

SHERWIN-WILLIAM

PRICE LIS.

No. 62

EFFECTIVE JANUARY 27, 1921

Prices Subject to Change Without Notice

Prices F. O. B.

Dallas, Texas

Houston, Texas

TERMS

On Paints, Varnishes and ODP Lead—sixty days net; 2% for cash within ten days from date of invoice.

On Turpentine, Kianced Oil, Dry Color, Insecticide Material, and goods not of our own manufacture—thirty days net; 1% for cash within ten days from date of invoice.

IMPORTANT

Shortages or errors in billing must be reported within ten days from receipt of shipment to secure proper adjustment.

In making all shipments our responsibility ceases when we receive a signed bill of lading from the transportation company. Claims for loss and damage in transit must be filed with the transportation company by our forwarding agent. If shipments are received in a damaged condition, or short in the number of packages, be sure to have the freight agent make such notation on the paid expense bill. This will enable you to file and collect claim without delay.

N10801

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ARE TO REACH US

FACTORIES AND OFFICES

AND, 601 Canal Road, N. W.
 CO. Pullman Station,
 ARE, Brown Street and East Avenue,
 FRANCISCO (Emeryville)

WAREHOUSES AND OFFICES

ALBANY, 447-449 Broadway,
 ATLANTA, 20 Tenth Street, West,
 BALTIMORE, 8 West Fayette Street,
 BINGHAMTON, N. Y., 162 Washington Street,
 BIRMINGHAM, 2009 Third Avenue, North,
 BOSTON, 11-13-15 Seville Street,
 BROOKLYN, N. Y., 102 Flatbush Avenue,
 BUFFALO, 103 Pearl Street and 66-68 Erie Street,
 CHATTANOOGA, TENN., 924 Market Street,
 CHICAGO, City Office, 1101 People's Gas Building,
 CINCINNATI, Sixth, corner Main Street,
 COLUMBUS, 295 South High Street,
 DALLAS, 1613-21 Wall Street,
 DENVER, 1639-31 Arapahoe Street,
 DETROIT, 103 Woodward Avenue,
 EL PASO, 216 North Stanton Street,
 FORT WORTH, 700 Houston Street,
 HOUSTON, 2108-12 Preston Avenue,
 INDIANAPOLIS, 34 South Meridian Street,
 JOHNSON CITY, 256 Main Street,
 KANSAS CITY, 1400 St. Louis Avenue,
 KNOXVILLE, 306 Gay Street,
 LITTLE ROCK, ARK., 720 Main Street,
 LONDON, ENGLAND, 7 Well Court, Queen Street, E. C.
 LOS ANGELES, 816-822 Traction Avenue,
 MINNEAPOLIS, 701-705 Third Street, North,
 NASHVILLE, Fifth Avenue, corner Union Street,
 NEW ORLEANS, 317 Camp Street,
 NEW YORK, 52 Thompson Street,
 NORFOLK, VA., Southgate Terminal Warehouse,
 OKLAHOMA CITY, OKLA., 20 West California Avenue,
 OKLAHOMA, Corner Tenth and Dodge Streets,
 PASADENA, 177 East Colorado Street,
 PEORIA, 313 South Adams Street,
 PHILADELPHIA, Delaware Avenue and Chestnut Street,
 PITTSBURGH, 927 Liberty Avenue,
 PORTLAND, ORE., 469-741 Everett Street,
 RICHMOND, VA., 15-17 South Seventeenth Street,
 ROCHESTER, 389-391 East Main Street,
 SAGINAW, MICH., 118-120 Lapeer Avenue,
 SAN ANTONIO, 135-137 West Commerce Street,
 SAN FRANCISCO, 454-456 Second Street,
 SAVANNAH, 745 Whitson Street,
 SCHENECTADY, 346 State Street,
 SEATTLE, 510 First Avenue, South,
 SPOKANE, 157 South Post Street,
 ST. LOUIS, Second and Clinton Streets,
 TORONTO, 1 Leslie Street,
 TULSA, OKLA., 118 South Cleveland,
 UTICA, 49 Franklin Square,
 VANCOUVER, 1 Leifer Street,
 WACO, 720 Austin Street,
 WASHINGTON, D. C., 447 Money Building,
 WICHITA, KANS., 135-137 Rock Island Avenue,
 WICHITA FALLS, TEXAS, 613 Ohio Avenue.

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SHERWIN-WILLIAMS

Non-Corroding Graphite

Ochre (Paste)
Oil Colors (First Quality)
Oil Stains
Old Dutch Enamel
Old Dutch Process White Lead
Outside Gloss White, SWP
X Oylsapine (Oil-a-Pine)

Paint and Varnish Remover

Paris Green
Paste Colored Paint (P. C. P.)
Paste Filler
Paste Paint
Permanent Mahogany Stains
Permento

X Pestroy
Phenolene
Polish, Furniture
Polish, Metal
Polish-ol
Porch and Deck Paint
Porch and Lawn Furniture Enamel
Powdered Floor Wax
Prepared Graining Colors
Prepared Wax
Preservative Shingle Stains
Pruning Compound

Quick Drying Colors (in Japan)
Quick Drying Ebonol

Red Lead (in Oil)
Reducer No. 83, Mill White
Roof and Bridge Paint
Roof Cements

Schoolboard Slating
Screen Enamel
Seat Dressing, Auto
Semi-Paste Paint
Sheep Dip (S-W)
Sheep Marking and Branding Paint
Shellacs (See Varnish Section)
Shingle Stains, Preservative
Size, Gold
Size, Flat-Tone Mixing
Size, Wall
Soaps, Linseed Oil
Springfield Quater
Stains
Stencils
Stencil Colors
Stipple Effects (Flat-Tone Multi-C)
Stove-Pipe and Iron Enamel
Sulfur, Dry Dusting
S-W Disinfectant
SWP

Taxite (Paint and Varnish Remover)
Thinner, Universal
Tick Dips (Kiltik D)
Top Dressing (Auto)
Tractor Paint (see Wagon & Implement)
Tuber-Tonic

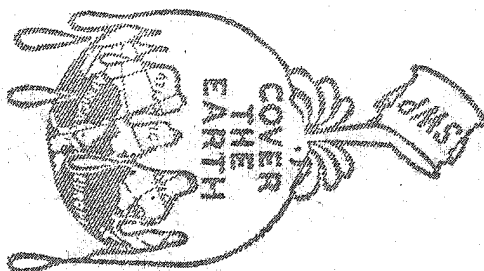
Universal Thinner
Undercoaters, Enamel

Varnishes
Varnish Stain (Brighten-up Stain,
Venetian Red, English (Paste)
Verdelite

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SHERWIN-WILLIAMS PRODUCTS

S W P

SHERWIN-WILLIAMS PAINT
PREPARED

	1/2 pta.	pta.	qtn.	1/2 gal.	gal.	5s and bbls.
Antique Brown, 499.....						
Apple Green, 460.....						
Black, 467.....						
Blue/for Inside, 369.....						
Bottle Green, 484.....						
Brown Green, 475.....						
Candy Yellow, 387.....						
Colonial Yellow, 375.....						
Cream, 462.....						
Cream Grey, 360.....						
Golden Brown, 468.....						
Golden Yellow, 470.....						
Ivory, 456.....						
Light Lead, 353.....	27	47	87	1 66	3 15	3 10
Modern Brown, 386.....						
Pea Green, 382.....						
Pearl Grey, 479.....						
Primrose Yellow, 394.....						
Quaker Drab, 391.....						
Red, 367.....						
Rich Maroon, 383.....						
Sea Green, 384.....						
Silver Grey, 357.....						
Sky Blue, 469.....						
Slate, 363.....						
Stone, 351.....						
Strew, 385.....						
Tobacco Brown, 393.....						
Warm Drab, 483.....						
Willow Green, 401.....						
Flat White.....						
Outside Gloss White.....	29	50	93	1 78	3 40	3 35
China Gloss White.....						
Inside Varnish White.....	30	53	99	1 91	3 65	3 60
Moss Green No. 498.....						
French Crown Green, No. 368.....	30	52	97	1 86	3 55	3 50

Net Prices

Half-pints, 48 in case. Pints, 24 in case. Quarts, 24 in case.
 Half-gallons, 12 in case. Gallons, 6 in case.

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SHERWIN-WILLIAMS PRODUCTS

Brilliant Silver—Ready for Use

Unit Price per Package

Trade Discount 40%

Half pint, 45 in case.
Gallons, 6 in case. E. H.

Paste form, ground in oil

10	30
15 1/2	23 1/2

Net Prices per Pound

One-pound cans, 30 in case.
Five-pound cans, 10 in case

Reverses the appearance of scratched or old leather cushions and upholstery, removing old marks or stains readily. Dries perfectly hard in an hour or two, without a rich, dull black finish. Is not affected by the heat of the body and will not soften or stick to clothing. It can be easily washed and kept clean.

உதிக்ஞாநகரம்

1/2 pc. 2 pc. 4 pc.

Trade Discount 40%

Half-Pinches, 48 in case.
Pins, 24 in case.
Quarts, 24 in case.

Ready for Use

An excellent dense black dressing for concealing finish on mohair, pantsuits and similar tops, side curtains and upholstery of automobiles. Can also be used on leather furniture, traveling bags and other leather or imitation leather surfaces. On mohair it dries with a dull black finish, while on leather, pantsuits and other imitation leathers it dries with an eggshell gloss. Dries perfectly hard in three or four hours; is easy to apply and does not show laps or streaks. (Put up in friction top cans.)

3/4 pcs.	pts.	qts.	gals.
62	1 05	1 55	6 55

Trade Discount 40%

Half-wire, 48 in case.
Plates, 24 in case.
Quartz, 24 in case

Galton, Sir James.

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Foundations Damp-Proofing

A very heavy black paint of asphalt type which is applied to the exterior of concrete and masonry foundations below ground level, to damp-proof basement walls, for ordinary damp-proofing, two coats should be applied. Will cover approximately 40 square feet, two coats to the gallon. Is applied cold in original consistency except in very cold weather, when it is necessary to warm slightly before applying. Remains in an elastic condition indefinitely.

5 gal.

	gals.	cans	bbls.
Less than 250 gal. lots.....	1.35	10.00	40.00
250 gal. lots or over.....	1.60	12.50	50.00
500 gal. lots or over.....	1.15	8.50	35.00

Net Prices per Gallon

A line of high grade colors in oil, put up net weight for master painter trade. The contents of the can is all "Color"—no inert pigments.

prices per pound

	1 lb.	5 lb.	12 1/2	25 lb.
	cans	cans	cans	cans
Ivory Deep Black	43	41	39	38
English Coach Black	43	41	39	38
Sign Writers' Black	58	56	54	53
Leads Black	58	56	54	53
Chinese Blue	1 38	1 36	1 34	1 33
Prussian Blue	1 38	1 36	1 34	1 33
Cobalt Blue	98	96	94	93
Ultramarine Blue	83	81	79	77
Raw Umber	43	41	39	38
Burnt Umber	47	45	43	42
Raw Sienna	47	45	43	42
Burnt Sienna	51	49	47	46
Vandyke Brown	51	49	47	46
Paris Green	92	91	89	88
Bronze Green	45	44	42	41
Chrome Green, Light	40	44	42	41
Chrome Green, Medium	40	44	42	41
Chrome Green, Dark	40	44	42	41
Bulletin Red	67	66	64	63
American Vermilion	67	66	64	63
English Rose Lake	8	8	8	8
Tuscan Red	63	63	61	59
Turkey Red	63	61	59	58
Indian Red	58	56	54	53
English Vermilion Red	35	33	31	30
Chrome Yellow, Light	66	64	62	61
Chrome Yellow, Medium	66	64	62	61
Chrome Yellow, Dark	66	64	62	61
Golden Ochre	43	41	39	38
Yellow Ochre	36	34	32	31

Trade Discount 25%

For damp-proofing interior walls above grade

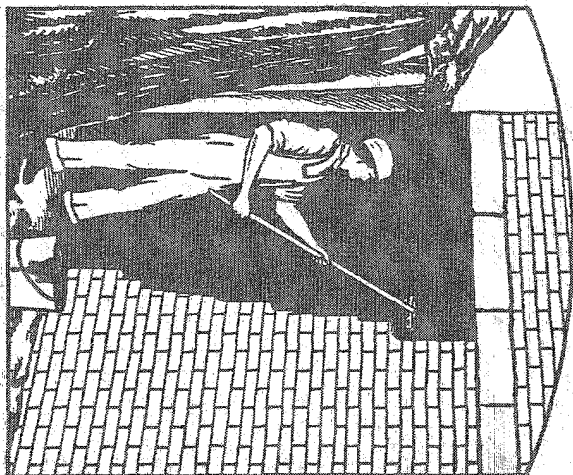
A specially prepared paint of asphalt type which is applied without heating on masonry, concrete or brick, building tile or concrete walls above grade, before plaster is applied, serves as a damp-proofing. Does away with the necessity for furring or lathing. May also be applied by brush or spray method. One coat only required. Covers approximately 100 square feet to the gallon, varying with the porosity of the wall. Plaster should be applied anywhere from 24 to 72 hours after plaster bond has been applied to wall.

	gal.	5 gal.	bbls.
Less than 250 gal. lots.....	1.70	1.35	105
250 gal. lots or over.....	1.75	1.40	110
500 gal. lots or over.....	1.80	1.45	115

Net Prices per Gallon

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ANTYDAMP

Foundation Damp-Proofing

Antydamp is a very heavy black paint of asphalt type, which is applied to the exterior of concrete and masonry foundation below ground level to damp-proof basement walls. For ordinary damp-proofing two coats should be applied. With cover approximately 40 square feet, two coats to the gallon. It is applied cold in original consistency, except in very cold weather when it is necessary to warm slightly before applying. Remains in an elastic condition indefinitely.

