



PLAINTIFF'S EXHIBIT

CAP-1040

CONFIDENTIAL REPORT

COMPANY

CAPCO

MONTH OF

August

1974

A/C PIPE PRODUCERS ASSOCIATION

Suite 1110, 1875 Connecticut Ave., N.W., Washington, D.C. 20002

DOMESTIC

PRESSURE PIPE SHIPMENTS - THOUSANDS OF FEET

REGION		NOMINAL PIPE DIAMETER - INCHES						REGION TOTAL	
		4	6	8	10	12	14		16
CLASS 100	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL				4	2	2	1	9
	MOUNTAIN PACIFIC								
SIZE TOTAL					4	2	2	1	9
CLASS 150	NORTHEAST								
	MIDDLE ATLANTIC			2		1			3
	E.N. CENTRAL	1	47	10					58
	W.N. CENTRAL		5		2	4			11
	SOUTH ATLANTIC	1	12	12	4	7			36
	E.S. CENTRAL	1	5	17		8			31
	W.S. CENTRAL	3	49	72	13	41		4	182
	MOUNTAIN PACIFIC	10	31	23	11	4	1	3	83
SIZE TOTAL		17	166	141	31	66	1	7	429
CLASS 200	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL			17		3			20
	W.N. CENTRAL		2	3	2	1			8
	SOUTH ATLANTIC		4	2					6
	E.S. CENTRAL		4	2					6
	W.S. CENTRAL	2	25	14		7			48
	MOUNTAIN PACIFIC		2	1	1	1		1	5
SIZE TOTAL		2	37	39	3	12		1	94
CLASS 250	NORTHEAST								
	MIDDLE ATLANTIC			2		1			3
	E.N. CENTRAL	1	47	27		3			78
	W.N. CENTRAL		7	3	4	5			19
	SOUTH ATLANTIC	1	16	14	4	7			42
	E.S. CENTRAL	1	9	19		8			37
	W.S. CENTRAL	5	74	86	17	50	2	5	239
	MOUNTAIN PACIFIC	10	33	24	12	5	1	3	88
SIZE TOTAL		19	203	180	38	80	3	9	532

NAME Phillip Calma

(5/73)

EQUIVALENT TONNAGE

5702.04

GROSS AGGREGATE TONNAGE

5752.99

CAPCO JEN 0023629



A/C PIPE PRODUCERS ASSOCIATION
Suite 1113, 1875 Connecticut Ave., N.W., Washington, D.C. 20009

CONFIDENTIAL REPORT

COMPANY

CAPCO

MONTH OF

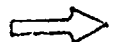
August

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DOMESTIC - NON-PRESSURE SEWER PIPE SHIPMENTS - THOUSANDS OF FEET

REGION		NOMINAL PIPE DIAMETER - INCHES							REGION TOTAL
		4	5	6	8	10	12	14-36	
CLASS 1500	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
SIZE TOTAL									
CLASS 2400	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC			1					1
SIZE TOTAL				1					1
CLASS 3300	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
SIZE TOTAL									
CLASS 4000	NORTHEAST								
	MIDDLE ATLANTIC								
	E.N. CENTRAL								
	W.N. CENTRAL								
	SOUTH ATLANTIC								
	E.S. CENTRAL								
	W.S. CENTRAL								
	MOUNTAIN								
	PACIFIC								
SIZE TOTAL									

CONTINUED



CAPCO JEN 0023630

DOMESTIC - NON-PRESSURE SEWER PIPE SHIPMENTS - THOUSANDS OF FEET

REGION		NOMINAL PIPE DIAMETER - INCHES						REGION TOTAL
		4	5	6	8	10	12	14-36
CLASS 5000 & UP	NORTHEAST							
	MIDDLE ATLANTIC							
	E.N. CENTRAL							
	W.N. CENTRAL							
	SOUTH ATLANTIC							
	E.S. CENTRAL							
	W.S. CENTRAL							
	MOUNTAIN							
	PACIFIC							
SIZE TOTAL								
COMBINED CLASSES	NORTHEAST							
	MIDDLE ATLANTIC							
	E.N. CENTRAL							
	W.N. CENTRAL							
	SOUTH ATLANTIC							
	E.S. CENTRAL							
	W.S. CENTRAL							
	MOUNTAIN							
	PACIFIC			1				1
SIZE TOTAL				1				1

IAME Phillip Calma

EQUIVALENT TONNAGE

8

GROSS TONNAGE

8

GENERAL INSTRUCTIONS

1. This report is to be forwarded to A/C PIPE PRODUCERS ASSOCIATION (hereinafter referred to as the "Association"). Attention of Executive Director, Suite 1113, Universal Building, North, 1875 Connecticut Avenue, N.W., Washington, D.C. 20009 within 45 days following the month for which the report is made.

