

BOARD OF OPERATORS - 1201st MEETING

June 8, 1942

JUN 11 1942

Present:

A. W. Steudel
F. E. Davis
N. E. Van Stone
V. Mills
S. B. Coolidge
W. R. Sieplein
F. A. Stanton
J. S. Prescott
E. C. Baldwin
J. A. Hornaday

Absent:

H. J. Hain
F. Z. Ware
T. J. McDowell

Copies to:

G. A. Martin
H. D. Whittlesey
L. W. Wolcott
E. H. Wood
C. A. Campbell
Z. E. Martin
W. M. Stuart
D. A. Kohr
W. A. Correll
W. J. Darby
D. A. Whittaker
L. C. deMerrall
F. Allen

11382 - FACTORY OPERATIONS:

S-W Factory output for the week totalled 438,000 gallons with 193,000 for affiliated companies. With production down substantially for the week, Newark especially is in need of orders. 72,000 gallons of the 162,000 total at Chicago was Ken-Tone. Although April output was the lowest in several months, year-to-date total is 2,000,000 over last year. Lacquer plant is running full on 70% priority business with industrial and defense business accounting for about 50% of the Chicago total. Mr. Mills reported the following for the week ending June 2:

Heavy Liquid Orders	93,314 gals.
Heavy Liquid Production	54,517 "
Total Stocks	922,528 "
	(a decrease of 43,709 gals.)

Factory stocks are in good shape as compared to last year, but it is important that they be below last year if possible on a dollar basis by August 31st.

Gross Sales for the week were down 16.1% with Trade off 14.3. Three departments showed gains as follows:

Auto Product Finishes	126.5
Transportation	12.9
Government	261.6

Ken-Tone Sales totalled \$80,466.

11383- PLANT REQUISITIONS:

The Plant Requisitions approved to May 31, 1942 were reported by Mr. Stanton as \$951,710 as compared with \$2,633,514 for the same nine months last year. With

the carryover, the this year's figures would be \$1,264,697 as compared with \$3,247,985 last year.

11384 - INSECTICIDES:

Mr. Steudel stressed the importance of cleaning up all stocks as quickly as possible. This means that consignment accounts are to be asked to definitely purchase or release their quantities. All small miscellaneous lots should be cleaned up by August 31st.

11385 - RAW MATERIALS:

Tin Plate

Sale of our frozen stock is expected to be completed within the next two weeks.

Oils
Resins
Rosin

It is important that the extra stocks of oils and resins be cleaned up as quickly as possible. Mr. Davis reports that the use of rosin in paper, paste, estergum, and lacquers is increasing and that the price may improve soon. Mr. Davis expects to clean up our supply by August 31st - after the OPA has established prices. OPA has asked for a special gum report by July 15.

Oiticica

Defense Supply Corporation has permission to buy our stock but no formal order has as yet been issued, although it is expected. Off-grade Oiticica has been released by WPB for our use.

Zinc Oxide

Mr. Mills is to check on possible new ways for using this.

Dehydrol

Sales for the week totalled \$77,343, and 430,768 pounds were manufactured. Of this amount 158,000 pounds were used by our factories. Sales policy until further notice will be to secure all orders possible in view of the improved castor situation.

Lead

No additional supply is needed and none will be requested for the month of July.

Containers

A ceiling price has been established by OPA for the purchase of returned pails (See Federal Register of June 6, 1942). No action will be taken on this for the time being as we do not wish to make such purchases until later. Mr. Coolidge reports that circles for gallons and quarts are waste plate and can be used for fiber tops and bottoms. Messrs. Mills, Baldwin, and Reese are to set up records showing our consumption of the allowable plate area and Mr. Davis will attempt to buy up waste plate elsewhere if it can be obtained. Linseed Oil containers on hand are not to be used for oil because of the need for this area as paint cans. Tin may not be used as tops on glass containers.

