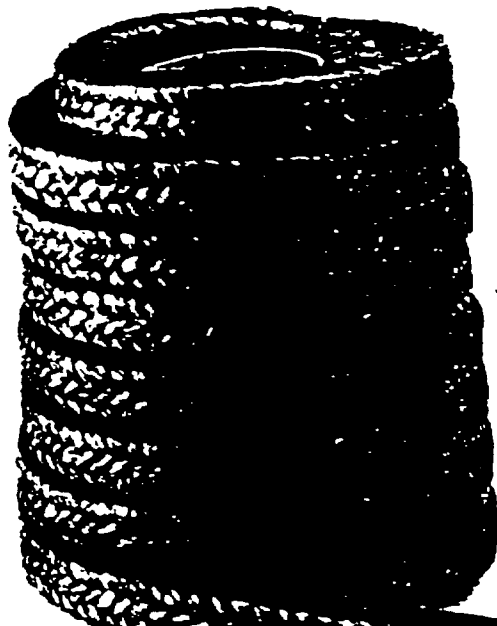


GARLOCK STYLE 98 GRAPHITE/ CARBON PACKING

PLAINTIFF'S
EXHIBIT

G-408



FOR PUMPS, AGITATORS, VALVES OUTPERFORMS TFE AND BLUE ASBESTOS.

Compare Style 98 feature for feature ... pound for pound ... foot for foot. It's tougher, longer-lasting. Better yet, you get twice as much footage per spool than TFE, a third more than blue. Style 98 goes farther, performs better ... for no increase in price per pump or packing installation. Think about it!

- **#98 HAS GREATER THERMAL CONDUCTIVITY THAN CONVENTIONAL TFE OR ASBESTOS PACKINGS**
Generates less heat at the pump shaft.
- **#98 EXPANDS LESS THAN TFE PACKINGS.**
Insures greater leakage control.
- **#98 IS DESIGNED FOR APPLICATIONS THROUGHOUT THE WHOLE pH RANGE OF 1-14.***
Covers a wide range of chemical applications.
- **GOOD TO 650°F WHERE OXYGEN IS PRESENT, 1200°F IN STEAM.**
It's less abrasive than Blue Asbestos in these applications.
- **LOW COEFFICIENT OF FRICTION.**
Provides longer shaft life.
- **LATTICE BRAID® CONSTRUCTION.**
A proven time tested construction for pump applications.
- **PROPRIETARY LUBRICANT.**
Permits faster break-in with less start-up leakage. Surface speeds to 2000 F.P.M.

*Except powerful oxidizers

Garlock adds to its family of graphite/carbon products.

Combining almost a century of packing application knowledge with modern materials, Garlock proudly introduces Style #98. Tests indicate that Style #98 requires less start-up time than competitive packings of this type due to the thorough impregnation of proprietary lubricant. This impregnation controls leakage through the body of the packing as well as on the pump shaft itself.

The revolutionary fiber plus Garlock's LATTICE BRAID construction means that the material put into the stuffing box stays there. Longer service life and better leakage control are the results.

Garlock Style 98 — Feet Per Package

	1/8"	3/16"	1/4"	5/16"	3/8"	7/16"	1/2"	9/16"	5/8"	3/4"	7/8"	15/16"	1"
1# Spool	104.0	49.5	31.5	22.6	17.0	12.4	9.0						
5# Spool				113.0	85.0	62.0	45.0	38.0	29.5	20.5	15.5		

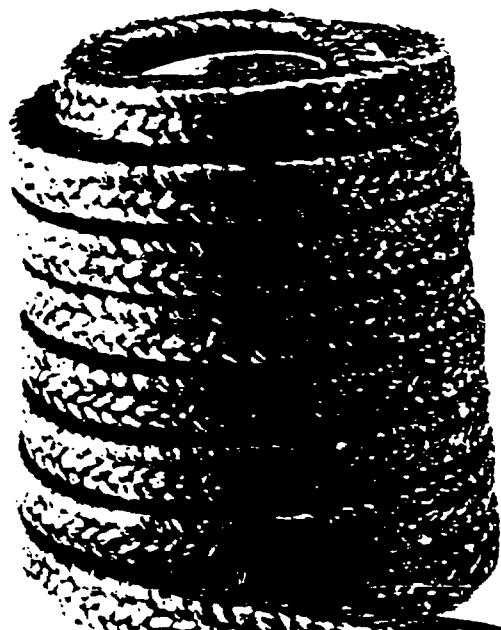
*Size 15/16" and larger are furnished any length or poundage specified by customer.
Minimum quantity — 1 pound.