This report and the information contained in it will be kept confidential by the Association. The data regarding shipments contained in this report will be consolidated with similar data for the same month from other reporting companies. Only the totals for each category will be reported by the Association. No totals will be reported by the Association for any category until such time as at least three companies have reported shipments in such category for a period of three consecutive months.

2. Do not include in your report shipments by your company to other AACPP members. Products shipped by your company to another AACPP member will be reported by that member upon shipment by it.
3. For purposes of this report NON-PRESSURE SEWER PIPE is defined as ASBESTOS CEMENT pipe which is in conformance with CLASS 1500, 2400, 3300, 4000 and/or 5000 & UP specifications and which is shipped to a final destination within the continental U.S., including Alaska and Hawaii.
4. SHIPMENTS for purposes of this report mean FOOTAGE shipped in thousands of feet.
5. For purposes of this report monthly EQUIVALENT TONNAGE means tons equivalent to total footage of 4-inch thru 36-inch non-pressure sewer pipe shipped to all regions regardless of Class and/or diameter.
6. REGIONS for purposes of this report correspond to standard Department of Commerce reporting areas as geographically depicted in FIGURE I.
7. The person at the reporting company to whom questions concerning the report are to be directed by the Association should be designated in the space at the lower left-hand corner.

A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP	
COMPARATIVE REPORTING PERIOD	PIPE CATEGORY UNITS	GROSS AGGREGATE TONS	PRESSURE & NON-PRESSURE SEWER		PRESSURE	NON-PRESSURE SEWER	REPORT PERIOD	PREPARED BY	January 1977
			NON-EQUIVALENT TONS	FOOTAGE x 1000		FOOTAGE x 1000			
MONTHLY TOTALS	CURRENT YEAR	34,639	27,726	2,854	23,246	2,201	4,480	8,142	653
	LAST YEAR	37,723	31,423	2,910	23,281	1,857			
	△	(3,084)	(3,697)	(56)	(35)	344			
	PERCENT - %	(8.2%)	(11.8%)	(1.9%)	(0.2%)	18.5%			
YEAR-TO-DATE TOTALS	CURRENT YEAR	34,639	27,726	2,854	23,246	2,201	4,480	8,142	653
	LAST YEAR	37,723	31,423	2,910	23,281	1,857			
	△	(3,084)	(3,697)	(56)	(35)	344			
	PERCENT - %	(8.2%)	(11.8%)	(1.9%)	(0.2%)	18.5%			
YEAR-END TOTALS	CURRENT YEAR*	549,825	437,886	46,393	363,219	34,937	74,667	129,151	11,456
	LAST YEAR	607,686	488,734	51,631	359,583	32,661			
	△	(57,861)	(50,848)	(5,238)	3,636	2,276			
	PERCENT - %	(9.5%)	(10.4%)	(10.1%)	1.0%	7.0%			
YEAR-END TOTALS	FACTOR*	0.063	--	--	0.064	0.063	0.060	0.060	0.057

LEGEND: △ - Incremental difference between current and last year totals.
 Percent - Incremental difference expressed as percentage of last year total.
 () - Denotes negative number.
 Factor - Percentage factor derived from past annual reports which projects year-end totals based on year-to-date shipment data.

