

January 9, 1969

LEAD INDUSTRIES ASSOCIATION, INC.

BALANCE SHEET

December 31, 1968

ASSETS

CURRENT ASSETS:

CASH

Operating: Checking Account	\$ 53,922.	
Savings Accounts	<u>109,622.</u>	\$163,544.
Petty Cash Account		<u>200.</u> \$163,744.

ACCOUNTS RECEIVABLE:

Misc. a/c Receivable	7.	
Travel Advances	300.	
Air Travel Deposit	<u>425.</u>	<u>732.</u>

Grand Total All Assets		<u>\$164,476.</u>
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LIABILITIES AND FUND BALANCES

CURRENT LIABILITIES:

N O N E

FUND BALANCES:

LIA Operating Fund 12/31/68	\$ 99,014.
Health & Safety Fund 12/31/68	<u>65,462.</u>
Grand Total All Liabilities & Fund Balances	<u>\$164,476.</u>

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LEAD INDUSTRIES ASSOCIATION, INC.STATEMENT OF RECEIPTS, DISBURSEMENTS & FUND BALANCESJanuary 1 - December 31, 1968

	LIA OPERATING FUND 1968		HEALTH & SAFETY FUND 1968	
	<u>ACTUAL</u>	<u>BUDGET</u>	<u>ACTUAL</u>	<u>BUDGET</u>
<u>RECEIPTS:</u>				
1. Assessments:				
a. Membership	\$102,922.	\$105,000.	\$	30.
b. Ind. Devel.(Pig Lead Sales)	520,900.	518,400.		
2. Interest on Savings	9,843.	8,000.		
3. Service Fee - Health & Safety	20,000.	20,000.		
4. Reimbursement for Publications	1,600.	1,000.		
5. Miscellaneous Income	76.	1,000.		
Total All Receipts	<u>\$655,341.</u>	<u>\$653,400.</u>	<u>\$</u>	<u>30.</u>
				<u>-0-</u>
<u>DISBURSEMENTS:</u>				
1. <u>Administrative - Schedule "A"</u>	<u>\$336,293.</u>	<u>\$335,255.</u>		
2. <u>Prom. & Devel. - Schedule "B"</u>	<u>405,059.</u>	<u>431,650.</u>	<u>77,050.</u>	<u>75,000.</u>
Total All Disbursements	<u>\$741,352.</u>	<u>\$766,905.</u>	<u>\$77,050.</u>	<u>\$75,000.</u>
<u>CHANGE IN FUND BALANCES:</u>	(\$86,011.)		(\$77,020.)	
Fund Balance January 1, 1968	<u>185,025.</u>		<u>142,482.</u>	
Fund Balance December 31, 1968	<u>\$99,014.</u>		<u>\$65,462.</u>	

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LEAD INDUSTRIES ASSOCIATION, INC.STATEMENT OF DISBURSEMENTSJanuary 1 - December 31, 1968SCHEDULE "A"

<u>DISBURSEMENTS - ADMINISTRATIVE:</u>	<u>ACTUAL DISBURSEMENTS</u>	<u>1968 BUDGET</u>
1. Salaries	\$202,180.	\$205,515.
2. Payroll Taxes	6,319.	7,500.
3. Pension Premiums	16,635.	18,000.
4. Business Insurance	1,391.	1,000.
5. Group Insurance	2,302.	2,500.
6. Rent	19,440.	19,440.
7. Travel and Expenses	45,966.	45,000.
8. Meeting Expenses	3,456.	3,000.
9. Professional Fees:		
a. Auditing	1,150.	(
b. Legal	2,483.	(4,000.
c. All Other	2,610.	(
10. Printing & Office Supplies	5,348.	6,000.
11. Telephone & Telegrams	5,716.	5,400.
12. Postage & Express	7,077.	5,500.
13. Subscriptions - Books & Periodicals	1,158.	700.
14. Furniture & Equipment	366.	1,000.
15. Office Services:		
a. Temporary Office Help	2,017.	(
b. All Other	6,364.	(8,000.
16. Technical Assn. Membership	1,634.	700.
17. Miscellaneous	<u>2,681.</u>	<u>2,000.</u>
Total Administrative Disbursements	<u>\$336,293.</u>	<u>\$335,255.</u>

INDUSTRIES ASSOCIATION, INC.STATEMENT OF DISBURSEMENTS

January 1 - December 31, 1968

SCHEDULE "B"

<u>DISBURSE</u>	<u>DEVELOPMENT:</u>	<u>ACTUAL DISBURSEMENTS</u>
1. Qua	ad"	\$ 43,361.
2. Cor		18,741.
3. Lea		12,289.
4. Rep	icles	6,582.
5. Tes		4,071.
6. Ill		1,748.
7. Mor	Matrix":	15,894.
a.		1,049.
b.		-
8. Mor		-
9. Cor		-
10. Ann		-
11. App		1,058.
12. Nat	Foundation	650.
13. Ele		500.
14. Ste	Council	1,000.
15. Con	ILZRO	-
16. Spa	ruction	73,873.
a.		10,597.
b.	ogram	46,470.
c.	Program	21,439.
d.	n Engineer Program	33,754.
e.	s	17,815.
f.		
17. Swee	ruction	10,814.
a.	n Engineer Program	3,931.
b.		
18. Book	ruction Bulletin	4,255.
a.		1,168.
b.		184.
c.		32,607.
19. Pub	ion Program:	22,884.
20. Indu		13,441.
a.		1,722.
b.		3,162.
c.		
21. Mis		
	velopment Disbursements	<u>\$405,059.</u>

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