Antydamp may also be used for water-proofing of exterior foundations where there is a continuous presence of water in the ground about the foundation. This kind of work is seldom undertaken by amateurs, but there are celebrated companies who make a specialty of water-proofing foundations. In the case of work of this nature Antydamp is alternated with layers of water-proofing felt. The system of the water-proofing is known as the "integral system of water-proofing," where a plate of powder is mixed with cement when poured for foundations. The wetness of the integral system of water-proofing is that it is very difficult to secure an even distribution of the water-proofing powder or plate, which will result in poor jobs which will permit the water to force itself through the wall. Another drawback of the integral method is according to tests conducted by the Civil Engineering Department of the University of Illinois, that the use of a water-proofing powder or plate in mixing concrete results in a loss of tensile strength of from 15 per cent to 25 per cent, which is a most undesirable condition.

SPECIAL NOTE

Remember that for ordinary foundation damp-proofing in well-drained soil, two coats of Antydamp will give splendid results, but where water is perpetually present in the yard around the foundation, alternate layers of water-proofing felt must be employed.

NET QUANTITY DISCOUNT PRICES PER GALLON

Less than 250 gallon lots..... 1.15
250 gallon lots or over..... 1.00

IMPORTANT NOTICE

With very few exceptions Antydamp is used only for damp-proofing the foundations of new buildings (commercial and residential). For this reason the best way to create a demand for Antydamp is through architectural or engineering specifications. Look for specifications calling for Antydamp in the part of the specifications which deal with foundations. They will never be found in the painting specifications. Every general contractor and foundation contractor is a prospect for the sale of this material. Supply architects and other prospects with enclosing slip, Form E518.

AUTO ENAMEL

Ready for Use

A line of enamels made especially for refinishing motor cars by the car owner himself. S. W. Auto Enamel is a durable, elastic and waterproof, and on account of their easy working qualities, it is possible for one inexperienced in painting to secure a high-class finish on his car with the loss of time attending the usual paint-shop job. Dries in about 48 hours depending upon atmospheric conditions. Outside exposure or repeated washing will not harm the finish.

	1/2 pte.	1 pte.	1 qt.
Black.....	62	1 05	1 90
Everglade Green.....			
Royal Blue.....			
Royal Blue.....			
Knights Brewster Green.....	72	1 30	2 35
Clear.....			
Rubber Finish.....			
White.....			
Virginia Cream.....			
Berlin Grey.....			
Motor Red.....	77	1 40	2 60
Rich Wine.....			

Trade Discount 40%

Half-pints, 48 in case. Pints, 24 in case. Quarts, 24 in case.

AUTO AND BUGGY PAINT

Ready for Use

A varnish gloss paint of great durability and elasticity for painting and varnishing in one operation, automobiles, carriages, wagons, sleighs, carts, tractors, farm implements, etc. Will retain its bright color and high gloss in all kinds of weather. Repeated washing does not injure its luster or durability. Dries in 24 to 48 hours.

	1/2 pte.	1 pte.	1 qt.	1/2 gal.	1 gal.
Black.....	62	1 05	1 85	3 45	6 55
Blue.....					
Brewster Green.....					
Clear.....	67	1 15	2 05	3 85	7 55
Light Green.....					
Rubber Finish.....					
Grey.....					
Yellow.....					
Car Red.....	72	1 30	2 35	4 45	8 55
White.....					
Vermillion.....	77	1 50	2 90	5 30	10 30

Trade Discount 40%

Half-pints, 48 in case. Pints, 24 in case. Quarts, 24 in case. Half-gallons, 12 in case. Gallons, 6 in case.

BATH ENAMEL

A high quality and thoroughly satisfactory enamel for bathtubs. Bats ground in specially treated liquid, it produces a porcelain-like finish that successfully withstands hot and cold water. Is tough and resistant and will not chip, flake or discolor. On new work, use Bath Enamel Ground for undercoats.

	1/2 pte.	1 pte.	1 qt.	1/2 gal.	1 gal.
Porcelain.....	42	72	1 25	2 30	8 30
Ground.....	62	1 05	1 90	3 30	6 30

Trade Discount 40%

Quarter-pints, 48 in case. Half-pints, 48 in case. Pints, 24 in case. Quarts, 24 in case. Half-gallons, 12 in case. Gallons, 6 in case.

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BRAS-BRITE

Liquid Metal Polish

A liquid preparation for cleaning and polishing brass and other polished metals. By repeated tests and comparisons, Bras-Brite has proved to polish more quickly and easily, requiring but little rubbing. Will not harden in the package and will keep in perfect condition in any climate. Non-explosive and can be used practically anywhere with perfect safety.

1/2 pte.	pte.	qtr.	1/2 gals.	gals.
18	28	49	88	1 55

Net Prices

Half-pints, 48 in case.	Pints, 48 in case.	Quarts, 24 in case.
Half-gallons, 12 in case.	Gallons, 6 in case.	

BRIGHTEN-UP STAIN

A Stain and Varnish Combined

Produces a stained and varnished finish in one operation on old or new furniture, floors or woodwork. Is easily applied and does not show laps or brushmarks. Surfaces previously painted may be changed to imitate any of the woods represented in this list by first applying a coat of Brighten Up Stain Ground, and after thoroughly dry, follow with the color selected.

1/2 pte.	1/2 pte.	pte.	qtr.	1/2 gals.	gals.
Cherry.....	32	52	85	1 55	2 85
Dark Oak.....					5 30
Brony.....					
Green.....					
Light Oak.....					
Maple.....					
Rosewood.....					
Walnut.....					
Ground.....					

Trade Discount 40%

Quarter pints, 48 in case.	Half pints, 48 in case.	Pints, 24 in case.
Quarts, 24 in case.	Half gallons, 12 in case.	Gallons, 6 in case.

BRONZING LIQUID

Three satisfactory bronzing liquids for mixing with gold, aluminum and brass bronzes. These liquids are unsuited for decorative work, for when mixed with bronzes they dry with a high gloss finish, and due to their splendid heat-resisting qualities, may be used on radiators, steam pipes, etc., without discoloring, peeling or blistering.

1/2 pte.	pte.	qtr.	1/2 gals.	gals.	5s
No. 1.....	65	1 50	2 75	5 10	5 05
No. 2.....	70	1 20	2 10	3 85	3 80
No. 3.....	65	1 10	1 95	3 50	3 45
1-ounce bottles, per dozen.....					2 90
2-ounce bottles, per dozen.....					3 35
4-ounce bottles, per dozen.....					4 25

Trade Discount 33 1/3%

Bottles put up in fancy cartons containing one dozen, any size.
Half pints, 48 in case. Pints, 24 in case. Quarts, 24 in case.
Half gallons, 12 in case. Gallons, 6 in case.

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AUTO ENAMEL ASSORTMENTS

Quantities may be changed any way to suit customer, just as long as the total number of each size package in each series of colors remains the same. In other words, the total price must not be increased.

\$30 ASSORTMENT

COLORS	1/2-pts.	pts.	qts.
Black.....	5	5	2
Everglade Green.....	3	4	2
Russet Tan.....	3	2	2
Royal Blue.....	2	2	2
Eng. Brewster Green.....	2	2	2
Clear.....	2	2	2
Rubber Finish.....	2	2	2
White.....	2	2	2
Virginia Cream.....	2	2	2
Battleship Gray.....	2	2	2
Motor Red.....	2	2	2
Rich Wine.....	2	2	2

Total.....	\$54 00
Less 40%.....	21 60
Regular Price.....	\$32 40
Special Assortment Price \$30.00	

ADVERTISING FEATURES

With this assortment we will give the following:
15 Auto Enamel Color Cards (CC81),
25 Descriptive Folders (B422),
1 Enamel Back Show Card (W90),
1 Three-Hinged Cut Out (W111).

NOTE—In addition to this advertising matter we will write 25 Auto Owners a personal letter on our Auto Enamel, referring them to you for their requirements.

\$50 ASSORTMENT

COLORS	1/2 pte.	pte.	qts.
Black.....	12	9	8
Everglade Green.....	3	4	2
Russet Tan.....	3	2	2
Royal Blue.....	2	2	2
Eng. Brewster Green.....	2	2	2
Clear.....	2	2	2
Rubber Finish.....	2	2	2
White.....	2	2	2
Virginia Cream.....	2	2	2
Battleship Gray.....	2	2	2
Motor Red.....	2	2	2
Rich Wine.....	2	2	2

Total.....	\$91 57
Less 40%.....	36 63
Regular Price.....	\$54 94
Special Assortment Price \$50.00	

ADVERTISING FEATURES

With this assortment we will give the following:
25 Auto Enamel Color Cards (CC81),
50 Descriptive Folders (B422),
1 Enamel Back Show Card (W90),
1 Three-Hinged Cut Out (W111).

NOTE—In addition to this advertising matter we will write 50 Auto Owners a personal letter on our Auto Enamel, referring them to you for their requirements.

Effective March 20, 1921

SHERWIN-WILLIAMS PRODUCTS

AUTO ENAMEL ASSORTMENTS

\$75 ASSORTMENT

COLORS	1/2-pt.	pts.	qts.
Black	12	8	8
Everglade Green	3	2	3
Russet Tan	2	2	2
Royal Blue	2	2	2
Eng. Brewster Green	2	2	2
Clear	2	2	2
Rubber Finish	2	2	2
White	2	2	2
Virginia Cream	2	2	2
Battleship Grey	3	3	3
Motor Red	6	6	6
Rich Wine	3	3	4

Total \$136 38
Less 40% 54 36
Regular Price \$81 82
Special Assortment Price \$75.00

ADVERTISING FEATURES

With this assortment we will give the following:

- 50 Auto Enamel Color Cards (CC81).
- 100 Descriptive Folders (B422).
- 1 Enamel Back Show Card (W90).
- 1 Three-Hinged Cut Out (W111).

NOTE—In addition to this advertising matter we will write 75 Auto Owners a personal letter on our Auto Enamel, referring them to you for their requirements.

\$100 ASSORTMENT

COLORS	1/2-pt.	pts.	qts.
Black	12	12	12
Everglade Green	4	4	4
Russet Tan	2	2	2
Royal Blue	4	4	4
Eng. Brewster Green	4	4	4
Clear	2	2	2
Rubber Finish	2	2	2
White	2	2	2
Virginia Cream	2	2	2
Battleship Grey	4	3	2
Motor Red	10	10	8
Rich Wine	4	4	4

Total \$186 77
Less 40% 74 71
Regular Price \$112 06
Special Assortment Price \$100.00

ADVERTISING FEATURES

With this assortment we will give the following:

- 50 Auto Enamel Color Cards (CC81).
- 200 Descriptive Folders (B422).
- 1 Enamel Back Show Card (W90).
- 1 Three-Hinged Cut Out (W111).

NOTE—In addition to this advertising matter we will write 85 Auto Owners a personal letter on our Auto Enamel, referring them to you for their requirements.

SHERWIN-WILLIAMS PRODUCTS

AUTO ENAMEL ASSORTMENTS

\$150 ASSORTMENT

COLORS	1/2-pt.	pts.	qts.
Black	12	12	12
Everglade Green	8	4	8
Russet Tan	4	2	2
Royal Blue	6	4	6
Eng. Brewster Green	6	4	6
Clear	2	2	2
Rubber Finish	2	2	2
White	2	2	2
Virginia Cream	4	3	3
Battleship Grey	6	6	6
Motor Red	12	12	12
Rich Wine	6	6	6

Total \$292 50
Less 40% 117 00
Regular Price \$175 50
Special Assortment Price \$150.00

ADVERTISING FEATURES

With this assortment we will give the following:

- 75 Auto Enamel Color Cards (CC81).
- 300 Descriptive Folders (B422).
- 2 Enamel Back Show Cards (W90).
- 1 Three-Hinged Cut Out (W111).

