

Robertson

QUOTATION

H.H. Robertson Company
5133 N. Central Avenue
Phoenix, Arizona 85012
Telephone: 602 277-9316

February 18, 1977

To: Southwestern Industrial Contractors and Riggers, Inc.
Attention: Mr. H. E. Wickes, Project Manager
REQ #610-3
P. O. Box 26976
El Paso, Texas 79926

Subject: Our Estimate No: 31-2020

ASARCO - El Paso Smelting Works
Converter Building
El Paso, Texas

Gentlemen: We quote on the following subject to the conditions and terms herein and our estimate is based upon:

22648-1106S, 22700-1106S
Drawings EP-22741-1106A, 22715-1106M, 22722-0907M, 22697-1106S, 22703-1106S,
22743-1106A, 22742-1106A, 22702-1106S, all dated 8-17-76, as prepared by
Kaiser Engineers; Specification Sections 7A Preformed Roofing and Siding
and 7C Louvers; and the contents of this quotation.

PLAINTIFF'S EXHIBIT

ASA-1188

ASARCO ELP 0009393

Sheet No. 2

Our Reference No. 31-2020

We propose to furnish (material only) H. H. Robertson Company standard products as follows:

ITEM I - SECTION 7A PREFORMED ROOFING AND SIDING

22 Gauge corrugated stainless steel panels in conformance with ASTM A167, Type 304, No. 2D finish.

18, 20, and 24 Gauge corrugated Galbestos panels coated both sides with one standard Robertson color.

Stypolight TME standard weight corrugated translucent panels.

Also included are stainless steel fasteners, side and end lap sealant, neoprene closers, miscellaneous accessories, and erection drawings.

ITEM II - SECTION 7C LOUVERS

Type 3200 manually operable with spring and chain operating assembly.

Type 3140 manually operable with push bar operating assembly, including erection drawings.

PRICE: ITEMS I AND II - MATERIAL ONLY F.O.B. FACTORY WITH
FREIGHT ALLOWED TO JOB SITE -----\$174,402.00.
ADD FOR TAXES.

NOTES:

1. We can start shipping material in less than 10 weeks after receipt of order and complete set of drawings and specifications for our Engineering Department. This schedule is based on return of approval drawings within two weeks.
2. Our price is based upon our standard corrugated Stypolight TME as called for in the Specifications. However, it does not meet the flame spread rating of less than 50 which is also in the Specifications.

EXCLUSIONS:

1. Structural or miscellaneous steel.
2. Erection, including unloading, cartage, storage, hoisting, or special cutting, such as bevel, notch, or long cutting.
3. Louver screens.
4. Man Doors (Specification Section 8A)
5. Powered Sliding Doors (Specification Section 8B).

SPECIAL CONDITIONS:

1. The price in this quotation is firm for delivery of materials prior to June 30, 1977. The price of material delivered after June 30, 1977 must be renegotiated prior to June 30, 1977. The price increases as described above will apply to customer and job site delays. They will not apply when delivery delays have been caused by Robertson.
2. All Robertson shipping schedules are based on our material suppliers current allocations and schedules. Robertson will not assume any responsibility for delays to any established schedules due to revised commitments from our suppliers.
3. Your specific attention is directed to our maximum allowable terms of payment as described in the Standard General Conditions of this quotation. Our price is based on these terms. Retention on material only orders is not acceptable.

Sheet No. 4

Our Reference No. 31-2020

(The word "square" if it appears herein means 100 square feet of material area—not 100 square feet of building area.)

PRICE:

Of material as specified above, f.o.b. _____	\$ See Shts. 2.
Of erection _____	\$ Not Include
Of unloading, if we are to perform it _____	\$ Not Include
Total _____	

WINTER ERECTION:

In the event that this material is erected during the period commencing November 1 and ending March 31, add to the above price.

SHIPMENT:

If drawings for approval are required: After receipt of complete information at Ambridge, drawings can be prepared in approximately _____ and after approval of drawings, shipment can be made in approximately _____

If approval drawings are not required: After receipt of complete information, shipment can be made in approximately _____

Erection: After material has been delivered to the site and the building is ready for uninterrupted application thereof, erection can be completed in approximately _____

ACCEPTANCE OF THIS PROPOSAL:

This proposal is subject to Buyer's acceptance within thirty (30) days and to the subsequent approval by an Executive Officer of the Seller at Pittsburgh. Thereupon it will become the entire agreement between the Buyer and the Seller notwithstanding any previous communications or negotiations whether oral or written. There are no covenants or agreements, inducements, guaranties, warranties, additions or considerations other than as set out specifically herein. The parties intend to be legally bound hereby and to be governed by Pennsylvania law upon the execution of this instrument as a contract. In the event that the Buyer issues his own purchase order or prepares a contract based on this proposal, the conditions contained herein shall be deemed to be incorporated in the said purchase order or contract unless exception is specifically taken thereto. Subject to the terms and conditions on the reverse side of the cover sheet.

SPECIAL CONDITIONS

See Sheet No. 3.

Respectfully submitted,
H. H. ROBERTSON COMPANY
(herein referred to as "SELLER")

by: _____
Robert J. Hess
Branch Manager

Offer to Purchase is accepted.

H. H. ROBERTSON COMPANY
by: _____

We offer to purchase the material and equipment quoted in accordance with the terms and conditions herein.

(herein referred to as "BUYER")
by: _____

_____, 19____

_____, 19____

Mail Invoices to:
P. O. Box 1611
El Paso, Texas 79948
(915) 779-3931

PURCHASE ORDER

SOUTHWESTERN
INDUSTRIAL CONTRACTORS AND RIGGERS, INC.