A/C Pipe Producers Association			CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET			REPORT CATEGORY		AACPP	
COMPARATIVE REPORTING PERIOD	PIPE CATEGORY		GROSS AGGREGATE TONS	PRESSURE & NON-PRESSURE SEWER		PRESSURE		NON-PRESSURE SEWER	
	UNITS			EQUIVALENT TONS	FOOTAGE x 1000	EQUIVALENT TONS	FOOTAGE x 1000	EQUIVALENT TONS	FOOTAGE x 1000
MONTHLY TOTALS	CURRENT YEAR		40,073	29,890	2,905	25,328	2,212	4,562	693
	LAST YEAR		35,948	29,468	2,934	23,083	2,031	6,385	903
	△		4,125	422	(29)	2,245	181	(1,823)	(210)
	PERCENT - %		11.5%	1.4%	(1.0%)	9.7%	8.9%	(28.6%)	(23.3%)
YEAR-TO-DATE TOTALS	CURRENT YEAR		74,412	57,616	5,759	48,574	4,413	9,042	1,346
	LAST YEAR		73,671	60,891	5,844	46,364	3,888	14,527	1,956
	△		741	(3,275)	(85)	2,210	525	(5,485)	(610)
	PERCENT - %		1.0%	(5.4%)	(1.5%)	4.8%	13.5%	(37.8%)	(31.2%)
YEAR-END TOTALS	CURRENT YEAR*		595,296	458,800	47,540	379,484	35,304	79,316	12,236
	LAST YEAR		607,686	488,734	51,631	359,583	32,661	129,151	18,970
	△		(12,390)	(29,934)	(4,091)	19,901	2,643	(49,835)	(6,734)
	PERCENT - %		(2.4)	(6.1)	(7.9)	5.5	8.1	(38.6)	(35.5)
FACTOR*			0.125	--	--	0.128	0.125	0.114	0.110

LEGEND: Δ - Incremental difference between current and last year totals.

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A/C Pipe Producers Association			CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP			
COMPARATIVE REPORTING PERIOD			PIPE CATEGORY		GROSS AGGREGATE		PRESSURE & NON-PRESSURE SEWER		PRESSURE		NON-PRESSURE SEWER	
			UNITS		TONS		EQUIVALENT TONS		FOOTAGE x 1000		EQUIVALENT TONS	
MONTHLY TOTALS			CURRENT YEAR		62,587		50,952		40,124		10,828	
			LAST YEAR		60,241		47,035		34,560		12,475	
			△		2,346		3,917		5,564		(1,647)	
			PERCENT - %		3.9%		8.3%		16.1%		(13.2%)	
YEAR-TO-DATE TOTALS			CURRENT YEAR		195,614		151,912		122,202		29,710	
			LAST YEAR		182,593		153,099		113,989		39,110	
			△		13,021		(1,187)		8,213		(9,400)	
			PERCENT - %		7.1%		(0.8%)		7.2%		(24.0%)	
YEAR-END TOTALS			CURRENT YEAR*		652,047		509,788		407,340		102,448	
			LAST YEAR		607,686		488,734		359,583		129,151	
			△		44,361		21,054		47,757		(26,703)	
			PERCENT - %		7.3%		4.3%		13.3%		(20.7%)	
			FACTOR*		0.300		---		0.300		0.299	
											0.286	

A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP			
COMPARATIVE REPORTING PERIOD		PIPE CATEGORY		GROSS AGGREGATE		PRESSURE & NON-PRESSURE SEWER		PRESSURE		NON-PRESSURE SEWER	
		UNITS		TONS		EQUIVALENT TONS		EQUIVALENT TONS		EQUIVALENT TONS	
						FOOTAGE x 1000		FOOTAGE x 1000		FOOTAGE x 1000	
MONTHLY TOTALS	CURRENT YEAR			66,375	53,465	5,673	39,394	3,574	14,071	2,099	
	LAST YEAR			49,547	39,889	4,446	28,163	2,614	11,726	1,832	
	Δ			16,828	13,576	1,227	11,231	960	2,345	267	
	PERCENT - %			34.0%	34.0%	27.6%	39.9%	36.7%	20.0%	14.6%	
YEAR-TO-DATE TOTALS	CURRENT YEAR			261,989	205,377	21,241	161,596	14,641	43,781	6,600	
	LAST YEAR			232,140	192,988	20,213	142,152	12,719	50,836	7,494	
	Δ			29,849	12,389	1,028	19,444	1,922	(7,055)	(894)	
	PERCENT - %			12.9%	6.4%	5.1%	13.7%	15.1%	(13.9%)	(11.9%)	
YEAR-END TOTALS	CURRENT YEAR*			670,049	524,783	54,134	412,235	37,254	112,548	16,880	
	LAST YEAR			607,686	488,734	51,631	359,583	32,661	129,151	18,970	
	Δ			62,363	36,049	2,503	52,652	4,593	(16,603)	(2,090)	
	PERCENT - %			10.3%	7.4%	4.8%	14.6%	14.1%	(12.9%)	(11.0%)	
		FACTOR*		0.391	--	--	0.392	0.393	0.389	0.391	