NOTE—In addition to this advertising matter we will write 100 Auto Owners a personal letter on our Auto Enamel, referring them to you for their requirements

AUTO SEAT DRESSING ASSORTMENTS

\$15 ASSORTMENT

Auto Seat Dressing	1/2-pt.	pta.	qts.
	12	9	5
Total			\$27 59
Less 40%			11 04
Regular Price			\$16 55

Special Assortment Price \$15.00

\$25 ASSORTMENT

Auto Seat Dressing	1/2-pt.	pta.	qts.
	16	12	11
Total			\$45 67
Less 40%			18 27
Regular Price			\$27 40

Special Assortment Price \$25.00

AUTO TOP DRESSING ASSORTMENTS

\$15 ASSORTMENT

Auto Top Dressing	1/2-pt.	pta.	qts.
	15	10	4
Total			\$27 20
Less 40%			10 88
Regular Price			\$16 32

Special Assortment Price \$15.00

\$25 ASSORTMENT

Auto Top Dressing	1/2-pt.	pta.	qts.
	15	14	12
Total			\$46 20
Less 40%			18 48
Regular Price			\$27 72

Special Assortment Price \$25.00

COMBINATION ASSORTMENTS

\$15 ASSORTMENT

Auto Seat Dressing	1/2-pt.	pta.	qts.
	4	4	4

Auto Top Dressing	1/2-pt.	pta.	qts.
	6	6	6

Total			\$28 00
Less 40%			11 20
Regular Price			\$16 80

Special Assortment Price \$15.00

\$25 ASSORTMENT

Auto Seat Dressing	1/2-pt.	pta.	qts.
	5	6	5

Auto Top Dressing	1/2-pt.	pta.	qts.
	10	8	6

Total			\$45 65
Less 40%			18 26
Regular Price			\$27 39

Special Assortment Price \$25.00

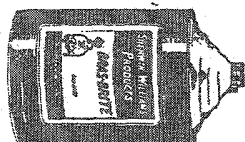
\$50 ASSORTMENT

Auto Seat Dressing	1/2-pt.	pta.	qts.
	12	12	5

Auto Top Dressing	1/2-pt.	pta.	qts.
	24	24	12

Total			\$93 17
Less 40%			37 27
Regular Price			\$55 90

Special Assortment Price \$50.00



BRAS-BRITE

The representative who overlooks Bras-Brite is missing sales which should be his. In Bras-Brite we offer a liquid polish which is second to none on the market. Bras-Brite may rightly be called a *cream polish*. When using this polish, it is not necessary to continually shake the can to keep the abrasive for polishing agent in suspension, nor does the abrasive harden in the package, as is true of the abrasive in the cheap benzine polishes.

In comparing Bras-Brite with competitive metal polishes, it has been found to go further, polish more quickly and possess a better odor than any competitive material we have examined.

In order that you may introduce Bras-Brite to large buyers, we are listing herein favorable discounts for quantity purchase.

Remember that hotels, banks, office buildings, large apartment buildings, railway lines and steamship lines purchase quantities of metal polish, as well as retailers and jobbers.

Special Discounts

- 5% discount on single purchases of 12 gallons or over.
- 10% discount on single purchases of 24 gallons or over.
- 15% discount on single purchases of 48 gallons or over.

IMPORTANT

Cumulative orders do not count; minimum quantity at least must be ordered and shipped at one time. Additional discounts do not apply where account is already enjoying jobbers' discount.

Bras-Brite is packed for shipment as follows:

- 6 one gallon cans to a case.
- 12 half gallon cans to a case.
- 24 quart cans to a case.
- 48 pint cans to a case.
- 48 half pint cans to a case.

SELL BRAS-BRITE IN CASE LOTS.

CANOE ENAMELS

A line of bright distinctive colors for painting canoes, rowboats and other water craft. Permanent in color, finely ground in high-class waterproof varnish. It resists fully withstands exposure to fresh or salt water and sunshine. Dries hard enough to touch in 36 hours.

	1/2 pta.	pta.	qts.
Black.....	62	1 05	1 90
Blue.....			
Light Green.....			
Deepest Green.....	72	1 30	2 35
Gray.....			
Yellow.....			
Orange.....			
White.....			
Carmine.....			
White.....	72	1 40	2 50

Trade Discount 40%

Half pints, 48 in case. Pints, 24 in case. Quarts, 24 in case.

CARBON PAINT

Red Diamond Brand

A chemically inert paint made on a charcoal base, combined with the purest of linseed oil. This paint produces a thick film which affords most efficient protection against rust and decay to the metal surface to which it is applied. Especially adapted for use on bridges and all other structural work where good drying and extreme durability are necessary. This is a metal protective paint of the very highest type.

	qts.	1/2 gals.	gals.	5s	bbls.
Black.....	87	1 66	3 15	3 10	3 05
Net Prices					
Quarts, 24 in case.					
Half gallons, 12 in case.					
Gallons, 6 in case.					

CORNISH EUREKA GOLD SIZE

A standard high-grade gold size manufactured under a secret process from high-grade materials. Used principally by carriage, car and motor painters and decorators for gold leaf, silver leaf, aluminum leaf, Glorinone leaf, Dutch metal, or any other leaf known to the glider's art. Is extensively used for gilding decorative work on interiors of churches, banks, theaters, passenger coaches, automobiles, sign painting, repainting, etc. Glides splendidly over a flat color, even painting, rubbing varnish. Will not sag or run to an edge. Its durability is unsurpassed. Can be varnished over without danger of cracking. For directions see pamphlet, Form R-442.

	1/4 pta.	1/2 pta.	pta.	qts.	1/2 gals.	gals.
Extra Quick.....						
Quick.....	42	72	1 25	2 30	4 35	8 30
Slow.....						

Trade Discount 33 1/3%

Quarter pints, 48 in case. Half pints, 48 in case. Pints, 24 in case.
Quarts, 24 in case. Half-gallons, 12 in case. Gallons, 6 in case.

COMMONWEALTH BARN GRAY

An extremely popular gray paint for painting barns, sheds, cow sheds, roofs, silos, fences, etc. This paint shares the enviable reputation of Commonwealth Barn Red. It works easily, dries with a good gloss, has good covering capacity and great durability. It is an exceptional value for the price.

1/2 gal.	gal.	5a	bbbl.
1 38	2 60	2 55	2 50

Net Prices

Half gallons, 12 in case.

Gallons, 6 in case.

COMMONWEALTH BARN RED

A bright, handsome, true-toned red paint of quality, for barns, sheds, cow sheds, roofs, fences, etc. It works easily, covers solid with two coats, has good spreading capacity, and exceptionally long life, all of which makes it more economical to use than other barn paints on the market. Possesses splendid wood preserving qualities in addition to improving the appearance of building.

1/2 gal.	gal.	5a	bbbl.
1 08	2 00	1 95	1 90

Net Prices

Half gallons, 12 in case.

Gallons, 6 in case.

COMMONWEALTH PAINT

A line of bright, handsome colors for painting garages, fences, arbors, barns and other buildings where a durable and serviceable paint is desired at a moderate price. These paints are really applied have splendid covering capacity and dry with a handsome uniform oil sile a finish. When trimmed with white, these colors present a very pleasing appearance.

	1/2 gal.	gal.	5a	bbbl.
Red	1 08	2 00	1 95	1 90
Gray	1 38	2 60	2 55	2 50
Green	1 41	2 65	2 60	2 55
Orange Yellow	1 46	2 75	2 70	2 65
White	1 53	3 90	2 85	2 80

Net Prices

Half gallons, 12 in case.

Gallons, 6 in case.

CONCRETE AND CEMENT HARDENER

An Effective Preparation for Hardening and Waterproofing Concrete and Cement

Fills up the pores, greatly strengthening and hardening the cement or concrete thus insuring better wearing qualities. Prevents the dusting of cement floor and makes the surface thoroughly and permanently waterproof. Neutralizes the alkaline salts which may be present in the cement, making it much safer for painting. Can be applied with a brush or successfully sprayed. For directions see pamphlet, Form R-449.

1-gal. jug	5-gal. canboy	30-gal. 50-gal. bbbl.
2 25 ✓	2 15	180 705

Net Price per Gallon

180 705 5/13/24

COMMONWEALTH BARN RED ASSORTMENTS

Until further notice, the following Barn Red Assortments may be offered to the trade:

Assortment No. 1

35 gallons in 5a,
10 gallons in 1a,
53 gallons—Total.

This assortment may be offered at 50 gallon price. If customer desires other sizes of packages in assortment, order can be taken for 53 gallons in any sizes and same will be invoiced at 50 gallon price.

Assortment No. 2

70 gallons in 5a,
30 gallons in 1a,
100 gallons—Total.

This assortment may be offered at 100 gallon price. If customer desires other sizes of packages in assortment, order can be taken for 100 gallons in any sizes and same will be invoiced at 100 gallon price.

In selling these assortments to the trade, talk gallons instead of dollars and cents. The number of gallons in an assortment will not scare away a customer as might be the case if the assortment plan were argued from a dollars and cents standpoint.

Method in Invoicing Assortments

35 gallons in 5a at \$	\$
10 gallons in 1a at \$	\$
Total	\$
Less 3 gallons in 1a at \$	\$
	\$

Do not invoice in any other manner.

IMPORTANT NOTE—THIS ASSORTMENT DEAL DOES NOT APPLY ON COMMONWEALTH BARN GRAY.

SHERWIN-WILLIAMS PRODUCTS

CONCRETE FLOOR PAINT

Made especially for use on concrete and cement floors. The surface must be dry and free from dust and grease before application. Under ordinary conditions this material will dry over night and can be walked upon next day. Dries with a good gloss and will withstand hard wear. On new floors it is always best to first apply at least one coat of Concrete and Cement Hardener.

Dust Color	qt.	½ gal.	gal.
Gray	80	1 53	2 90
Light Brown			
Light Tan			
Maroon			
Orange			
Slate			
Yellow			

Net Prices

Quarts, 24 in case.	Half gallon, 12 in case.	Gallons, 6 in case.
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CONCRETE WALL FINISH

A high quality oil paint manufactured especially for exterior use on concrete, cement, brick and stucco walls. Possesses extra heavy body, permitting reduction with lined oil or turpentine, according to the porosity of the surface. Under ordinary circumstances two coats will produce a first-class job, and it is not necessary to use a primer or sealer first to obtain a satisfactory and waterproof surface. This material dries with a flat finish.

Buf.	gal.	5 gal.	bbbl.
Colonial Yellow			
Cream			
Dark Brown			
Dark Gray			
Extra Light Gray	3 05	3 00	2 95
Green Stone			
Light Brown			
Light Gray			
Terra Cotta			
Veneered Red			
White	3 30	3 25	3 20

Net Prices per Gallon

Gallons, six in case.

COPPER PAINT

Made to protect wooden bottoms of vessels, launches and other craft from decay, worms, seaweed, etc. Contains more copper per gallon than other paints of this character, and is the most reliable and economical anti-fouling paint on the market. Freshly painted hulls can be put in the water while the paint is still wet.

Red.	qt.	gal.	5 gal.
Brown	79	2 90	2 85
Green	79	2 90	2 85

Net Prices

Quarts, 12 in case.	Gallons, 6 in case.
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CRACK AND SEAM FILLER

Ready for Use

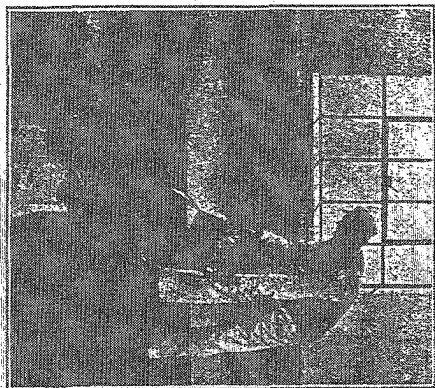
An elastic composition for filling cracks, crevices and seams in old and new floors. Will not shrink or dry up the putty or other so-called Crack and Seam Filler on the market. Gives a smooth surface over which to apply paint or varnish. Has considerably more bulk to the pound than the average competitive product and consequently goes much further. Apply with putty knife or palm of hand.

1-lb. cans	5-lb. cans
33 ½	31 ½

Net Prices per Pound

1-lb. cans, 50 in case	5-lb. cans, 10 in case
------------------------	------------------------

TS (15) C21



First On.



Sweep Off.

CONCRETE AND CEMENT HARDENER

Concrete and Cement Hardener is a liquid which when applied to the surface of a cement floor makes it hard as granite, prevents dusting of small particles from the surface of the floor and seals the floor against water or oil.

Concrete and Cement Hardener is scientifically prepared in the following manner: Hard silicate rock is dissolved in acids by a special process. The resulting solution is coldest, and slightly heavier than water. It is strong in acid, and for this reason should never be applied without reduction with water, unless specifically recommended by us. When the solution of hardener is applied to a cement floor, the acid therein reacts chemically with the free alkali in the cement, tending to neutralize same, and as the liquid dries out, it leaves the fine particles of silicate rock in their original condition between the grains of cement and sand where the hardener penetrated when it was in liquid form. This hardens and seals the surface.

Concrete and Cement Hardener will stand from 60 to 100 square feet of cement surface, three applications, varying with the porosity of the surface. In estimating quantities, however, we recommend that 70 square feet be taken as a basis. Concrete and Cement Hardener is very easily applied. The first application is reduced in proportion of one part of Hardener to two parts of water. The second application should consist of a solution of equal parts of Hardener and water. The third application should be in proportion of two parts of Hardener to one part of water. The material should be mixed in a wooden pail and finished on the floor with a long-handled brush or broom. Each application should continue until floors are as dark as wet, but any puddles remaining on the surface should be wiped up before leaving floors to dry, which usually requires 24 hours.

Concrete and Cement Hardener on account of its acid nature, cannot be stocked in wooden barrels indefinitely. All Concrete and Cement Hardener barrels are treated with a soft scale wax which prevents the material from seeping through the wooden staves of the barrel and attacking the metal hoops, thereby causing serious leakage. For this reason, we are reasonably safe in stating that there will be no difficulty in allowing Concrete and Cement Hardener to remain in barrels up to six months after the barrel is filled.

