

R. B. Downey

C. R. Carter

5/1/74

Dual inquiries from Chemical Marketing Reporter

Chemical Marketing Reporter staffer Peter Griffin (NYC--212-732-9820) called 3 PM, 5/1/74 and requested

BFGCC prices of PVC materials (he will accept price range):

Homopolymer resins

Copolymer resins

Suspension resins (same as homopolymer?)

Dispersion resins

Also, Griffin explained he seeks information from BFGCC with which he will prepare a "Chemical Profile" item. (This will be C/R's first on PVC, he explains).

For this purpose, he desires to speak with knowledgeable person on:

- A. BFGCC's PVC production capacity
- B. Expansion plans
- C. General view of PVC market e.g. where to look for growth? what are strengths and weaknesses.

Asked PSW 5/2/74 for advice, discussion on how to respond

PSW 5/6

CRC:cas

P.J. Weaver:

Griffin said he needed the price info on Thursday 5/2/74. In your absence and that of J.F. Malone, I checked with R. B. Downey and decided with him that Walt Lodge was best source for this information. I obtained the following from Lodge and relayed it over the 'phone to Griffin:

BFGCC prices for:

1. general purpose homopolymer PVC resins are from 20 to 22 3/4 cents per pound, bulk rail. Price was effective 3/29/74.
2. both homopolymer and copolymer dispersion PVC resins are from 30 to 33 cents per pound, truckload bags, Price was effective May 1, 1974.

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