LEGEND: Δ - Incremental difference between current and last year totals.

Percent - Incremental difference expressed as percentage of last year total.

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Factor - Percentage factor derived from past annual reports which projects year-end totals based on year-to-date shipment data.

A/C Pipe Producers Association			CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP				
COMPARATIVE REPORTING PERIOD		PIPE CATEGORY UNITS		GROSS AGGREGATE TONS		PRESSURE & NON-PRESSURE SEWER EQUIVALENT TONS		PRESSURE EQUIVALENT TONS		NON-PRESSURE SEWER EQUIVALENT TONS		FOOTAGE FOOTAGE x 1000	
MONTHLY TOTALS		CURRENT YEAR		72,712	58,973	6,053	42,255	3,823	16,718	2,230			
		LAST YEAR		58,511	47,340	5,106	33,544	3,098	13,796	2,008			
		△		14,201	11,633	947	8,711	725	2,922	222			
		PERCENT - %		24.3%	24.6%	18.5%	26.0%	23.4%	21.1%	11.1%			
YEAR-TO-DATE TOTALS		CURRENT YEAR		334,701	264,350	27,294	203,851	18,464	60,499	8,830			
		LAST YEAR		290,651	240,328	25,319	175,696	15,817	64,632	9,502			
		△		44,050	24,022	1,975	28,155	2,647	(4,133)	(672)			
		PERCENT - %		15.2%	10.0%	7.8%	16.0%	16.7%	(6.4%)	(7.1%)			
YEAR-END TOTALS		CURRENT YEAR*		684,460	538,140	55,215	415,175	37,377	122,965	17,838			
		LAST YEAR		607,686	488,734	51,631	359,583	32,661	129,151	18,970			
		△		76,774	49,406	3,584	55,592	4,716	(6,186)	(1,132)			
		PERCENT - %		12.6%	10.1%	6.9%	15.5%	14.4%	(4.8%)	(6.0%)			
		FACTOR*		0.489	--	--	0.491	0.494	0.492	0.495			

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A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP			
COMPARATIVE REPORTING PERIOD		PIPE CATEGORY UNITS		GROSS AGGREGATE TONS		PRESSURE & NON-PRESSURE SEWER EQUIVALENT TONS FOOTAGE x 1000		PRESSURE EQUIVALENT TONS FOOTAGE x 1000		NON-PRESSURE SEWER EQUIVALENT TONS FOOTAGE x 1000	
MONTHLY TOTALS		CURRENT YEAR		59,624		49,048	5,487	35,111	3,507	13,937	1,980
		LAST YEAR		57,388		44,748	4,977	31,823	2,982	12,925	1,995
		△		2,236		4,300	510	3,288	525	1,012	(15)
		PERCENT - %		3.9%		9.6%	10.2%	10.3%	17.6%	7.8%	(0.8%)
YEAR-TO-DATE TOTALS		CURRENT YEAR		394,325		313,398	32,781	238,962	21,971	74,436	10,810
		LAST YEAR		348,039		285,076	30,296	207,519	18,799	77,557	11,497
		△		46,286		28,322	2,485	31,443	3,172	(3,121)	(687)
		PERCENT - %		13.3%		9.9%	8.2%	15.2%	16.9%	(4.0%)	(6.0%)
YEAR-END TOTALS		CURRENT YEAR*		671,763		530,969	54,941	405,020	36,864	125,949	18,077
		LAST YEAR		607,686		488,734	51,631	359,583	32,661	129,151	18,970
		△		64,077		42,235	3,310	45,437	4,203	(3,202)	(893)
		PERCENT - %		10.5%		8.6%	6.4%	12.6%	12.9%	(2.5%)	(4.7%)
		FACTOR*		0.587		---	---	0.590	0.596	0.591	0.598

