FORM S-910
REV. 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. | YEAR: 1967 | PAGE NO.: 714

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR*	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
28	31	J	792223 WESTINGH ELEC SUP ERIE P			1				1								
11	33		792224 WESTINGHOUSE ALBANY GA	1	1													
07	38	A	792228 WESTINGHOUSE AUGUSTA ME			5		4		-			1					
15	39	A	792229 WESTINGHOUSE SPRNGFLD PA	1														
03	34	A	792232 WESTINGHOUSE SUP HAMMOND			8			7				1					
03	34	A	792235 WESTINGHOUSE SUP PEORIA	2		1	1											
23	32	J	792238 WESTINGHOUSE EVANSV IND	1														
11	33	J	792242 WESTINGHOUSE SAVANNAH	1														
15	39	A	792244 WESTINGHOUSE SUP WASH DC			5		1	1		1			1				
43	36	A	792251 WEST&NGHOUSE SUP OAK															
03	34	A	792252 WESTINGHOUSE DANVILLE	1														
15	39	A	792256 WESTINGHOUSE YORK PA															
41	36	A	792266 WESTINGHOUSE SEATTLE	5	1	5												
08	32	J	792270 WESTINGHOUSE BATON ROUGE	5	3	5	4		2	1			1					
44	36	A	792272 WESTINGHOUSE COMPTON CAL	2	3	2												
08	32	A	792273 WESTINGHOUSE ELEC FT WTH	3		3												
10	37	A	792274 WESTINGHOUSE HILLSIDE	8	12	8	4				1			2		1	1	
27	30	A	792275 WESTINGHOUSE CINCINN	1		1	6		1	3			2		1			
44	36	A	792276 WESTING&OUSE LIMA OH		6		1		1									
28	31	A	792277 WESTINGHOUSE CLEVE OHIO		3		2							1				
27	30	A	792278 WESTINGHOUSE INDIANAP	4	3	4	6		3						3			
29	06	A	792280 WESTINGHOUSE DETROIT	45	21	45	13						9	3	1		-	1
29	06	G	792280 WESTINGHOUSE DETROIT				16										16	
07	38	A	792281 WESTINGHOUSE BOSTON	1	1	1	45				-				44			1
11	33	A	792283 WESTINGHOUSE BALDWIN	12	13	12	7	4			3							
11	33	A	792284 WESTINGHOUSE W ATLANTA G	8	11	8	20		1	11		1					5	1
43	36	A	792286 WESTINGHOUSE SALT LAK															
44	36	A	792286 WESTINGHOUSE SALT LAK	5	4	5												
27	30	J	792289 WESTINGHOUSE COLUMBUS O	1		1												
28	31	A	792290 WESTINGHOUSE BUFFALO	12	7	12	3										3	
23	32	J	792291 WESTINGHOUSE KANSAS	10	7	10	9		5				2	2			1	
03	34	A	792292 WESTINGHOUSE CHI		26		9						1		5	2	1	
10	37	A	792293 WESTINGHOUSE N Y	1	1	1	1				1				1			
07	38	A	792295 WESTINGHOUSE SPRINGFIELD	14	8	14	8				-			8				
15	39	A	792298 WESTINGHOUSE ELECTRIC CO	24	24	24	17	10			2		5					
23	32	J	792299 WESTINGHOUSE ELEC ST L	14	9	14	1					1						
16	31	A	792300 WESTINGHOUSE PITTS	10	16	10	38			16		4	4	4	5	1	4	1	
16	31	A	792303 WESTINGHOUSE SHARON PA				40						40						
11	33	A	792309 WESTINGHOUSE CHARLOTTE N	8	37	8	26	2		1	3	3				6	3	8
16	31	A	792312 WESTINGHOUSE GLASSPT		11		2									2		
08	32	J	792313 WESTINGHOUSE HOUSTON	3	12	3	10	3			3			3				
15	39	A	792314 WESTINGHOUSE BALTIMORE		13													
11	33	A	792316 WESTINGHOUSE BIRMINGH	1	3	1	9	1		1	1				1		5	1
43	36	G	792323 WESTINGHOUSE CALIF															
03	34	A	792324 WESTINGHOUSE MINN	4	4	4	6	1							1	3		1

16 1050 200 TRANS INEKTEEN PPD

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