1 gal.	5 gal.	30 gal. bbl.
jug	carboys	221 lbs.
2 25	2 25	30 gal. 14 50 gal. 6 00
		188 175

Net prices per gallon

The possibilities for the sale of Concrete and Cement Hardener are enormous. Hundreds of thousands of gallons of this class of material are used every year. Be sure to secure the specifications of Concrete and Cement Hardener in architectural and engineering specifications. Directly to the manufacturer, or through the nearest distributor, is the best plan. For the hardening of cement floors with a material like our Concrete and Cement Hardener, there is an excellent opportunity for the sale of this material to manufacturing plants for preventing the dusting of cement floors. Descriptive enclosing slip E-440. Complete directions for application—enclosing slip E-515.

007-SWP-000011650 K

Effective April 15, 1921

SHERWIN-WILLIAMS PRODUCTS

DECOTINT WALL FINISH

A Cold Water Pill

Manufactured in dry powdered form from carefully selected materials, and is so compounded that it requires only mixing with cold water to be ready for instantaneous use, is non-poisonous, contains no alkali, acid, or anything injurious to the health. Decoat produces a good sanitary wall finish, has splendid covering capacity, one pound covering from 60 to 100 square feet. A second coat can safely be applied as soon as first coat has become thoroughly dry.

	5-lb. pkgs.	per pound 100-lb. kegs	bolts
White	13	14	13
Tins, except No. 6	15	15	14
No. 6	24	23	22

Decotint Wall Size (in dry form)

Trade Discounts

On less than case shipments.....	35%
On 1 to 10 case shipments.....	40%
On 10 to 25 case shipments.....	45%
On 25 to 50 case shipments.....	40-5%
On 50 to 100 case shipments.....	45-5%
On ton shipments.....	40-10%

These discounts apply only on individual shipments where quantities specified above are shipped and billed at one time. Cumulative orders do not count.

DRY COLORS

DRY COLORS

The Dry Colors listed here are, with few exceptions, the same as we use in the manufacture of our own high grade products, the majority being the product of our own dry color factories, and as such will be found vastly superior in color, tonal strength and fineness to the jobbing grade offered on the market.

German Town Lamp Black

Ivory Black

Blues

Powdered

3
5
3
5
5
3
3

Greens

Chemically Pure Chrome Light	42 1/2	38 1/2	36
Chemically Pure Chrome Medium	44 1/2	40 1/2	38
Chemically Pure Chrome Dark	47 1/2	43 1/2	41 1/2
French Crown Extra Light	20 1/2	16 1/2	14 1/2
French Crown Light	20 1/2	16 1/2	14 1/2
French Crown Medium	21 1/2	17 1/2	15 1/2
French Crown Dark	22 1/2	18 1/2	16 1/2
No. 1 Chrome Light	17 1/2	13 1/2	11 1/2

No. 1 Chrome. Medium.	17 1/2	13 1/2	11
No. 2 Chrome. Dark.	18 1/2	14	12
No. 3 Chrome. Light.	16 1/2	12	10 1/2
No. 5 Chrome. Medium.	17 1/2	13 1/2	11 1/2
No. 7 Chrome. Dark.	18 1/2	14	12

Effective April 15, 1921

SHERWIN-WILLIAMS PRODUCTS

DRY COLORS—Continued

Reds

Imp. English Indian	68	kegs	bbl.
Imp. English Turkey	30 1/2	26 1/2	24 1/2
Imp. English Rose Pink	29 1/2	25 1/2	23 1/2
Nonpareil Red	55 1/2	51 1/2	49 1/2
Premier Non-Redding, Light	30 1/2	26 1/2	24 1/2
Premier Non-Redding, Medium	25 1/2	21 1/2	19 1/2
Premier Non-Redding, Dark	25 1/2	21 1/2	19 1/2
American Vermillion, L & D	51 1/2	47 1/2	45 1/2
Turkey, Dark	62 1/2	58 1/2	56 1/2

English Vermillion

78 1/2	304.50	1008.500
lb.	lb.	lb.
bags	bags	kegs

Yellows

Chem. Pure Chrome, Light	68	kegs	bbl.
Chem. Pure Chrome, Medium	33 1/2	28 1/2	26 1/2
Chem. Pure Chrome, Orange	33 1/2	28 1/2	26 1/2
Extra Chrome, Light	33 1/2	28 1/2	26 1/2
Extra Chrome, Medium	33 1/2	28 1/2	26 1/2
Extra Chrome, Orange	33 1/2	28 1/2	26 1/2
No. 1 Chrome, Light	33 1/2	28 1/2	26 1/2
No. 1 Chrome, Medium	33 1/2	28 1/2	26 1/2
No. 1 Chrome, Orange	33 1/2	28 1/2	26 1/2
No. 5 Chrome, Light	16 1/2	14 1/2	13 1/2
No. 5 Chrome, Medium	16 1/2	14 1/2	13 1/2
No. 5 Chrome, Orange	16 1/2	14 1/2	13 1/2

Ochres

Gemina Dutch Pink	17	kegs	bbl.
Sadder Ochre	13 1/2	11 1/2	10 1/2
Imp. French Ochre	10 1/2	8 1/2	7 1/2
Domestic Ochre	07 1/2	05 1/2	04 1/2

Whites

Strictly Pure White Lead	07	kegs	bbl.
Genuine Green Seal French Zinc	07 1/2	05 1/2	04 1/2
English Off-Paris White	07 1/2	05 1/2	04 1/2
Extra Polished Golden Whiting	07 1/2	05 1/2	04 1/2
Plaster Paris	07 1/2	05 1/2	04 1/2

Fillers

Keystone	07	kegs	bbl.
English	07	05	05

Metallic Paints

English Venetian Red	08	kegs	bbl.
Iron Ore Red	06 1/2	04 1/2	04 1/2
French Metallic	07 1/2	05 1/2	04 1/2

Net Prices

DISTEMPER FRESCO COLORS

Ground in Water Without Size

Made especially for show card painting and for scenic work, interior decorating, etc. Are very finely ground and are true in tone; hence are more desirable for fine work than colors mixed from dry materials. The patent sealed glass jars save waste and prevent drying out.

Filled in patent sealed glass jars of uniform size, varying in weight according to gravity.

Ivory Drop Black	per jar
Lamp Black	63
Cobalt Blue	91
Prussian Blue	88
Ultramarine Blue	81

Raw Turkey Umber	58
Burnt Turkey Umber	58
Raw Italian Sienna	63
Burnt Italian Sienna	63
Vandyke Brown	66
Black Walnut Staining	68

French Crown Green, M	83
Emerald Green, L. M. D.	96
Chrome Green, L. M. D.	93
Ultramarine Green	83

French Carmine	78
English Vermillion	03
Rose Pink	88
Dutch Pink	73
Indian Red	78
Vandyke Red	86
Turkey Red	93
Orange Mineral	98
Red Lead	43

Maple Yellow	91
Chrome Yellow, L	73
Chrome Yellow, M	73
Chrome Yellow, O	73
Chrome Yellow, DO	73
Golden Ochre	73
Yellow Ochre	51

Cremnitz White	68
Carmine Lake	28
Rose Lake	93
Scarlet Lake	98
Persimmon Lake	98

Trade Discount 25%

Jar, 24 in. case

EGG-SHELL MILL WHITE

Ready for Use

An intensely white finish for interior walls, ceilings and woodwork of factories, mills, dwellings, stores, etc. Dries with an egg-shell gloss and is particularly desirable for its light-diffusing qualities, without the objectionable glare reflected by a high gloss paint. On account of its heavy body it has splendid hiding qualities, covering dark or poorly painted surfaces perfectly with two coats. The first coat should be reduced 25% with Reducer No. 83, which serves as a size and sealer. Second coat should be applied as it comes from the can.

Egg-Shell White	qts.	1/2 gal.	gal.	5 gal. cans	bbl.
Reducer No. 83	80	1 53	2 90	2 85	2 80
	69	1 28	2 35	2 30	2 25

Net Prices

Quarts, 24 in. case. Half gallons, 12 in. case. Gallons, 6 in. case.

0007-SWP-000011650 M

SHERWIN-WILLIAMS PRODUCTS

EMPRESS LIQUID GOLD

Prepared Ready for Use

For decorating picture frames, mouldings, chairs, household novelties, etc. Put up in fancy cardboard boxes containing a bottle of Empress Liquid Gold and a brush, and packed in handsome cartons each containing one dozen outfits.

Per dozen boxes..... 3 85

Trade Discount 40%

12 bottles in carton.

12 cartons in case.

ENGLISH PATENT DRIER

Paste Form

Used principally in drying whites. Does not interfere with the elasticity of the liquids, as it does not act as a thinner like liquid driers. Used by practical painters.

One-pound cans..... per lb. 26 1/2c

Net Price per Pound

50 pounds in case.

ENGLISH VENETIAN RED

Ground in Oil

	12 1/2-lb. pails	25-lb. pails	100-lb. kegs
F.....	22 1/2	21 1/2	20 1/2
A.....	13	12	11
B.....	11 1/2	10 1/2	9 1/2

Net Prices per Pound

12 1/2, 4 in case.

25s, 4 in case.

ENAMEL LEATHER DRESSING

For renewing the finish on leather and imitation leather automobile and carriage tops, side curtains and similar surfaces where a high gloss enamel-like finish is desired. Will not crack when top is let down. Is elastic and durable and quite suitable for refinishing harness, leather upholstery, travelling bags and similar surfaces. Put up in tin cans.

1/2 pts.	pts.	qts.	1/2 gals.	gals.
47	75	1 30	2 35	4 30

Trade Discount 40%

Half pints, 48 in case.

Pints, 24 in case.

Quarts, 24 in case.

Half gallons, 12 in case. Gallons, 6 in case.

ENAMEL

A high-quality damar gum enamel for interior woodwork, walls, furniture, metal and wooden bedsteads, etc. Sold in a variety of beautiful tints which are fast and durable; also Snow White, which is particularly popular with the master painters, due to its extreme whiteness, easy flowing and proper drying qualities. For best results use over S-W Enamel Ground or Enamel Undercoat No. 12.

	1/4 pts.	1/2 pts.	pts.	qts.	1/2 gals.	gals.
French Gray.....						
Forest Green.....						
Gloss Black.....						
Golden Brown.....						
Grenad.....						
Ivory White.....	42	72	1 30	2 40	4 60	8 80
Light Blue.....						
Light Sage.....						
Gray.....						
Shell Pink.....						
Snow White.....						
Vermilion.....	47	82	1 45	2 65	5 05	9 80

Trade Discount 40%

Quarter pints, 48 in case. Half pints, 48 in case. Pints, 24 in case.
Quarts, 24 in case. Half gallons, 12 in case. Gallons, 6 in case.

Effect

SHERWIN-WILLIAMS

ENAMEL

A long oil enamel of unusual body. Particularly adapted for use on interior bath rooms, creameries, etc. Is applicable at heat or cold. Is unusually easy to apply with soap and water.

Black.....	
French Gray.....	
Gray.....	
Grass Green.....	
Ivory.....	
Pink.....	
Satin Green.....	
Sky Blue.....	
Tan.....	
White.....	

Trade

Quarter pints, 48 in case. Half pints, 48 in case. Half gallons, 12 in case.

ENAMEL UNDERCOAT

A splendid Enamel Undercoat for Enameloide, etc. Owing to its careful pains taken in manufacture, to secure a uniform surface over which to enamel. Dries uniformly flat, possesses splendid adhesion. Requires minimum amount of sanding.

1/2 pts.	pts.
57	95

Trade

Half pints, 48 in case. Half gallons, 12 in case.

FAMOUS

A prepared paint for buildings of all colors. Is ideal for general house boxes, etc. Produces an oil gloss finish.

Ash Gray.....	
Black.....	
Bottle Green.....	
Brown.....	
Buff.....	
Cream.....	
French Gray.....	
Ivory.....	
Light Brown.....	16
Light Gray.....	
Light Lead.....	
Medium Brown.....	
Olive Brown.....	
Pea Green.....	
Red.....	
Sky Blue.....	
Straw.....	
Yellow.....	

Exterior White, gloss..... 17
Interior White, gloss..... 17
Interior White, flat..... 17

Dark Blue..... 18
Green..... 18

Scarlet Vermilion..... 22

0007-SWP-000011650 N

Quarter pints, 48 in case. Half pints, 48 in case. Half gallons, 12 in case.

SHERWIN-WILLIAMS PRODUCTS

FILLER

Paste

For filling all open-grains hardwoods.

	1-lb. cans	5-lb. cans	12 1/2-lb. pails	25-lb. pails	100-lb. kegs
Amalgam Oak.....					
Golden Oak.....					
Oak.....					
Red Oak.....					
Transparent.....					
Walnut.....					
Mahogany.....					

Net Prices per Pound

1-pound cans, 50 in case. 5-pound cans, 10 in case.
12 1/2-lb. cans, four in case.

FLAT BLACK

For producing a dull dead black wrought iron finish on wood or metal. Particularly suited for picture frames, moldings, ornamental iron work, lamps, gas fixtures, etc. Is easily applied, has good covering capacity and splendid hiding power. Covering solid with one coat. It is very durable.

	1/4 pte.	1/2 pte.	1 qtr.	1 gal.
32	52	85	1 35	5 30

Trade Discount 40%

Quarter pint, 48 in case. Half pint, 48 in case.
Pint, 24 in case. Quart, 24 in case.