COMPRESSION PACKING DIVISION
P.O. BOX 250, SODUS, N.Y. 14551
INTERNATIONAL DIVISION, PALMYRA, N.Y.
GARLOCK OF CANADA LTD., TORONTO, ONT.

— See Your Local Garlock Distributor —

GARLOCK STYLE 98 CARBON PACKING



FOR PUMPS, AGITATORS, VALVES OUTPERFORMS TFE AND BLUE ASBESTOS.

Compare Style 98 feature for feature ... pound for pound ... foot for foot. It's tougher, longer-lasting. Better yet, you get twice as much footage per spool than TFE, a third more than blue. Style 98 goes farther, performs better ... for no increase in price per pump or packing installation. Think about it!

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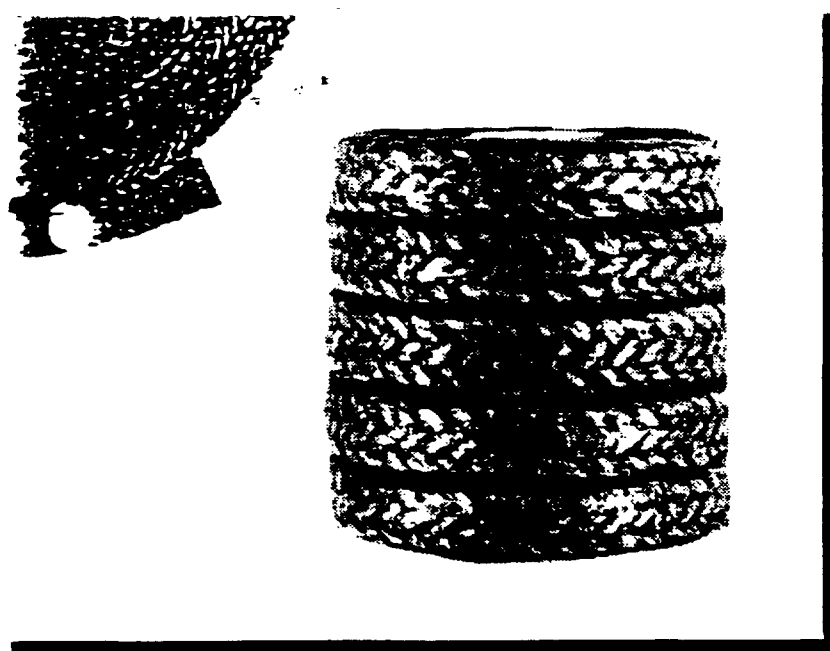
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WHAT'S SO GREAT ABOUT #98??

What's so great about Garlock's New Style #98? -- A LOT!

- | | | |
|---|---|--|
| 1. #98 has greater thermal conductivity than conventional TFE or Asbestos packings. | = | Less heat generated at the pump shaft. |
| 2. #98 expands less than TFE packings | = | Greater leakage control. |
| 3. #98 is designed for applications throughout the whole ph range of 1-14.* | = | Wide range of chemical applications. |
| 4. Good to 650° where oxygen is present and 1200° in steam | = | Less abrasive than Blue Asbestos in these applications. |
| 5. Low coefficient of friction | = | Longer shaft life. |
| 6. LATTICE BRAID® construction | = | Time tested construction for pump applications. |
| 7. Proprietary lubricant | = | Faster break-in with less start-up leakage. Surface speeds up to 2000 F.P.M. |

*Except powerful oxidizers

Garlock adds to its family of graphite/carbon products.

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MECHANICAL RUBBER DIVISION
GARLOCK INC. PALMYRA, NEW YORK 14522
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