COMPANY

Calidria ASBESTOS

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UNION CARBIDE CORPORATION • MINING & METALS DIVISION • P.O. BOX 579 • NIAGARA FALLS, N.Y. 14302 • TEL: 716-285-3311

December 14, 1971

Mr. Grey F. Rolland
Director of Research & Development
Insul-Coustic
Div. of Birma Products Corp.
Jernee Mill Rd.
Syreville, N.J. 08872

Dear Mr. Rolland:

It was a pleasure talking with you last week. As an afterthought, I did happen to find the address of the Asbestos Information Association. It is:

Asbestos Information Association North America
22 E. 40th St.
New York, New York 10016

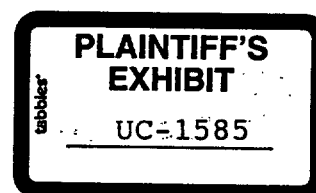
Being a member of the asbestos industry, we are well aware of the many questions that are currently being asked by users of asbestos-base products and the general public. We do feel that some significant advantages are to be had by the use of our CALIDRIA products both from an economic and safe handling point of view. Our production process is entirely hydraulic based on the application of aqueous beneficiation. The net result is a much cleaner and purer product. We also offer a low dusting form of asbestos by our pelletized products.

CALIDRIA asbestos is currently being used in a variety of mastics and other maintenance type coatings. I have enclosed some literature on these products and should you be interested in additional information or samples, please do not hesitate to contact me.

Very truly yours,

B. L. Ingalls
Manager - Eastern Region
Sales and Technical Service

BLI:cjb
Encl.



INSUL-COASTIC
DIV. OF BUREMA PROD. CORP.