FLAT BRICK RED

Paste

For use on old and new brick walls to imitate the color of pressed brick or terra cotta work. Although red is the only color carried in stock, special colors will be furnished on order where quantity is sufficiently large to justify special grinding. Write for special prices in each case.

	5-lb. cans	12 1/2-lb. pails	25-lb. pails
17	14	13	

Net Prices per Pound

5-pound cans, 10 in case. 12 1/2-pound pails, 4 in case.
25-pound pails, 4 in case.

FRENCH CROWN GREEN

Ground in Oil

A chrome green of very high quality, ground in linseed oil. This line of greens is unusually bulky, ground to an intensely fine texture, and possesses exceptional binding strength. No better green can be found for window blinds, tool, fences or any kind of painting where an intensely bright, permanent green is essential.

	1-lb. cans	5-lb. cans	12 1/2-lb. pails	25-lb. pails
French Crown Green, Light.....				
French Crown Green, Medium.....				
French Crown Green, Dark.....				
French Crown Green, Double Dark.....				

Trade Discount 25%

1-pound cans, 50 in case. 5-pound cans, 10 in case.
12 1/2-pound pails, 4 in case. 25-pound pails, 4 in case.

SHERWIN-WILLIAMS PRODUCTS

FIRST QUALITY COLORS IN OIL

Paste Form

Used largely by master painters for tinting white lead and other pigments. Also used quite extensively for sign-writing purposes. S.W. First Quality Colors in Oil represent the highest quality of colors ground in pure linseed oil. Are stronger in tinting power than any other oil colors on the market.

Cans and pails—prices per pound. Tubes—prices per dozen.

	large tubes	1 lb. cans	5 lb. cans	12 1/2 lb. pails	25-lb. pails
Ivory Drop.....					
English Coach.....					
Sign Painters.....					
Lamp.....					

Blues

*Chinese.....	6 95	1 53	1 52		
*Prussian.....	6 95	1 53	1 52		
*Cobalt.....	8 70	1 13	1 12		
*Ultramarine.....	6 70	68	67		

Browns

Raw and Burnt Turkey Umber.....	5 20	53	52	50	40
Raw and Burnt Italian Sienna.....	5 20	63	62	60	39
Vandyke.....	3 70	68	67	65	

Greens

*Paris.....	6 95	93	92		
*Bronze.....	4 70	48	47		
Chrome, L. M. and D.....	6 70	53	52		

Reds

Dragon Bullfinch Red.....	14 70	1 78	1 77	1 75	1 74
Emperor Non-Radiant.....	5 70	78	77		
English Vermilion.....	37 20	3 28	3 27		
American Vermilion.....	7 45	68	67		
English Rose Lake.....	6 95	93	92		
English Rose Pink.....	6 95	93	92		
Bright Tuscan.....	5 95	73	72		
Tuscan.....	5 45	68	67		
Turkey.....	6 45	63	62		
Ladies.....	5 70	58	57		
English Venetian.....	4 70	43	42		

Yellows

Chrome—L. M. O. and D. O. (C.P.).....	7 20	83	82	80	79
Chrome—L. M. O. and D. O.....	7 20	68	67	65	64
Golden Ochre.....	5 20	48	47	45	44
Yellow Ochre.....	4 70	38	37	35	34

Note: Colors marked (*) filled in 1/2-lb. cans add 5c to 1-lb. price, filled in 1/2-lb. cans add 20c to 1-lb. price.

Tubes are sold according to bulk, not weight.
On account of their large bulk it is impossible to furnish Blacks, Prussian Blue and Browns in 25-pound pails.

Trade Discount 25%

1-pound cans, 50 in case. 5-pound cans, 10 in case.
12 1/2-pound pails, 4 in case. 25-pound pails, 4 in case.



THE PERFECT FLAT WASHABLE OIL PAINT

The ideal flat washable for suitable decoration of interior plastered walls, ceilings and woodwork of residences, office buildings, schools, hotels, theatres, churches, etc. It is durable, sanitary and artistic, lending itself readily to the most pleasing combinations, and is truly economical because the original beauty of the newly-decorated wall can be kept ever fresh and attractive by Flat-Tone can be washed with soap and water. For this reason, Flat-Tone costs no more in the long run than an ordinary coloring or flat, because it will easily outwear several such coats. Highly satisfactory jobs can be obtained with two coats. The first coat should be thinned 50% with Flat-Tone Mixing Size, and the second coat applied as it comes from the can. Flat-Tone is also ideal for treating and retreating window shades.

White	1/2 pnt.	pt.	qtr.	1/2 gal.	gal.	5 gals.	bbbl.
White	25	45	82	1 56	2 95	2 90	2 85
Bright Sage							
Buff							
Buff Stone							
Cream							
Cream Brown							
Forest Green							
Ivory Tan							
Ivory White							
Lichen Grey							
Pale Azure							
Pale Grey							
Shell Pink							
Silver Grey							
Tan							

Net Prices

Half pints, 48 in case. Pints, 24 in case.
Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case.

FLAT-TONE MIXING SIZE

Especially designed for mixing with Flat-Tone. For the average unpainted surface, Flat-Tone Mixing Size should be mixed with equal parts of Flat-Tone for surface, the first coat, thereby giving a coat of size and a first color coat in one operation. On hard, sealed surfaces, or surfaces that have been previously painted, one quart of Flat-Tone Mixing Size to a gallon of Flat-Tone is sufficient.

qtr.	1/2 gal.	gal.	5 gal. cans	bbbl.
1 10	1 95	3 55	3 45	3 30
Trade Discount 33 1/3%				
Quarts, 24 in case. Half gallons, 12 in case. Gallons, 6 in case.				

FLAT-TONE GLAZE AND STENCIL COLORS

Black

Ivory Drop.....large tubes each 63

Blues

Cobalt.....98
Prussian.....93
Italian.....85
Ultramarine.....88
Deep Cerulean.....1 03

Browns

Raw Sienna.....63
Burnt Sienna.....63
Raw Umber.....63
Burnt Umber.....63
Van Dyke.....88
Japanese Brown.....93
Golden Brown.....93
Sepia Brown.....93
Perkin Brown.....83
Brown Sienna.....83
Mauve.....2 03

Greens

Vert Emeraude.....58
Allzantine, L.....1 38
Verdigris.....1 28
Sap Green.....1 03
Olive Lake.....93
Emerald.....23
Most Green.....1 18
Myrtle.....1 13
Deep Olive.....1 13
Peacock Green.....1 28
Sage Grey.....1 13
Steel Green.....1 08

Lakes

Florentine Lake.....1 38
Vienna Rose Lake.....1 03
Scarlet Lake.....2 03
Heliotrope Lake.....1 28

Yellows

Indian Yellow.....1 13
Royal Golden Lake.....1 23
Italian Pink.....1 28
Yellow Lake, D.....1 13
Orange Lake.....1 13
Chrome Yellow, L. & M.....1 13
Golden Ochre.....63

Whites

Stencil White.....73
Stencil Medium (in 1/2-ounce bottles).....20
Trade Discount 33 1/3%

FLAT-TONE GLAZING LIQUID

A clear liquid specially made for mixing with Flat-Tone Glaze and Stencil Colors, to carry out S-W Flat-Tone System Effects of interior decoration.

pts.	qtr.	gal.
95	1 65	5 80
Trade Discount 33 1/3%		
Pints, 24 in case. Quarts, 24 in case. Gallons, 6 in case.		
TS (15) C21 — 25 —		

Flat-Tone Glaze Colors are especially prepared for use on walls, ceilings and relief work to produce rich, transparent glaze effects over a suitable groundwork or opaque color. By using these colors in combination with Flat-Tone Glazing Liquid over a suitable groundwork, such as S-W Flat-Tone or ODD White Lead, the experienced decorator or painter can obtain an infinite variety of shades, with correct depth and beauty of color, and of a character impossible with any other glaze. Owing to the variety of effects obtained, it is always possible to finish walls and ceilings in perfect harmony with the rest of the color-scheme, not only in an endless variety of colors, but also in effect, ranging from the simple transparent glaze to a two or three-color mottled and blended effect. Flat-Tone Glaze Colors are ground in oil to impalpable fineness, and by the addition of Flat-Tone Glazing Liquid can be reduced to the most delicate tones, yet always retaining their brilliancy, no matter what the reduction. They are extremely transparent, lack any tendency to clouding, and blend admirably with suitable groundwork, giving a depth of color usually found only in rich fabrics. They are adapted for use in the most elaborate stencil decorations on walls and ceilings—both for application of the stencil itself and for "finishing in" the design.

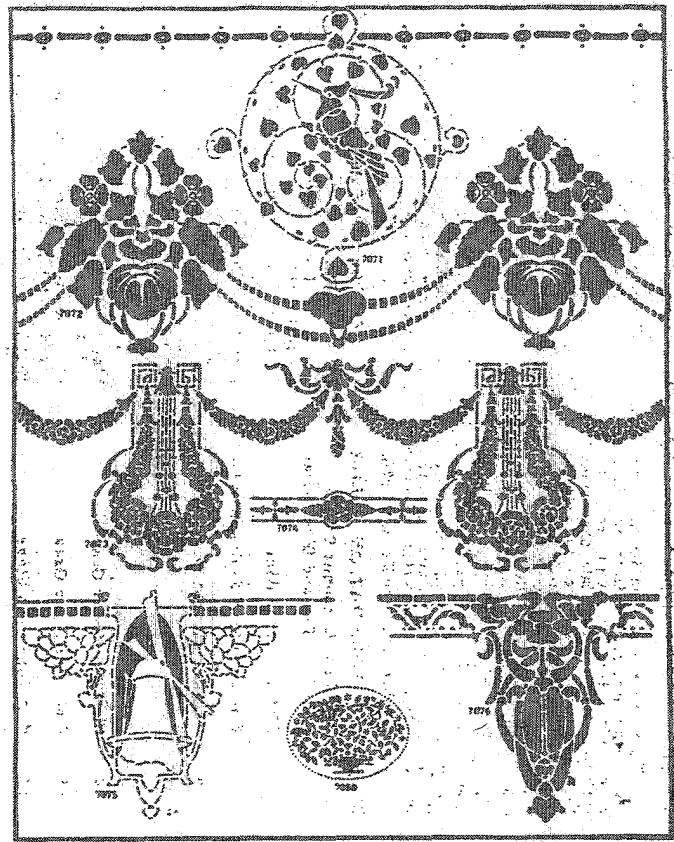
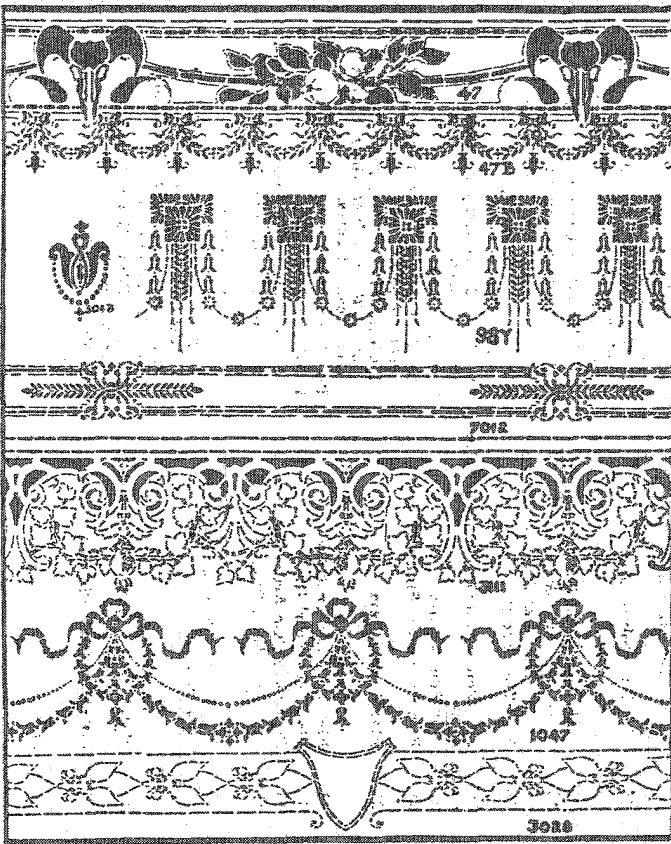
SYSTEM	GROUND COLOR	GLAZE COLOR
No. 1	Flat-Tone Ivory	Orange Lake
No. 3	Flat-Tone Ivory	Japanese Brown
No. 4	Flat-Tone Old Gold	Brown Sienna
No. 11	Flat-Tone Lichen Gray	Moss Green
No. 12	Flat-Tone Ivory	Golden Brown and Olive Lake
No. 13	Flat-Tone Lichen Gray	Sepia Brown
No. 14	Flat-Tone Cream	Myrtle
No. 16	Flat-Tone Lichen Gray	Deep Olive
No. 18	Flat-Tone Cream	Deep Cerulean
No. 20	Flat-Tone Old Gold	Perian Brown
No. 23	Flat-Tone Gold Size and Aluminum Bronze	Peacock Green
No. 24	Flat-Tone Gold Size and Aluminum Bronze	Brown Sienna
No. 25	Flat-Tone White	Sage Gray
No. 26	Flat-Tone White	Steel Green
No. 27	Flat-Tone Ivory	Cobalt Blue
No. 29	Flat-Tone Green Stone	Cobalt Blue and Japanese Brown
No. 30	Flat-Tone Peach Gray	Stencil-White
No. 31	Flat-Tone Cream	Orange Lake and Cobalt Blue
No. 32	Flat-Tone Holland Blue	Stencil-White
No. 33	Flat-Tone Ivory	Raw Sienna and Cobalt Blue
No. 35	Flat-Tone Green Stone	Rose Lake
No. 36	Flat-Tone Green Stone	Ivory-Drop Black and Burnt Sienna
No. 37	Flat-Tone Ivory Tan	Japanese Brown and Cobalt Blue
No. 38	Flat-Tone Green Stone	Bage Gray
No. 39	Flat-Tone Buff	Perian Brown
No. 40	Flat-Tone Green Stone	Steel Green
No. 41	Flat-Tone Buff	Rose Lake
No. 42	Flat-Tone Pearl Gray	Ivory Drop Black
No. 43	Flat-Tone Shell Pink	Italian Blue
No. 44	Flat-Tone Shell Pink and Cream equal parts	Italian Blue
No. 45	Flat-Tone Cocoon Brown	Italian Blue reduced with White
No. 46	Flat-Tone Silver Gray	Peacock Green
No. 47	Flat-Tone Ivory Tan	Cobalt Blue
No. 48	Flat-Tone Green Stone	Ivory Drop Black and Raw Sienna
No. 49	Flat-Tone Silver Gray and Cream equal parts	Ivory Drop Black

There is a well defined demand for a decorated wall which shall have an interesting and pleasing texture to relieve the severity of the wall painted in a simple color. While there are at present beautiful motted effects which can be produced with *S. W. Glazing Materials*, the demand has been for a stippled wall effect, which should require no special tinting colors, and which should be simple to produce.