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 A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP					
COMPARATIVE REPORTING PERIOD		PIPE CATEGORY UNITS		GROSS AGGREGATE TONS		PRESSURE & NON-PRESSURE SEWER EQUIVALENT TONS		PRESSURE EQUIVALENT TONS		NON-PRESSURE SEWER EQUIVALENT TONS		FOOTAGE x 1000	
MONTHLY TOTALS	CURRENT YEAR			65,806	55,541	5,978	40,950	3,794	14,591	2,184			
	LAST YEAR			56,463	45,776	4,927	32,930	3,039	12,846	1,888			
	△			9,343	9,765	1,051	8,020	755	1,745	296			
	PERCENT - %			16.5%	21.3%	21.3%	24.4%	24.8%	13.6%	15.7%			
YEAR-TO-DATE TOTALS	CURRENT YEAR			460,131	368,939	38,759	279,912	25,765	89,027	12,994			
	LAST YEAR			404,502	330,852	35,223	240,449	21,838	90,403	13,385			
	△			55,629	38,087	3,536	39,463	3,927	(1,376)	(391)			
	PERCENT - %			13.8%	11.5%	10.0%	16.4%	18.0%	(1.5%)	(2.9%)			
YEAR-END TOTALS	CURRENT YEAR*			675,670	538,031	55,903	408,631	37,233	129,400	18,670			
	LAST YEAR			607,686	488,734	51,631	359,583	32,661	129,151	18,970			
	△			67,984	49,297	4,272	49,048	4,572	249	(300)			
	PERCENT - %			11.2%	10.1%	8.3%	13.6%	14.0%	0.2%	(1.6%)			
	FACTOR*			0.681	--	--	0.685	0.692	0.688	0.696			

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Factor - Percent factor derived from past annual reports which projects year-end totals based on year-to-date shipment data.

A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP	
COMPARATIVE REPORTING PERIOD		PIPE CATEGORY		GROSS AGGREGATE		PRESSURE & NON-PRESSURE SEWER		PRESSURE	
		UNITS		TONS		EQUIVALENT TONS		FOOTAGE x 1000	

A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP	
COMPARATIVE REPORTING PERIOD		PIPE CATEGORY		GROSS AGGREGATE TONS		PRESSURE & NON-PRESSURE SEWER EQUIVALENT TONS		PRESSURE EQUIVALENT TONS	
UNITS		FOOTAGE x 1000		FOOTAGE x 1000		FOOTAGE x 1000		FOOTAGE x 1000	
MONTHLY TOTALS	CURRENT YEAR	59,274		49,120		37,764		11,356	
	LAST YEAR	50,343		41,829		31,272		10,557	
	PERCENT - %	8,931		7,291		6,492		799	
		17.7%		20.5%		20.8%		7.6%	
YEAR-TO-DATE TOTALS	CURRENT YEAR	584,101		472,569		357,885		114,684	
	LAST YEAR	506,215		413,482		300,525		112,957	
	PERCENT - %	77,886		59,087		57,360		1,727	
		15.4%		13.2%		19.1%		1.5%	
YEAR-END TOTALS	CURRENT YEAR*	680,770		548,299		416,630		131,669	
	LAST YEAR	607,686		488,734		359,583		129,151	
	PERCENT - %	73,084		59,565		57,047		2,518	
	FACTOR*	12.0%		10.9%		17.5%		1.9%	
		0.858		---		0.859		0.871	

LEGEND: Δ - Incremental difference between current and last year totals.

