6-14-7

Therminal FR Conversion Project
Cost Projections exclusive of:
1. ~~Goodyear~~
2. Conversion team & overheads (#636)
3. ~~Special Conv. allowance~~
4. ~~Jiffy Eng.~~

Item	Units	YTD MAY 31 '72	Balance Est	Total approx.
1. Insurance Charges, Incineration (780)	$	51580	77,000	129,000
2. Consigned FR from Whse to zero value (782); this figure should appear on the June 1972 ~~cost~~ accounting cost report.	$	—	25,000	25,000
3. Credit to customers (#667)	$	34,168		
a. Fluid received but credit not issued, per Sauget ~~(actually $4,800 is initiated by Aut)~~	$		8000	
b. Credit commitments past the March 1, 1972 deadline, (PWG estimate), Note, this $7000 is 20% of sch $28,000 of open credit notices. 80% will not be honored due to failure to meet deadlines or fluids consumed by customer.	$		6000	
sub Total	$	34,168	14,000	50,000
4. Incineration charges at 3½¢/# (661)	$	32,359		
a. Approved time extensions: 43,000 gal of system + flush × 10#/gal avg return × 3½¢	$		30,000	
b. June 1972 returns: 40% of open notices, exclusive of approved time extensions, 0.4 × $73,000	$		30,000	
c. New time extensions 10% of unconverted systems not on return notices	$		15,000	
sub total	$	32,359	75,000	110,000

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Item	unit	YTD	Balance Est	Total
5 Freight (597)	#	19,061		
a. Item 4.a estimation of 19/32, 5/4			18,000	
b. Item 4.b			18,000	
c. Item 4.c			9,000	
sub total		19,061	45,000	65,000
6. Misc. Sanyet Costs in account No. 804-81487	#	4299	7000	11,000
Grand Total		141,467	244,000	390,000
		97161		
		238628		
		277		
		16		
NOTE: Spcl. Task Force (636) Not included in the above	91	89,777		
7. GOOD YEAR : 140,000g = 1,610,000#				
cr. total flush 25,000g INCINERATION: @ 3½			78,000	
Freight FRA Full Flush			22,000	
SUB TOTAL		#	100,000	100,000
8. JIFFY FRY 4500g = 45,000#				
INCIENATION FLUSH @ 3½			1600	
Freight on Flush			1000	
UNPAID BILL SETTLEMENT	#	18,120	4,400	
SUB TOTAL			7000	25,000

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	Cost	YTD	Bal Est	Total
9. SPECIAL CONV. ALLOWANCES AND JIFFY FRY TYPE PROBLEMS			30,000	30,000
10 PROJECT CONTINGENCY Σ items 1-9 X 10%			60,000	60,000
MAJOR SUBTOTAL				605,000
11. Canada (Goodwille estimate) 25000g of systems total, assume 15000g will meet free incineration 15000 x 2 flush x 10#/gal = 300,000#				
Incinerate @ 3 1/2	$		11,000	
Freight @ 2¢/#	$		6000	17,000
SUBTOTAL			17,000	~~$ 20,000~~
			(copying)	
12 So America & Mexico				
Costa Rica Credit ($4087.20)			4000	
Contingency			11000	
Subtotal			15,000	15000
GRAND TOTAL				~~640,000~~ 637,000

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