REPRODUCED AT THE NATIONAL ARCHIVES

THE DEAN & BARRY CO.

MANUFACTURERS OF

R. S. McKAY, PRESIDENT
A. N. MASSE, VICE PRESIDENT
F. STANLEY CROOKS, SECRETARY
O. W. McKAY, TREASURER

OFFICE & FACTORY
296 MARCONI BLVD.
PHONES ADAMS 3132
3133

COLUMBUS, OHIO

11

Trade Name	Oil Stain
Category	Oil Stain
Color	Light Oak
Number	0-6
Quality	First

VEHICLE 100%

	Yield in gal	unit cost	Total cost
Asphalt Varnish	5	.34 per gal	1.70
Solvent Naphtha	115	.32 " "	36.80
Manfing loss (--)			
Actual Yield	120		38.50

COST ANALYSIS

Material cost per gal	.32
Direct labor cost per gal	.05
Factory overhead cost per gal	.07
Bulk cost per gal	.44
Complete package cost per gal	.12
Factory cost in package per gal	.56

PRICES

A		1.28
B		----
C		2.25
D		1.42
E	Industrial plants	1.60