

P. G. Benignus - St. Louis General Office

June 1, 1970

AROCLOR 1242B

D. A. Olson

H. S. Berzan - HBERG

R. H. Munch - JFQ

W. R. Richard - WRICH

J. Savage - JSAVA

W. Papageorge - WPAPA

J. G. Bryant

G. R. Graham - New York

The past several days were spent telephoning old friends in the Aroclor capacitor business about submitting a drum of Aroclor 1242B for capacitor life tests and approval. A list of the people to whom the material is to be sent around June 15, is attached.

One thing I got that pleased me very much was invitation from all of these companies to visit them to do the things we used to do several years ago -- which is about the last time I was with most of these folks.

The other thing I got on behalf of all of us is response of complete appreciation and full cooperation toward Monsanto's efforts to relieve the industry of the PCB pollution problem via Aroclor 1242B.

None rebelled on being told that Aroclor 1242B cost would be somewhat higher. All felt need to get away from pesky scrap handling problems and moreover the need for a suitably biodegradable Aroclor to solve the problem of spent or failed capacitor disposal in normal dumps.

Some even foresaw other benefits, such as having a Government approved biodegradable Aroclor to thwart competitive influx of Japanese or other foreign capacitors into the US markets.

By their every nature capacitor life tests take 4 to 6 months to complete. Accordingly we cannot expect approval of Aroclor 1242B to arrive from the industry before the late fall or winter of 1970. However, we will be given the benefit of interim reports of findings.

Several commercial things worthy of note that arose in my phone conversations include:

- a) Sangamo, up to recently made only power capacitors. Recently they began to make motor-run units. Their plant manager Jules Hydrich said that the market for new air-conditioners doubled in the past 5 years and that the "after" market is even stronger. Whenever a used air-conditioner is repaired it is standard practice to put in a new capacitor.

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- b) P. R. Mallory who lost their Crawfordsville, Indiana plant by fire and built a new plant at Waynesboro, Tennessee are now putting up another Aroclor capacitor (motor-run) plant at Glasco, Kentucky.
- c) Sprague Electric are expanding out of North Adams, Mass. with a new Aroclor capacitor plant going in at Monks Corner, South Carolina. This 32 acre site has its own railroad siding.

P. G. Benignus

/dn
Attachment

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AROCLOR 1242B

Around June 15 one standard 55 gallon drum containing 500 lbs. Aroclor 1242B (or about 42 gallons) is to be sent at no charge to each of the following customers, with the exception of Electrical Utilities Company:

- I. Electronic Components Inc.
902 Crescent Avenue
Bridgeport 8, Connecticut
Attn: Mr. Ray Clark
- II. Sangamo Electric Company
Pickens, South Carolina
Attn: Mr. Boyce Whitman
- III. P. R. Mallory
Waynesboro, Tennessee
Attn: Mr. H. B. Vaught
- IV. Sprague Electric Company
North Adams, Massachusetts
Attn: Mr. Howard Davis
- V. Aerovox Corporation
740 Belleville Avenue
New Bedford, Massachusetts
Attn: Mr. Abe Kalstein
- VI. Cornell-Dubilier
1605 Rodney French Boulevard
New Bedford, Massachusetts
Attn: Mr. Kurt Lopes
- VII. McGraw Edison Ind.
Line Materials Company
South Milwaukee, Wisconsin
Attn: Mr. Ralph Meyers
- VIII. Electrical Utilities Company
2427 Saint Vincent Avenue
LaSalle, Illinois
Attn: Dr. E. M. Moore
(Please do not send June 15. Please hold for possible shipment at the end of July).
- IX. Westinghouse Electric Corporation
P. O. Box 341
Bloomington, Indiana
Attn: Mr. Donald L. McClain
- X. General Electric Company
Capacitor Department
John Street
Hudson Falls, New York
Attn: Mr. Robert E. Abbe

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