REPRODUCED AT THE NATIONAL ARCHIVES

Trade Name: Flat White Undercoat
Category: Enamel Undercoater
Color: White
Number: 8209
Quality: Second

	Lbs.	Yield In Gals.	Unit Cost	TOTAL COST
PIGMENT: 60.3%				
Titanox RCHT	590	21.8	6.19 Cwt.	$36.52
Barytes	234	6.3	1.75 "	4.10
VEHICLE: 39.7%				
V-254 Gloss Oil	94.5	11.5	.47 Gal.	5.41
V-189 Processed Oil	68.2	8.6	1.27 "	10.92
V-5 Lead Mixing Oil	147	20	.88 "	17.60
3024 Coal Oil	57.5	8.6	.135 "	1.16
V-377 Aluminum Stearate Solution	11.7	1.6	.85 "	1.36
3026 Mineral Spirits	146	21.5	.10 "	2.15
V-257 Drier	18.6	2.5	.66 "	1.65
				$80.87
Calculated Yield	1,367.5	102.4		
Manufacturing Loss 2.3%		2.4		
Actual Yield		100		

COST ANALYSIS:
(Per Gallon)

Material Cost	.809
Direct Labor Cost	.07
Factory Overhead	.13
Bulk Cost	1.009
Complete Package Cost	.241
Factory Cost in Package	1.25

PRICES:

(A)	To a Company owned or controlled outlet	1.62
(B)	To an independent wholesaler	1.645
(C)	By Company owned or controlled outlet to retail customer	3.20
(D)	To an independent retailer (Dealer)	1.935
(E)	To other (specify)	2.53 *
		2.15 **

* - Small Commercial Buyer.
** - Large Commercial Buyer.

N 5181