The *Plat-Tone Mould-Color* process requires no special colors, only the regular colors of *Plat-Tone* shown in our color card, CC 10. A sponge is used to apply the stippled colors over the foundation color effect. This is done by rubbing the sponge into a small quantity of *Plat-Tone* which has been poured out on a board, being careful that the sponge does not take up too much paint so as to blur when applied to the wall. The sponge acts just like a rubber stamp, and makes a print of its own texture upon the wall. The most interesting texture of the sponge, the more interesting will be the print upon the wall. Choose a sponge, therefore, with this in mind, selecting one of good size. Slice the bottom off with a large knife before wetting, and wash the sponge out in clean warm water. It is then ready to use.

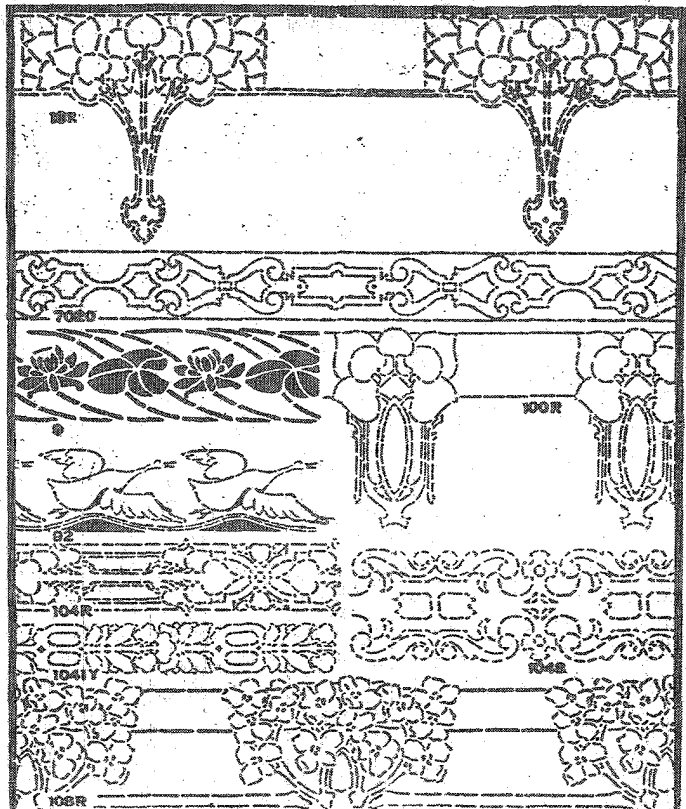
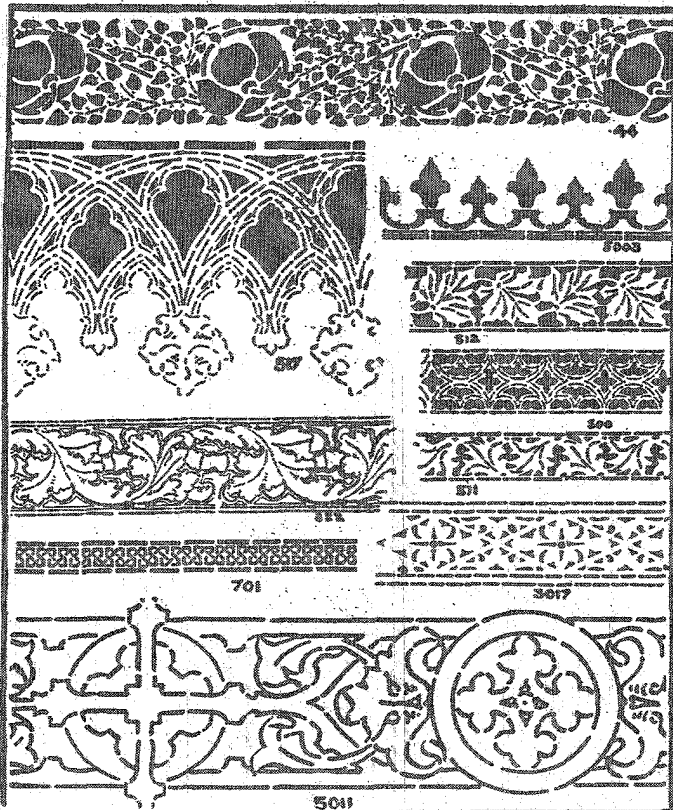
For full directions, see Form S-1678.

	FOUNDATION COLOR	STIPPLE COLOR
Effect No.		
2	Flat Tone Coconut Brown	Flat Tone Tan
3	Flat Tone Taw and Silver Gray	Flat Tone Forest Green and Tan, equal parts.
4	Flat Tone Pale Azure	Flat Tone Pale Azure and White, equal parts.
7	Flat Tone Shell Pink and White	Flat Tone Shell Pink, 1 part and White, 2 parts.
9	Flat Tone Bright Sage	Flat Tone 1st mixture, Shell Pink 2 parts and Pale Azure 1 part. 2nd mixture, Buff and Shell Pink, equal parts. 3rd mixture, Ivory and Silver Gray, equal parts.
10	Flat Tone Silver Gray	Flat Tone 1st mixture, Shell Pink. 2nd mixture, Ivory.
14	Flat Tone Silver Gray	Flat Tone 1st mixture, Shell Pink. 2nd mixture, Ivory Tan.
17	Flat Tone Cash Stone	Flat Tone Pale Azure and White, equal parts.
22	Flat Tone Buff Stone	Flat Tone Bright Sage and Buff, equal parts.
23	Flat Tone Bright Sage	Flat Tone Bright Sage and Buff, equal parts.
24	Flat Tone Silver Gray	Flat Tone 1st mixture, Bright Sage and Ivory Tan. 2nd mixture, Buff and Shell Pink.
25	Flat Tone Silver Gray	Flat Tone Silver Gray and Ivory.
26	Flat Tone Silver Gray and Cash Stone	Flat Tone Silver Gray and Cream.
28	Flat Tone Silver Gray & Pale Azure	Flat Tone Silver Gray and Cream.
28	Flat Tone Ivory	Flat Tone Silver Gray, 1 part and Ivory, 2 parts.
29	Flat Tone Silver Gray and Shell Pink	Flat Tone Silver Gray 2 parts, and Ivory, 1 part.
30	Flat Tone Cream	Flat Tone Ivory.
31	Flat Tone Shell Pink and Cream	Flat Tone Silver Gray, 1 part and Ivory, 1 part.
32	Flat Tone Cream	Flat Tone 1st mixture, Ivory, 2nd mixture, Silver Gray 1 part and Cream, 3 parts.
33	Flat Tone Lichen Gray	Flat Tone Ivory.
34	Flat Tone Pearl Gray	Flat Tone Cash Stone.
35	Flat Tone Pale Azure	Flat Tone Silver Gray and Cream.
36	Flat Tone Cash Stone	Flat Tone 1st mixture, Silver Gray and Cream, Ivory.
39	Flat Tone Buff Stone and Pale Azure equal parts	Flat Tone 1st mixture, Buff and Bright Sage, equal parts. 2nd mixture, Silver Gray and Cream, equal parts.
40	Flat Tone Ivory Tan	Flat Tone Silver Gray, 2 parts and Cream 1 part.
41	Flat Tone Shell Pink and Cream	Flat Tone 1st mixture, Silver Gray and Cream. 2nd mixture, Ivory.
43	Flat Tone Buff Stone and Pale Azure equal parts	Flat Tone Buff and Bright Sage, equal parts.

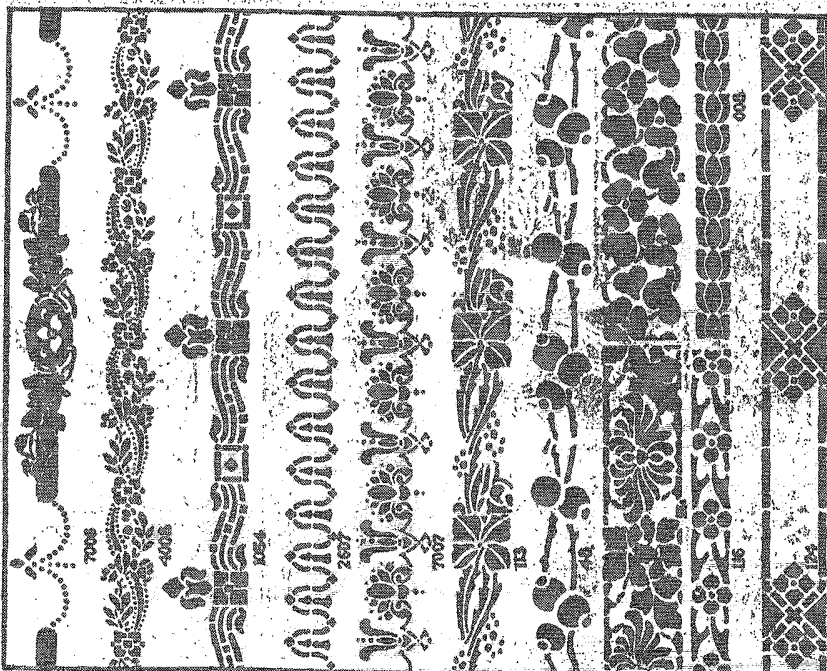
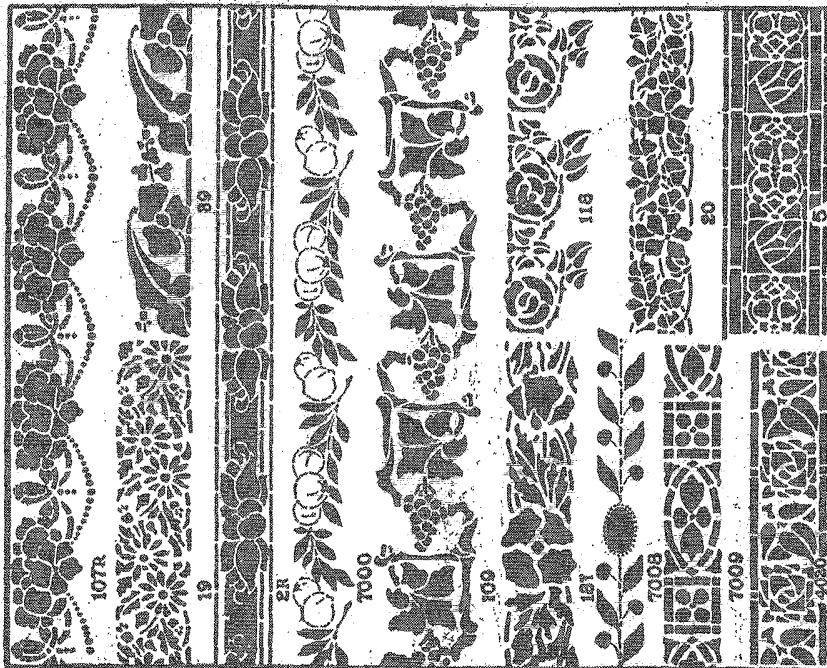


These Stencils are all carried regularly in stock by our Decorative Department in Cleveland, Ohio.

