

FILE NAME: National Safety Council (NSC)

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DOCUMENT DESCRIPTION: Letter to Donald Tulloch, Jr. from Keasby & Mattison
RE License

February 8, 1935

Mr. Donald Tulloch, Jr., Chief
Asbestos Cement Products Division
18th Floor, Inquirer Building
Philadelphia

Dear Mr. Tulloch:

Referring to your letter of December 26th, we have given consideration to the agreement which accompanied it regarding a license under U.S. Patent No. 1,72,500, and have the following comments to make:

Section III: This section provides for the payment of a license fee in an amount equal to one-fourth of one percent of the list value, of the materials sold and/or used by said licensee. If we were to pay royalty on the paper used by ourselves as well as on paper sold by us, we could be paying double royalty, and to this, of course, we could not consent.

FEDERAL TRADE COMMISSION

4613 COMMISSION EXHIBIT NO. 33

IN THE MATTER OF

Ames Asbestos

17112 WITNESSES

FOR THE COMPTROLLER

John H. ...

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Section IV: That section provides that the licensee shall become
existing licensee or substitute other licensee as set forth in the license. That is
effective immediately upon notification to the licensee. That is
objectable, as it will be necessary that the licensee be given
sufficient time to enable him to revise his outstanding price data.
Also, a period should be set in which customers might place covering
orders, and time for filling such orders should also be allowed. It
would also suggest that after the word "licensee" in line 21 of page
4, the following clause be inserted: "in accordance with the terms
of the Patent and Allied Products Merchandising Plan attached hereto
and being a part hereof marked Exhibit A."

If manufacturers and small vendors representing a
sufficient percentage of the output of the products coming within the
scope of this patent, agree to become licensees, and you will make
the changes we have suggested in the proposed agreement, we shall
be pleased to give the matter further consideration.

Very truly yours,

KEA-DEI & HATTISON COMPANY

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Vice President.