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A/C Pipe Producers Association		CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET				REPORT CATEGORY		AACPP		
						PREPARED BY		PRIESTLAND ASSOCIATES		
						REPORT PERIOD		January-November 1977		
COMPARATIVE REPORTING PERIOD	PIPE CATEGORY	UNITS	GROSS AGGREGATE		PRESSURE & NON-PRESSURE SEWER		PRESSURE		NON-PRESSURE SEWER	
			TONS		EQUIVALENT TONS	FOOTAGE x 1000	EQUIVALENT TONS	FOOTAGE x 1000	EQUIVALENT TONS	FOOTAGE x 1000
MONTHLY TOTALS	CURRENT YEAR		58,006	48,403	4,994	38,284	3,573	10,119	1,421	
	LAST YEAR		52,045	38,840	3,995	29,485	2,679	9,355	1,316	
	△		5,961	9,563	999	8,799	894	764	105	
	PERCENT - %		11.5%	24.6%	25.0%	29.8%	33.4%	8.2%	8.0%	
YEAR-TO-DATE TOTALS	CURRENT YEAR		642,107	520,972	54,687	396,169	36,728	124,803	17,959	
	LAST YEAR		558,260	452,322	47,898	330,010	29,972	122,312	17,926	
	△		83,847	68,650	6,789	66,159	6,756	2,491	33	
	PERCENT - %		15.0%	15.2%	14.2%	20.1%	22.5%	2.0%	0.2%	
YEAR-END TOTALS	CURRENT YEAR*		688,218	557,843	58,326	425,074	39,281	132,769	19,045	
	LAST YEAR		607,686	488,734	51,631	359,583	32,661	129,151	18,970	
	△		80,532	69,109	6,695	65,491	6,620	3,618	75	
	PERCENT - %		13.3%	14.1%	13.0%	18.2%	20.3%	2.8%	0.4%	
	FACTOR*		0.933	--	--	0.932	0.935	0.940	0.943	



A/C Pipe
Producers Association

CONFIDENTIAL REPORT DOMESTIC SHIPMENTS COMPARATIVE SUMMARY SHEET			REPORT CATEGORY		AACPP	
			PREPARED BY		PRIESTLAND ASSOCIATES	
			REPORT PERIOD		January-December 1977	
COMPARATIVE REPORTING PERIOD	PIPE CATEGORY	UNITS	GROSS AGGREGATE		PRESSURE & NON-PRESSURE SEWER	
			TONS		EQUIVALENT FOOTAGE x 1000	
MONTHLY TOTALS	CURRENT YEAR		54,725	47,541	39,390	8,151
	LAST YEAR		49,426	36,412	29,573	6,839
	Δ		5,299	11,129	9,817	1,312
	PERCENT - %		10.7%	30.6%	33.2%	19.2%
YEAR-TO-DATE TOTALS	CURRENT YEAR		696,832	568,513	435,559	132,954
	LAST YEAR		607,686	488,734	359,583	129,151
	Δ		89,146	79,779	75,976	3,803
	PERCENT - %		14.7%	16.3%	21.1%	2.9%
YEAR-END TOTALS	CURRENT YEAR*		696,832	568,513	435,559	132,954
	LAST YEAR		607,686	488,734	359,583	129,151
	Δ		89,146	79,779	75,976	3,803
	PERCENT - %		14.7%	16.3%	21.1%	2.9%
FACTOR*			1.000	--	1.000	1.000

LEGEND: Δ - Incremental difference between current and last year totals.
Percent - Incremental difference expressed as percentage of last year total.
() - Denotes negative number.
Factor - Percentage factor derived from past annual reports which projects year-end totals based on year-to-date shipment data.