0007-SWP-000011650 S



SHERWIN-WILLIAMS PRODUCTS



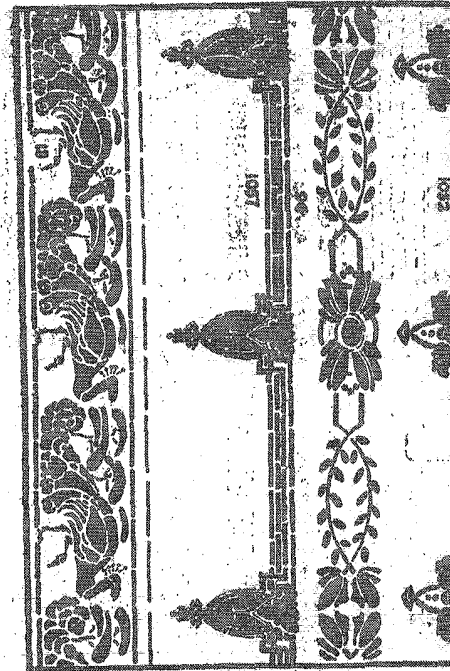
These Stencils are all carried regularly in stock by our Decorative Department in Cleveland, Ohio.

0007-SWP-000011650 T

SHERWIN-WILLIAMS PRODUCTS



These brushes are all carried regularly in stock by our Decorative Department in Cleveland, Ohio.



SHERWIN-WILLIAMS PRODUCTS

These Stencils are all carried regularly in stock by our Decorative Department in Cleveland, Ohio. Warehouses do not stock stencils. Prices are f. o. b. Cleveland. Shipping expense charged to customer. For prices, see pages 33-34.

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Effective March 15, 1921

SHERWIN-WILLIAMS PRODUCTS

STENCILS—Continued

Number	Number of Parts	Size	Price
92	Outline	3 1/2"	95
95	Two	4 1/2"	1 15
98-Y	Outline	15	1 50
100-R	Outline	13 1/2"	1 15
104-R	Outline	6	1 90
107-R	Outline	4 1/2"	95
108-R	Outline	3	95
109	Two	3 1/2"	60
113	Outline	3 1/2"	40
116	Two	3 1/2"	60
118	Two	3 1/2"	40
124	Two	3 1/2"	35
125-R	Outline	6	25
127	Outline	7	30
131	Outline	10	90
155-R	Outline	16 1/2"	1 15
409	Two	4 1/2"	60
500	One	6	75
511	One	5	60
512	One	6 1/2"	75
517	Outline	24 1/2"	1 90
701	Outline	2 1/2"	30
822	Outline	1 1/2"	1 15
900-Y	Outline	6	1 15
1041-Y	Outline	4 1/2"	75
1047	Outline	14 1/2"	35
1048	Outline	17 1/2"	20
1052	Outline	6 1/2"	30
1054	Two	4 1/2"	75
1057	Two	12 1/2"	90
1097	Outline	10 1/2"	95
2607	Two	2 1/2"	40
3005	Outline	12	1 10
3009	Outline	11	90
3017	Outline	11 1/2"	90
3028	Outline	12 1/2"	25
3043	Two	13 1/2"	95
3077	Two	11 1/2"	90
3111	Outline	15	90
4008	Outline	15 1/2"	60
4012	Three	2 1/4"	75
4019	Two	16	7 75
4020	Two	2 1/4"	40
5002	Two	9	60
5002-Y	Two	9 1/2"	60
5003	One	6 1/2"	95
5011	Outline	18	50
5015	Outline	12	1 90
7003	Outline	3 1/2"	75
7004	Outline	4 1/2"	80
7006	Three	4 1/2"	95
7007	Two	2 1/2"	95
7008	One	2 1/2"	40
7009	Two	2 1/2"	75
7010	Two	1 1/2"	60
7012	One	5 1/2"	95
7020	Outline	25	95
7050	Two	2 1/2"	25
7051	Two	2 1/2"	60
7052	One	2 1/2"	60
7053	Two	2 1/2"	65
7054	Two	2 1/2"	60
7055	Two	2 1/2"	60
7056	Outline	1 1/2"	30
7057	One	1 1/2"	30
7058	Outline	1 1/2"	20
7059	One	1 1/2"	20
7060	One	1 1/2"	45
7061	Three	1 1/2"	75
7062	Two	1 1/2"	1 15
7063	Three	1 1/2"	20
7071	Three	1 1/2"	25
7072	Three	1 1/2"	25
7073	Four	1 1/2"	30
7074	Two	1 1/2"	30
7075	Outline	1 1/2"	25
7076	Two	1 1/2"	25
7078	Outline	1 1/2"	25

Trade Discount 25%

0007-SWP-000011650 V

FLOOR-SEAL-OIL

(02176)

SPECIAL ANNOUNCEMENT

A PRODUCT WITH SALES POSSIBILITIES FOR EVERYBODY

WHAT IS IT?

Floor-Seal-Oil is a pale, light bodied, water-resisting varnish oil for sealing and hardening wood floors of all kinds. Linseed oil and other floor oils used as preservatives hold the dust and tend to discolor the woods on which applied. Whereas—

WHY USED

Floor-Seal-Oil is a protective floor coating, easily washed and renewed, and can be brushed on the same as floor oils or varnish, dries over night with a semi-gloss finish, that is harder, more durable and more moisture-resisting than linseed oil. It also has better binding and sealing qualities than linseed oil. The floor is left hardened and sealed long after the natural gloss disappears.

NAME

Floor-Seal-Oil is your product—the name is registered. USE IT.

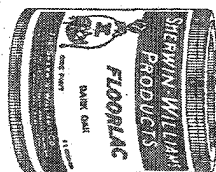
PROSPECTS

Floor-Seal-Oil is specially adapted for school floors, office buildings, department stores and gymnasium floors. Get architects to specify it. They probably have been specifying a competitive product where Floor-Seal-Oil should be used.

REMEMBER—EASILY APPLIED—QUICK DRYING—START NOW—SCHOOLS WILL USE IT THIS SUMMER—HUNDREDS OF NEW BUILDINGS WAITING FOR IT—GET YOUR SHARE OF THIS BUSINESS.

For price, see page 58.

P. S.—This applies on your varnish estimate.



FLOORLAC

The All-Around Varnish Stain

Floorlac produces a beautiful stained and varnished effect in one operation on furniture, floors and woodwork. In fact, on any kind of a surface where a finish of this kind is desired. Floorlac represents the highest quality of stain scientifically combined with S-W Varnish. A waterproof varnish. On new work it preserves to the greatest extent the beauty of the natural grain of the wood. Old work or surfaces previously painted can be changed to closely imitate the hard woods represented in this list by first applying a coat of Floorlac Ground. Floorlac dries with a high varnish gloss, is tough, elastic and durable, and will not show scratches or heel marks. The permanent dyes used in Floorlac make it unstreak.

	1/4 pte.	1/2 pte.	pte.	qts.	1/2 gal.	gal.
Cherry	35	62	1 05	1 95	3 60	6 80
Clear Mahogany						
Dark Mahogany						
Dark Oak						
Golden Oak						
Green						
Light Oak						
Light Mahogany						
Walnut						
Ground	30	52	90	1 60	3 00	5 55

Trade Discount 40%

Floorlac Brushes

(1 inch flat varnish brush, black bristles)

1 08 per dozen Net

Quarter pint, 48 in case. Half pint, 48 in case. Pint, 24 in case.
Quart, 24 in case. Half gallon, 12 in case. Gallon, 6 in case.

Ask about the FLOORLAC FREE SAMPLE PLANT

FLOOR-WIPE

Prepared Ready for Use

A special preparation for cleaning and renewing the finish of waxed and varnished floors, waxed and varnished woodwork, furniture, etc. Makes old waxed or varnished surfaces look like new. A cloth should simply be dampened with the material and the floor wiped up just as an ordinary cleaning—no rubbing or polishing necessary. Works splendidly with any floor top.

pte.	qts.	1/2 gal.	gal.
32	54	98	1 75

Net Prices

Pint, 24 in case. Quart, 24 in case. Half gallon, 12 in case.
Gallon, 6 in case.

GALVANIZED IRON PRIMER

For first coat on galvanized iron. A perfect undercoat for subsequent coats of paint, which prevent peeling or scaling. No common white ordinary oil paints are applied directly to galvanized iron. Absolutely dependable as interior or exterior surface, store-fronts, roofs, chimneys, etc. Dries hard in 12 to 24 hours. The best results the succeeding coat of paint should be applied within 24 to 48 hours. Made only in one color—Grey.

qts.	1/2 gal.	gal.	3 gal.	5 gal.
97	1 66	3 15	3 10	3 05

Net Prices

Quart, 24 in case. Half gallon, 12 in case.
Gallon, 6 in case.

GAS ENGINE ENAMEL

Air Drying

A line of high-grade, oil-proof enamels particularly adapted for gas engines, automobile engines, tractors, pumps, farm implements, etc. Made to meet the most difficult conditions of exposure and intense heat of the engine without cracking, checking or losing their gloss. Are easily applied, have long life and permanency of color. Not affected by indurating oils or gasoline.

	1/2 ptn.	pta.	qts.	gals.
Black (Dull)	31	57	1 09	3 90
Black (Gloss)				
Blue				
Brewster Green	36	67	1 19	4 50
Clear				
Light Green				
Cart Red				
Gray	41	72	1 39	5 15
White				
Yellow				
Vermilion				

Net Prices

Half pint, 48 in case. Pints, 24 in case. Quarts, 24 in case.
Gallons, 6 in case.

GOLD SIZE

(See Cornish Kuehn Gold Size—page 13)

GRAINING PREPARATION

Ground in Water

A special preparation for producing the effect of the natural grain of woods on discolored floors, interior woodwork, etc. For directions and more complete information, see label on package. Usually used in connection with Floorlac or Brightener Up Grain.

1/2-pt. glass jars pt. glass jars qt. glass jars
50 75 1 35

Trade Discount 40%

Half-pint jars 48 in case. Pint jars, 24 in case.
Quart jars, 24 in case.

GRAINING COLORS—PREPARED

Paste Form, in Oil

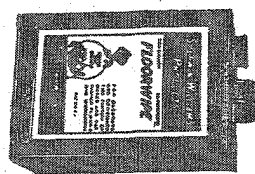
Used principally by Master Painters to imitate the grained effects of popular hardwoods. Colors should always be used over Prepared Graining Color Ground or Floorlac Ground.

	1-lb. cans
Ash	
Chestnut	
Dark Oak	
Light Oak	
Maple	
Walnut	
Ground L. and D.	
Mahogany	
Cherry	63

Trade Discount 25%

Fifty in case.

0007-SWP-000011650 X



FLOOR-WIPE

Floor-Wipe is a product that should be on every agent's shelves. It is the kind of a labor-saver that the housewife is eager to secure. Floor-Wipe is a special liquid made to keep interior varnished or painted floors, woodwork and furniture clean and polished.

It is applied with a cloth or floor-mop and cleans and polishes in one operation. The thin layer of smudgy dirt so often seen on woodwork, which will not come off with soap and water, is easily removed with Floor-Wipe, leaving the surface looking bright and new.

There is no other material quite like Floor-Wipe on the market, and consequently a merchant can work up a splendid business which cannot be taken away from him. Manufacturers of furniture polish similar to our Polish-oltry to have their one product, take the place of our two products, but Floor-Wipe makes them hang their heads. Twice as much Floor-Wipe can be purchased for the amount paid for competitors' furniture polishes.

When you sell a stock of Floor-Wipe impress him with the advisability of advertising this product by sending out Floor-Wipe enclosing slips with his monthly statement. If he consents to do this, order a supply of the K-301 from your Promotion Manager.

Hotels, hospitals, office buildings, steamship companies and railroad lines are also splendid prospects for Floor-Wipe.

Push Floor-Wipe and watch it boost your sales.

Special Discounts

To purchasers of 12 gallons or over, a discount of 5% is granted.
To purchasers of 36 gallons or over, a discount of 10% is granted.
To purchasers of 72 gallons or over, a discount of 15% is granted.

IMPORTANT

Cumulative orders do not count; minimum quantity at least must be ordered and shipped at one time. Additional discounts do not apply where account is already enjoying the jobbers' discount.

Floor-Wipe is packed as follows:
6 gallon cans to a case.
12 half-gallon cans to a case
24 quart cans to a case.
24 pint cans to a case.

ALWAYS SELL CASE LOTS WHEREVER POSSIBLE.

SHERWIN-WILLIAMS PRODUCTS

GRAINING COLORS—IN DISTEMPER

Paste Form

Used for the same purpose as Prepared Graining Colors in Oil. Ground in water without size. Preferred by some decorators on account of their quick drying qualities. Should be reduced to the desired consistency with a solution of water and cabinet-makers' glue in proportion of one-fourth pound of glue to the gallon of water.

Ash.....		
Chestnut.....		
Dark Oak.....		per jar
Light Oak.....		
Maple.....		60
Walnut.....		
Mahogany.....		
Cherry.....		

Trade Discount 25%

Twenty-four in case.

GRAPHITE—BLACK LEAD

Ground in Oil

12 ½-lb pails	25-lb. pails
17 ½	16 ½

Net Prices per Pound

12 ½-pound pails, 4 in case. 25-pound pails, 4 in case.

GRAPHITE PIPE-JOINT AND GASKET COMPOUND

Ground in Oil

Makes a perfectly tight joint with less labor and cost than red lead or other materials, and in addition allows the various fittings on which it has been used to be uncoupled with very little labor and without loss or breakage, characteristic of red lead, cement or rust-set joints. No waste through growing hard in the package like red lead or other similar materials.

