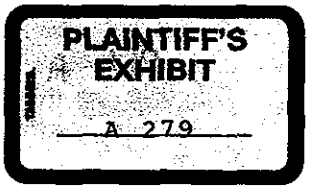
5-47

→ Subject files
- Asb. Fiber Sales &
- Armstrong

M E M O R A N D U M



TO: HLM/MJB

FROM: MLL

DATE: AUGUST 1, 1989

RE: Armstrong World Industry's Fiber Purchase Market Share of JM's sales.

I searched the Product and Co-defendant files in this office and found the following information on Armstrong's purchases of fiber from JM. Preliminary Forecasts of Sales, Territory Comparisons, one invoice and assorted in-house memos supplied the information gathered but provided no conclusive facts or figures:

Armstrong World Industries Fiber Purchases,
Territory A19902 (Pennsylvania, Southern New Jersey, Maryland, Delaware, Virginia and West Virginia):

1949	24,000 Estimated Tons
1947	15,300 Tons
1948	21,200 Tons
1955	150,000 Tons
1956	150,000 Tons
1957	150,000 Tons
1963	646.000 Tons
1964	648,000 Tons
1965	483,000 Tons
1966	378,000 Tons
1967	323,000 Tons
1968	320,000 Estimated Tons
1969	350,000 Estimated Tons
1969	20 Tons
1972-81	No record of any purchases

Shipments to Armstrong Cork, Montreal, P.Q.:

1969	3,940 Tons

Shipments to Armstrong Cork, Fulton, N.Y.:

1969	18,829 Tons

Shipments to Armstrong Cork, Lancaster, P.A.:

1969	324 Tons

The Majority of Armstrong's Fiber was purchased from Lake Asbestos Of Quebec, Ltd. and North American Asbestos Corporation.

START COPY	INITIALS	DATE
	JAC	8-3-95

BOX NO./FILE DRAWER NO.	SEGMENT NO.
S 47	

SIGNIFICANT

NOTES

Dipo summary of Armstrong
Nickel
King