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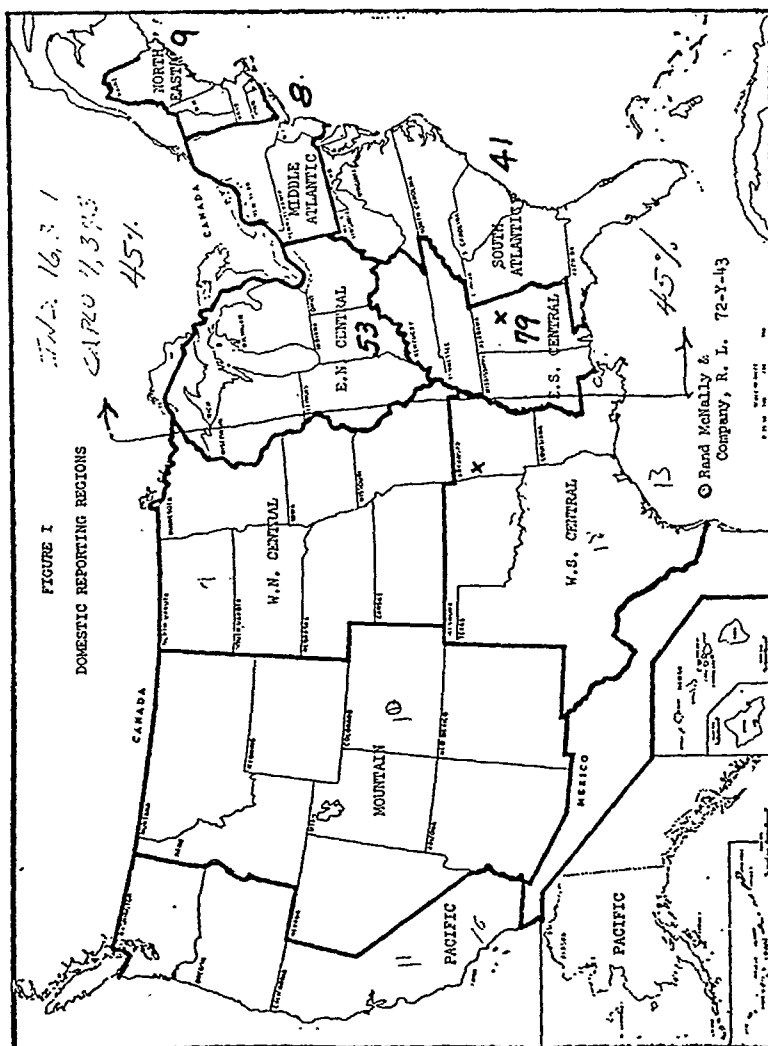
A/C Pipe Producers Association															
CATEGORY	COMPANY				GROSS AGGREGATE										
	PREPARED BY				EQUIVALENT										
	REPORT PERIOD				TOTAL										
DOMESTIC SHIPMENTS - PRESSURE PIPE - THOUSANDS OF FEET															
PIPE	NOMINAL PIPE DIAMETER - INCHES														REGION TOTAL
	4	5	6	8	10	12	14	15	16	18	20	21	24		
DIAMETER															
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			
NE	*	*						*				*			
MA	*	*						*				*			
ENC	*	*						*				*			
WNC	*	*						*				*			
SA	*	*						*				*			
ESC	*	*						*				*			
WSC	*	*						*				*			
MTN	*	*						*				*			
PAC	*	*						*				*			
DIA TOTAL	*	*						*				*			

GENERAL INSTRUCTIONS

1. This report is to be forwarded within 45 days following the month for which the report was made to: Priestland Associates
2321 Kimbro Street
Alexandria, VA 22307
(703) 768-8811

This report and the information contained in it will be kept confidential. The data regarding shipments contained in this report will be consolidated with similar data for the same month from other reporting companies. Only the totals for each category will be reported to and by the A/C Pipe Producers Association (AACPP). No totals will be reported for any category until such time as at least three companies have reported shipments in such category for a period of twelve consecutive months.

2. Do not include in your report shipments by your company to other AACPP members. Products shipped by your company to another AACPP member will be reported by that member upon shipment by it.



3. For purposes of this report PRESSURE PIPE is defined as ASBESTOS-CEMENT pipe which is in conformance with distribution/transmission pipe specifications grouped in pressure series as follows and which is shipped to a final destination within the continental U.S., including Alaska and Hawaii.

Series 100	Series 150	Series 200
CL 100 CL 30	CL 150 CL 60	CL 200 CL 80
CL 35	CL 70	CL 90
CL 40		
CL 45		
CL 50		

4. SHIPMENTS for purposes of this report mean FOOTAGE shipped in thousands of feet.

5. For purposes of this report: (a) EQUIVALENT TONNAGE means tons equivalent to the total footage of 4-inch thru 24-inch pressure pipe shipped to all regions regardless of Class and/or diameter, (b) GROSS AGGREGATE TONNAGE means the aggregate sum in tons of all domestic A/C pipe shipments.

6. SHIPMENT REGIONS for purposes of this report correspond to AACPP reporting areas geographically depicted in Figure 1.
7. The person at the reporting company to whom questions concerning the report are to be directed should be designated in the space provided.