EP 610-365

Show this Number on all
Invoices, B/L, Packages,
Shipping Memos and Cor-
respondence.

Page 1 of 3

DATE	QUOTATION NO.	REQUISITION NO.	CONFIRMING	ORIGINAL	SHIP VIA
3/9/77			Phone Order XX Verbal Order		

TO E. H. Robertson Company
5133 N. Central Avenue
Phoenix, Arizona 85012
ATTN: Mr. Robert J. Hess

SHIP SWIC & R
TO ASARCO
El Paso, Texas

PLEASE ENTER OUR ORDER FOR THE FOLLOWING, SUBJECT TO THE STATED CONDITIONS, INCLUDING THOSE ON THE REVERSE SIDE.

Item No.	Quantity	DESCRIPTION OF MATERIAL	Unit List Price	Net or Discount	AMOUNT
		In accordance with your Estimate No. 31-2020 and drawings EP-22741-1106A, 22715-1106M, 22722-0907A, 22697-1106S, 22698-1106S, 22700-1106S, 22703-1106S, 22743-1106A, 22742-1106A, 22702-1106S, all dated 8-17-76, as prepared by Kaiser Engineers, Specification Sections 7A Preformed Roofing and Siding and 7C Louvers; you propose to furnish (material only) H. H. Robertson Company standard products as follows: ITEM I - SECTION 7A PREFORMED ROOFING AND SIDING 22 Gauge corrugated stainless steel panel in conformance with ASTM A167, Type 304, No. 2D finish. 18, 20, and 24 Gauge corrugated Galbestos panels coated both sides with one standard Robertson color. Stypolight TME standard weight corrugated translucent panels. Also included are stainless steel fasteners, side and end lap sealant, neoprene closers, miscellaneous accessories, and erection drawings. ITEM II - SECTION 7C LOUVERS Type 3200 manually operable with spring and chain operating assembly. Type 3140 manually operable with push bar operating assembly, including erection drawings. For the sum of			\$174,402.00

610-08-00-1 Assy. No. Dept. 06 Equip. No. 610-07-00-4-1
610-08-00-4-2/610-09-4-3

ASARCO ELP 0009397

PURCHASE ORDER

Mail Invoices to:

P. O. Box 1611
El Paso, Texas 79948
(915) 779-3931

SOUTHWESTERN

INDUSTRIAL CONTRACTORS AND RIGGERS, INC.

EP 610-365

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Phoenix, Arizona 85012
ATTN: Mr. Robert J. Hess

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TO ASARCO
El Paso, Texas

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Item No.	Quantity	DESCRIPTION OF MATERIAL	Unit List Price	Net or Discount	AMOUNT
NOTES: - Material can be shipped in less than 10 weeks after receipt of order and complete set of drawings and specifications for your Engineering Department. This schedule is based on return of approval drawings within two weeks. - Your price is based upon your standard corrugated Stypolight TME as called for in the Specifications. However, it does not meet the flake spread rating of less than 50 which is also in the Specifications. EXCLUSIONS: - Structural or miscellaneous steel. - Erection, including unloading, cartage, storage, hoisting, or special cutting, such as bevel, notch, or long cutting. - Louver screens. - Man doors (Specification Section 8A) - Powered Sliding Doors (Specification Section 8B) SPECIAL CONDITIONS: - The price of this quotation is firm for delivery of materials prior to June 30, 1977. The price of material delivered after June 30, 1977 must be renegotiated prior to June 30, 1977. The price increases as described above will apply to					
610-05-00-3-9/610-05-00-3-10/610-07-00-4-1 610-03-00-4-2/610-09-00-4-3					

ASARCO ELP 0009398

Mail Invoices to:
P. O. Box 1611
El Paso, Texas 79948
(915) 779-3931

SOUTHWESTERN

INDUSTRIAL CONTRACTORS AND RIGGERS, INC.

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TO H. H. Robertson Company
5133 N. Central Avenue
Phoenix, Arizona 85012
ATTN: Mr. Robert J. Hess

SHIP TO SWIC & K
ASARCO
El Paso, Texas

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Item No.	Quantity	DESCRIPTION OF MATERIAL	Unit List Price	Net or Discount	AMOUNT
		NOTES: (con't) customer and job site delays. They will not apply when delivery delays have been caused by Robertson. 2. All Robertson shipping schedules are based on your material suppliers current allocations and schedules. Robertson will not assume any responsibility for delays to any established schedules due to revised commitments from your suppliers. 3. Our specific attention is directed to your maximum allowable terms of payment as described in the Standard General Conditions of your quotation. Your price is based on these terms. Retention on material only orders is not acceptable. FREIGHT: FOB Factory with freight allowed to jobsite, material only. ANY INVOICES AND/OR CORRESPONDENCE CONCERNING THIS PURCHASE ORDER MUST BE MAILED TO THE ADDRESS SHOWN BELOW SOUTHWESTERN INDUSTRIAL CONTRACTORS AND RIGGERS, INC. P. O. BOX 26976 EL PASO, TEXAS 79926 ANY AND ALL CREDITS TO APPEAR ON YOUR INVOICES			

INVOICES IN DUPLICATE (Original & Carbon copy) MUST ACCOMPANY DELIVERY OR BE MAILED DAY SHIPMENT IS MADE.

Packing Slips and/or Invoices must accompany all shipments.

No price differential will be accepted unless approved by purchaser.

Substitutions will not be accepted unless approved.

Southwestern Industrial Contractors and Riggers, Inc.

Authorized Signature

ASARCO ELP 0009399