PLAINTIFF'S EXHIBIT

KM-495

Johns-Manville
Sales Corporation

Greenwood Plaza
Denver, Colorado 80217
(303) 770-1000

April 16, 1976

Kelly Moore Paint Company
909 Old Country Road
San Carlos, California

Attn: Mrs. Judy Bullivant

Dear Mrs. Bullivant:

In view of recent developments relating to proposed Federal regulations governing the use of asbestos fiber, as well as the proliferating number of liability suits associated with asbestos fiber exposure, we consider it essential to issue a "Policy Statement" on behalf of Johns-Manville.

The conditions of our "Policy Statement", as attached, will be incorporated into our sales policies for asbestos fiber.

Yours very truly,

N. W. Hendry
Director of A.F.D. Sales
U.S. & Canada

Attach.

KMX 03659