

MONSANTO CHEMICAL COMPANY

Inter-Office Correspondence

FROM LOCATION : J. F. Queeny Plant
DATE : November 2, 1961
SUBJECT : PYDRAUL A-200 BULK SHIPMENTS
REFERENCE : B.P. to H.J.D. 10/27/61

cc: H. J. Day
Bill Petty
W. B. Papageorge
J. S. Vitalis/
W. G. Sturm

TO : Mr. D. T. Mayer
W. G. Krummrich Plant

MARY, SLS

VARIFAK

1 - Schlosser
1 - Parrot
1 - Campbell
1 - Gettens
1 - Ralph Smith

I note from the reference memo that you will be assuming production responsibility for the subject product after December 1. I believe it would be worthwhile to pass on our experience with bulk shipments.

1 - Lorry Markha
THANK
Don

Johnson Motors is the principle customer for Pydraul A-200 in bulk. They will not accept blue dyed material. Other bulk customers desire the blue material. We arranged to stock all bulk product as undyed material and to add the proper amount of dye to the tank truck-load at the time of loading for those customers who desire dyed material. In this way we were able to avoid carrying two tank carloads of the bulk product.

Any question?

Don

R. A. Dykstra

RAD:fl

But,
we start producing in early
Dec., 1961

Don

DSW 329682