Lithopone S-W to keep in close touch with Montreal as they may need our material.

Shellac Mr. Davis reported the possibility that we would be entirely out of the shellac business because of the limited supply and the necessary reserve for priority business. Mr. Davis is checking further on this.

Canadian Fume No action will be taken relative to our contract until the question of duty is decided.

Aluminum Bronze Powder Our stock on hand totals about \$30,000 and Messrs. Meacham and Coolidge are asked to check locally and in Washington regarding the proper procedure for our disposing of this material.

Flax Future seed commitments will not be made this week and the subject is to be discussed again at the next meeting.

11387 - PIGMENT PRODUCTION:

	<u>Produced</u>	<u>Shipped</u>	<u>Stock</u>	<u>OPM Pool</u>
White Lead	267	210	572	
414 Dry	25	3	2121	
Lithopone	474	515	291	
Leaded Zinc	223	152	1108	96

11388 - STORE STOCKS:

Mr. Baldwin reported that our penalty plan is in operation and Mr. Krimbill has advised all store managers that obsolete merchandise on hand will be written off or down substantially at the end of the year. Every effort will be made to have clean stocks by that time.

11389 - SUNRISES:

In order to keep store stocks to a minimum under present conditions, arrangements are to be made by Mr. Davis and the Stores Department whereby orders or requisitions for materials on the "Where To Buy It" list will be placed through Cleveland instead of Direct with the supplier as heretofore. Certain information may be requested with such orders - i.e. - record of previous sales, etc.

11390 - KEM TONE:

Texas and the three West Coast districts are to be stocked with Kem-Tone as soon as possible. The coastal districts will receive about 75,000 gallons at first and Texas 25,000. Probably nine shades will be introduced. A meeting will be held later this week to work out further plans.

11391 - PRINTING PLANTS:

Mr. Hornaday reported that a plan has been worked out whereby printing shops at Acme, S-W, and Lowe Brothers will attempt to do all institution printing they are equipped to handle in order to keep present personnel intact and equipment in use. Mr. Klein will handle production clearance for the three plants.

11392 - PERSONNEL:

In view of present war time conditions our policy will be to not replace any personnel entering the armed forces. This may mean doubling up on work in certain cases. Department heads are asked to check the status of all possible draftees or those preparing to enlist and plan ahead regarding their departments.

11393 - PLANT MAINTENANCE:

Mr. Steudel stressed the importance of improving the appearance of all institutional properties as it is felt that better "housekeeping" is needed at certain points.

11381 - FACTORY OPERATION, week ending June 2, 1942

HEAVY LIQUIDS - S-W PLANTS

Total orders received	93,314	Total Production	54,517
Total factory stocks	922,528	Inventory dec.	43,709
CHICAGO - orders rec'd	59,273	Production	23,813
NEWARK " "	12,737	Production	7,174
CLEVELAND " "	14,884	Production	17,572
OAKLAND " "	6,420	Production	5,958
		Stocks	42,450

TOTAL PLANT OUTPUT

CHICAGO PLANT	162,909 gals.	Operated at 85% Capacity	40 hour week
NEWARK	40,140 "	" " 50%	" 40 " "
CLEVELAND	61,171 "	" " 61%	" 40 " "
OAKLAND	56,463 "	" " 143%	" 40 " "
LOS ANGELES	23,122 "	" " 120%	" 40 " "
DALLAS	28,680 "	" " 110%	" 43 " "
CHICAGO LACQUER	75,898 "	" " 100%	" 40 " "
" DRY COLOR	136,461 lbs.	" " 73%	" 120 " "
" FLUSHED COLOR	56,196 "	" " 82%	" 120 " "
DETROIT	72,150 gals.	" " 50%	" 40 " "
DAYTON	54,543 "	" " 50%	" 40 " "
GIBBSBORO-Lucas	23,453 "	" " 73%	" 41 " "
8-W	20,223		
MARTIN-SENOUR	23,041 "	" " 100 %	" 40 " "
CHICAGO CHEM PROD.		84%	

