

FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Green Screen Enamel
CATEGORY: Screen Enamel
COLOR: Green
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 16%					
Chrome Green	60	Weight	.25	15.00	
Clay	10	per	.01	.10	15.10
		gallon			
		finished	Storage & handling cost		
		product.	through loss - 1%		.15
Vehicle: 84%		Laboratory			
Varnish	355	record	.10	35.50	35.50
		8.2 lbs.	Storage & handling cost		
			through loss - 3%		1.17
Calculated Yield	425	51.8			51.92
Manufacturing Loss - 2½%		1.3			
Actual Yield		50.5			

Cost Analysis:

Material cost per gallon	1.03
Direct labor cost per gallon	.12
Factory overhead per gallon	.05
Bulk cost per gallon	1.20
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.39

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	2.75
(d) To an independent retailer (Dealer)	1.93
(e) To other (Industrial)	2.34
(Contractor)	2.20