

Income Statement
 AS OF 10/31/93

RATIO: INCOME	THIS MONTH	RATIO	10 MONTHS	RATIO
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Income				
Grant Income	0.00	0.0	152,083.48	80.1
RHWN Sales	0.00	0.0	20,415.00	10.8
Publication Sales	0.00	0.0	2,160.00	1.1
Contributions	0.00	0.0	9,343.42	4.9
CONTRIBUTIONS, DIRECT MAI	0.00	0.0	5,205.29	2.7
Interest Income	0.00	0.0	631.98	0.3
Miscellaneous Income	0.00	0.0	39.21	0.0
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Total Sales	0.00	0.0	189,878.38	100.0
Expenses				
Salaries & Wages	0.00	0.0	96,551.56	50.8
Bank Service Charges	0.00	0.0	226.92	0.1
Conferences	0.00	0.0	805.00	0.4
Contributions	0.00	0.0	25.00	0.0
Corporate Fees	0.00	0.0	10.00	0.0
Depreciation	0.00	0.0	11,126.70	5.9
Dues	0.00	0.0	707.00	0.4
Equipment Rental/ General	0.00	0.0	987.60	0.5
Fines & Penalties	0.00	0.0	25.00	0.0
Film - Purch. & Develop.	0.00	0.0	94.23	0.0
Insurance - Empl. Group	0.00	0.0	5,755.95	3.0
Insurance - General	0.00	0.0	896.62	0.5
Legal	0.00	0.0	290.00	0.2
Accounting	0.00	0.0	7,028.00	3.7
Miscellaneous	0.00	0.0	144.45	0.1
Consultants	0.00	0.0	6,678.25	3.5
OFFICE EXPENSE / NON-RENT	0.00	0.0	3,063.37	1.6
Postage Expense	0.00	0.0	22,390.79	11.8
Rent Expense	0.00	0.0	16,955.11	8.9
Supplies Expense	0.00	0.0	2,512.35	1.3
Taxes - Payroll	0.00	0.0	8,020.67	4.2
Telephone - General	0.00	0.0	7,975.05	4.2
Travel & Entertainment	0.00	0.0	5,265.50	2.8
Books & Journals	0.00	0.0	3,263.98	1.7
Non-Hard. Computers	0.00	0.0	3,546.79	1.9
Software	0.00	0.0	1,115.12	0.6
Online time	0.00	0.0	4,279.01	2.3
Photocopying/General	0.00	0.0	9,645.82	5.1
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Total Expenses	0.00	0.0	219,385.84	115.5
Other Income				
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Total Other Income	0.00	0.0	0.00	0.0

Other Expenses

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RUN DATE: 10/27/93
RUN TIME: 5:06 PM

ENVIRONMENTAL RESEARCH FD

Income Statement
AS OF 10/31/93

RATIO: INCOME	THIS MONTH	RATIO	10 MONTHS	RATIO
Total Other Expenses	0.00	0.0	0.00	0.0
Net Income	0.00	0.0	29,507.46-	15.5-