OAKLAND INSECTICIDE - Operated 5 days @ 3-8 hour shifts

BOUND BROOK INSECTICIDE - (lead arsenate	154 tons)	
(arsenic acid	110 tons)	Operated 6 days
(calcium	84 tons)	@ 3-8 hours shifts
(Paris Green	24 tons)	

Chicago White Lead	100% Capacity	Coffeyville Leaded Zinc	100%
Chicago Tin Can	40 Hours	Cleveland Linseed Oil	100%
Coffeyville Lithopone	100% Capacity	Cleveland Castor Oil	100%

6-8-42.

#11380 - PLANT REQUISITIONS APPROVED:
RETAIL STORES:

#2397 - Waycross, Ga.	
New installation	173.99
#2399 - Tunalo, Miss.	
Awning	25.00
Victoria, Texas - #2400	
Furniture and fixtures	244.00

TEXAS DIST.

#531 - Dallas	
1 Ediphone Voice Writer	227.60
#536 - Dallas	
1 vending machine, less trade-in	125.00

BOUND BROOK

#126	Firearms	123.30
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CHICAGO FACTORY

#1726	Additional steam pressure regulator - D.C.	209.50
#1796	15 HP heavy duty motor - D.C. for #4 Mill	243.34
#2269	Install new circuits, switches, etc., Tin Can	277.60
#2287	Set up 8 ft. planer transferred from Acme	701.65
#2283	1 second hand hand lever cutter - Label Dept.	150.00
#2290	Install new circuits for 2 motors - Tin Can	648.85
#2298	Automatic can tester with attachments - Tin Can	6,845.00

GLOUCESTER CITY

#115	Titania Hydrate press filtrate line	152.90
#117	Lay concrete slab under thickener tanks	200.50

NEWARK FACTORY

#934	Install insulation for all uncovered steam supply lines	237.81
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TOTAL PLANT REQUISITIONS APPROVED - - - - -	\$	10,586.04
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#11381 - LARGE EXPENSE REQUISITIONS APPROVED:

RETAIL STORES:

#2393 - Decatur, Ill.	
Replace awning	65.00

OAKLAND

#217	Refinishing furniture in ladies rest room	75.00
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CHICAGO FACTORY

#1584	Clean screens of Brassert strainer - D.C.	66.54
#1729	Replace 3 lengths of fire hose	90.00
#1794	Rewind 10 HP American motor - D.C.	131.34
#1303	Rewind 5 HP Continental motor - D.C.	144.76
#2234	Renew return steam line from Bg. 531 to Bg. 507	79.29
#2235	Purchase brick tile for repairs to #1 and #2 boilers	39.94
#2291	Labor and material to repair decking - R & S	125.80

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#2292	Expense of numbering all columns, doors, conveyors etc., in new Warehouse	85.00
#2294	Replace vent line on nitrator - C.P.Plant	183.00

CLEVELAND L O MILL

#372	Rewiring Marine Elevator lighting system	3,500.00
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GLOUCESTER CITY

#116	Replace 2" Iron Pipe Pump line between tanks 1114 and 1126	365.65
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NEWARK FACTORY

#935	Replace all stationary and movable contacts on main oil circuit breaker	63.70
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TOTAL LARGE EXPENSE REQUISITIONS APPROVED - - - - -		\$ 5,070.02
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Total Plant requisitions approved to date	\$ 970,438.00
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Total Expense " " to date	\$ 345,319.79
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Agma - Detroit:

ES 151	Rebuild 9 varnish kettle trucks	150.02
EE 261	Washing Cincinnati store, and washing and painting office	60.00
EE 266	Repairs to Dodge pick-up truck	123.48

Lucas - Gibbsboro

#116	7 complete Carbofrax pit furnace linings	375.00
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