

March 23, 1966

Armstrong Contracting & Supply Corporation
120 North Line Street
Lancaster, Pennsylvania

Attn: Mr. G. Follmer, Manager
Purchasing Department

Gentlemen:

The enclosed announcements were mailed to our Fabco Insulations customers on March 22nd. They include the revised Merchandising Policies, Charges for Jacketing, Hasting, Extended Leg, and the Discount Schedules.

Please accept this letter as notice of revision of our prices to you for "Armstrong LX Insulation", effective May 25, 1966.

Very truly yours,

H. P. Hoopes, Product Manager
Fabco Industrial Insulations

HPE:jb
Enclosures

bcc: F. A. Nordstrom

Legal Department ✓