ILLINOIS PAINT WORKS
GRADE SPECIFICATIONS
AND COST ANALYSIS

MASTER MIXED HIGH GLOSS FINISH
INTERIOR GLOSS WALL PAINT
WHITE
2364
1st QUALITY

	LB.	YIELD IN GALS	UNIT COST	TOTAL COST
PIGMENT 40 %				
Titanium Dioxide	90	2.7	14.79 Cwt.	13.31
Titanox C	136	5.2	5.61 "	7.63
Surfex	223	9.9	1.66 "	3.70
Aluminum Stearate	2	--	24.48 "	.49
VEHICLE 60 %				
Varnish	325	42.1	.97 Gal	40.84
Driers	14	2.2	.34 "	.75
Mineral Spirits	34	5.2	.08 "	.42
Heavy Bodied Linseed Oil	102	12.7	11.59 Cwt	11.82
Gloss Oil	203	25.0	.45 Gal	11.25
Calculated Yield	1129	105.0		
Mfg. Loss 5 %		5.0		
Actual Yield		100.0		90.21

COST ANALYSIS	
Material Cost Per Gallon	.902
Direct Labor " "	.048
Factory O'Head " "	.234
Bulk Cost " "	1.184
Package Cost " "	.183
Factory Cost Per Gallon in Package	1.37

(A) TO A COMPANY OWNED OR CONTROLLED OUTLET $ _____
(B) TO AN INDEPENDENT WHOLESALER _____
(C) BY COMPANY OWNED OR CONTROLLED OUTLET TO RETAIL CUSTOMER _____
(D) TO AN INDEPENDENT RETAILER (DEALER) _____
(E) TO OTHER (SPECIFY) PARENT CORPORATION OUTLETS. 1.6V

REPRODUCED AT THE NATIONAL ARCHIVES