THE SHERWIN-WILLIAMS CO.

INTER-OFFICE LETTER

FROM CLEVELAND OFFICE GENERAL ACCOUNTING DEPT.

FOR #30 Coffeyville OFFICE DATE March 25, 1960

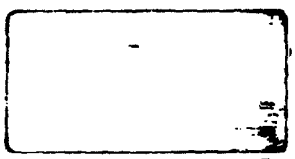
MR H. B. Rauch SUBJECT Zinc Oxide Shipments

ANSWERING LETTER OF 3/17 DICTATED BY HBR

We would like to suggest, Harold, that you price the shipments of Zinc Oxide which will be made to Bunker Hill under the new contract. We expect that you will enter a DD in the regular manner to cover the shipment and will be able to insert the price at the time the DD is processed and forwarded to us for completion of the billing and setting up the charge on the North Central Region's Accounts Receivable.

C. W. SHOTWELL

CWS:mgs



0007-SWP-043269

N23168

BUNKER HILL ZINC OXIDE

PRICE:

The price of the packaged product, F.O.B. Coffeyville, Kansas, shall be $10.28 per hundredweight when the arithmetical average East St. Louis price for Prime Western Zinc for the week of shipment (as published in the "Engineering and Mining Journal" metal quotations) is $11.00 per hundredweight. For each 50 cents per hundredweight increase or decrease in the applicable East St. Louis price for Prime Western Zinc above or below $11.00 per hundredweight, increase or decrease the price of the affected shipment of packaged product hereunder 30 cents above or 30 cents below $10.28 per hundredweight, fractions in proportion. If there is a suspension of quotations during any applicable weekly quotational period, then that period shall be extended by a number of quotational days equal to the number of quotational days during that week for which no quotations were available. If "Engineering and Mining Journal" quotations are terminated or cease to be standard for Prime Western Zinc, then such other quotations as are then generally recognized as standard for the same shall be substituted.