1-lb. cans	5-lb. cans	12 ½-lb pails	25-lb pails
26 ½	23 ½	20 ½	19 ½

Net Prices per Pound

1-pound cans, 50 in case. 5-pound cans, 10 in case
12 ½-pound pails, 4 in case 25-pound pails, 4 in case.

HAT-BRITE

For producing a finish on ladies' straw hats, palm leaf fans, wickerwork, basketry, leather bags, novelties, etc. Very easy to apply and dries uniform with a good gloss that is not affected by moisture and will not fade. Put up in 2 ½-ounce bottle and packed in carton containing brush for applying and booklet of directions. Cartons are packed 12 to a container.

Dull Black.....		
Gloss Black.....		per dozen
Violet.....		2 ½-ounce bottles
Light Green.....		
Gray.....		
Straw.....		
Seal Brown.....		
Clear.....		3 50
Gold.....		
Rose.....		
Liberty Red.....		
Dark Green.....		
Light Blue.....		
Navy Blue.....		
Orchid.....		
Fawn Grey.....		

Trade Discount 40%

12 bottles to carton, 12 cartons to case (1 gross)

HIGH POLISH FLUID WAX

Ready for use

A liquid wax for finishing woodwork, floors, bowling alleys, furniture, etc. The application of our Fluid Wax is a great time and labor-saver, and produces dependable results. This material can be applied with a brush, levels out smooth and covers a great area of surface per gallon.

1/2 pte.	pts.	qts.	1/2 gal.	gal.
52	95	1 65	3 10	5 80

Trade Discount 40%

Half pints, 48 in case. Pints, 24 in case. Quarts, 24 in case.
Half gallons, 12 in case. Gallons, 6 in case.

INSIDE FLOOR PAINT

A varnish gloss paint made to walk on. Quality is our first consideration in manufacture of our Inside Floor Paint, and for durability and satisfaction our colors have no equal. Under ordinary atmospheric conditions Inside Floor Paint will dry over night. Will stand repeated scrubbing with soap and water.

No. 469 Dust Color	pts.	1/2 gal.	gal.
No. 487 Gray	80	1 53	2 90
No. 486 Light Brown			
No. 488 Light Tan			
No. 378 Maroon			
No. 452 Orange			
No. 458 Slate			
No. 376 Yellow			

Net Prices

Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case.

KALISO

A Hot Water Paint

A hot water kalamine, manufactured in dry powdered form from carefully selected materials, including the right proportion of glue size, and only requiring to be mixed with boiling water. It is non-poisonous, contains no alkali or acids, or other harmful ingredients. Kaliso can be applied to any clean interior surface such as plastered walls and ceilings, stone or brickwork, wood, burlap, etc. Covers well with one coat.

	5-lb.	per pound	100-lb.	bag.	bag.
White, Nos. 70 to 81	20	19	18	18	16

Trade Discount 40%

Twenty-five pound packages to case.

LIQUID GOLD

Ready for Use

A liquid gold paint for use on radiators, hot air registers, steam and water pipes, sprinkler systems, also for picture frames, wickerwork, basketry and other decorative work. Is not affected by heat, cold or moisture, and retains its brightness indefinitely.

1/2 pte.	pts.	qts.	gal.
31	57	92	1 80

Trade Discount 40%

Eight pints, 48 in case. Quarter pints, 48 in case. Half pints, 48 in case.
Pints, 24 in case. Quarts, 24 in case. Gallons, 6 in case.

0007-SWP-000011650 Z

LUSTROLINE IMPERIAL GOLD ENAMEL

Bronze and Liquid Separate

A high-grade gold enamel for picture frames, moldings, bedsteads, and other decorative purposes. Put up in fancy cardboard boxes containing a vial of the finest gold bronze powder, a bottle of bronzing liquid brush for application and a dial for mixing the bronze with the liquid. These outfits are packed in handsome display cartons of one dozen each.

Per dozen..... 4 70

Trade Discount 40%

12 bottles to carton. 12 cartons to case.

MACHINE PAINT AND FILLER

Paste Form

Finely ground for filling and free coating rough castings.

Machine Paint, Shades A, B, C, D, E	25-lb. pails
Machine Paint, Red	15 1/2
Machine Filler, Dark	

Net Prices per Pound

Four pails in case.

MASTER PAINTERS' FLAT WHITE

A flat washable wall paint for plastered walls, ceilings, etc. Works freely and can be applied with a five or six-inch brush. Is durable and economical. Is also a splendid undercoater for all kinds of enamel work.

qts.	1/2 gal.	gal.	5 gal.	bag.
74	1 41	2 65	2 60	2 55

Net Prices

Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case.

MEDICINAL LINSEED OIL

Veterinarians and stock raisers endorse S. W. Medicinal Linseed Oil for its absolute purity and effectiveness. It is crushed from the finest selected Northwestern flaxseed, free from all impurities and remarkably clear in color. It is a useful remedy for stock ailments to have on hand.

pts. bottles	qt. bottles
5 50	9 25

Net Prices

Pints, 24 in case. Quarts, 12 in case.

METALLIC BROWN

Ground in Oil

For use on metal or wood surfaces.

12 1/2-pound pails	25-pound pails	100-pound keg
14 1/2	13 1/2	12 1/2
13	12	11

Net Prices per Pound

Pails packed in 100-pound cases.

METALASTIC

A strictly high-grade fluid metal protective paint, finely ground, with good body and a covering capacity from 1,000 to 1,200 square feet on structural steel. This is a metal protective paint made from the best graphite, ground in pure linseed oil, and has no equal for preventing rust and corrosion of all metal surfaces. It is exceedingly elastic and yields readily to expansion and contraction.

	qts.	1/2 gal.	gal.	5 gals.	bbbl.
Black, Brown	74	1 41	2 65	2 60	2 55
Gray, Green	63	1 58	3 00	2 95	2 90

Net Prices

Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case

MINE, MILL AND FACTORY COLORS

A well selected line of colors made especially for decorating and preserving exteriors and interiors of employees' homes and other buildings around mines, mills and factories where a durable oil paint is required at a moderate cost.

	1/2 gal.	gal.	5 gals.	bbbl.
Black	1 11	2 05	2 00	1 95
Dark Red				
Light Yellow				
Metallic Brown				
Drab				
Ivy Green	1 41	2 65	2 60	2 55
Olive Green				
Slate				
Cadential Yellow				
French Gray	1 46	2 75	2 70	2 65
Mass Green				
Orange Yellow				
White	1 53	2 90	2 85	2 80

Net Prices

Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case

NON-CORRODIBLE GRAPHITE PAINT

A splendid anti-rust paint for metal surfaces, with graphite for its pigment base. Produces an absolute self-sealing, non-porous film, is very elastic and durable.

qts.	1/2 gal.	gal.	5 gals.	bbbl.
80	1 53	2 90	2 85	2 80

Net Prices

Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case



OLD DUTCH ENAMEL

"Yields the Dutch for Whiteness"

Here we have an enamel equal in every sense of the word to the best imported enamels. There is no other enamel made in America today that possesses the same high qualities of many of the imported enamels in durability and appearance. Old Dutch Enamel is not a varnish enamel and consists only of the highest quality finely ground zinc—ground in processed linseed oil. For this reason Old Dutch Enamel will not turn yellow with age nor "alligator" like varnish enamels. This is one of the nicest enamels to apply, as it flows remarkably free, does not "set up" quickly and can be worked over large panels without showing laps or streaks. Old Dutch Enamel comes in three shades: White, Ivory, and French Gray, approved and selected by the nation's leading architects and decorators. It is supplied in two finishes—gloss and egg-shell. Old Dutch Enamel can be used for both interior and exterior work.

For undercoats use either S-W ODP White Lead or S-W Enamel Undercoater No. 17.

	1/2 pte.	1/2 pte.	pte.	qts.	1/2 gal.	gal.
White (Gloss)						
White (Dull Finish)						
Ivory White (Gloss)	47	82	1 45	2 75	5 05	9 30
Ivory White (Dull Finish)						
French Gray (Gloss)						
French Gray (Dull Finish)						

Trade Discount 33 1/3%

Extra Discount—Quantity Purchase Plan

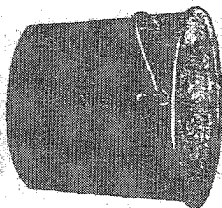
24 gallons assorted, extra	5%
60 gallons assorted, extra	10%
120 gallons assorted, extra	15%
250 gallons assorted, extra	20%

Old Dutch Enamel and any of the varnishes on page 58 can be included in any amounts to make up these quantity assortments.

Quarter pints, 48 in case.	Half pints, 48 in case.	Pints, 24 in case.
Quarts, 24 in case.	Half gallons, 6 in case.	Gallons, 6 in case.

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SHERWIN-WILLIAMS PRODUCTS



SHERWIN-WILLIAMS ODP WHITE LEAD

A specially pure white lead manufactured on the Old Dutch Process of conglomeration. It is ground in strictly pure refined linseed oil and is actually finer in texture than any other white lead on the market. ODP White Lead is sold in the package and easy to work up, yet it preserves a covering capacity and a wearing consistency which is unequalled. ODP White Lead is of the same high quality that is found in every other Sherwin-Williams product, whether it be a paint, varnish, stain or enamel.

ODP White Lead is put up in strong steel kegs that keep out the moisture and air and do not absorb the oil, hence the lead is always fresh and in as good condition as when it left the mill. When empty, the steel packages are easily cleaned and may be put to many different uses in the paint shop or around the house.

This guarantee appears on every package:

This package is warranted to contain nothing but Strictly Pure White Lead, ground in Strictly Pure Linseed Oil, and we will pay one ounce of gold for every ounce of adulteration that it may be found to contain.

	per pound
300 and 500-pound casks	
150-pound steel kegs	
75 and 30-pound steel kegs	
1 1/2-pound steel kegs	
1 and 5-pound tins	

(See Special Price Card, Form E-356)

SHERWIN-WILLIAMS PRODUCTS

PASTE COLORED PAINT

(P. C. P.)

This line of paste paints in white and colors is a composite paint manufactured from high quality pigments ground in pure linseed oil to a paste form. On account of its additional bulk and unusually fine grinding, it will take one gallon more oil per hundred pounds than a similar quantity of white lead. For this reason it is more economical than lead, and on account of its zinc content will cover more surface per gallon and outwear a paint made from lead alone.

White and Colors	12 1/2 lbs kegs	25 lbs kegs	50-lb. kegs	100-lb. kegs
Green, No. 61 and 62	14	13	12 3/4	12 1/2
	25 1/2	24 1/2	24 1/2	24

Net Prices per Pound

12 1/2, 4 to case. 25, 4 to case.

PERMENTO

Cold-Water Paint for Outside Use

Permento is designed especially for use on the exterior of buildings, air-shaft fences, sawmills and other similar structures. Owing to its great distasteful qualities, it is an ideal coating for cattle barns, pens, chicken-coops, etc.

Five pounds of Permento, when mixed with cold water to the proper consistency will make one gallon of paint which will cover about 200 square feet of an average surface.

For colors and more complete information, see color card.

	5-lb. pails	50-lb. kegs	100-lb. kegs	200-lb. bbls.	400-lb. bbls.
White	27	26	25	24	23
Color Nos. 2, 3, 4, 5, 6, 7, 9, 10, 11, 12, 13	29	28	27	26	25
Nov. 1, 8, 14, 22	30	29	28	27	26
Nov. 15, 16	32	31	30	29	28
Black	33	32	31	30	29
No. 23	39	38	37	36	35

Trade Discount 40%

POLISH-OL

A Polish of Quality

Polish-ol is more than a furniture and woodwork polish; it is a paint and varnish "food" or reviving agent that brings out and intensifies the original finish, produces a blackstone gloss and is not harmful to the finish. Being primarily manufactured of highest grade paint, enamel and varnish, we are interested in prolonging the life of finishes obtained with these materials and offer Polish-ol as the best polish for can produce for furniture, woodwork, floors, pianos, victrolas, automobiles, etc.

The automobile owner will find it most effective for cleaning and polishing auto mobile bodies, fenders, radiators, in fact all finished parts.

bottles—per dozen	per gallon
4-oz. 12-oz	18 58
4 20 8 40	3 30 3 20

Trade Discount 40%

4 oz. bottles, 48 in case. 12 oz. bottles, 24 in case

SHERWIN-WILLIAMS PRODUCTS

PORCH AND DECK PAINT

Especially prepared to withstand outside exposure and hard wear on porch, floors, steps, decks of boats, etc., is the best insurance against the elements and is not affected by repeated cleaning and scrubbing. Spreads easily and dries with a full gloss.

	qts.	½ gals.	gals.
No. 47 Deep Bud			
No. 48 Gray Stone			
No. 49 Light Gray			
No. 50 Brown Stone			
No. 51 Dark Slate			
No. 59 Dark Gray			

Net Prices

Quarts, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case.

PORCH AND LAWN FURNITURE ENAMEL

Made expressly for porch and lawn furniture and similar surfaces exposed to the elements. Made in white and bright colors that will not fade. Dries with a hard enamel surface that is elastic and durable. Will not soften under heat or stick to the clothing.

	½ pte.	pte.	qts.	½ gals.	gals.
Willow Green					
Green Green					
Russet Tan					
Russet					
White					
Carminc					
Vermilion					

Trade Discount 40%

Half pints, 48 in case. Pints, 24 in case. Quarts, 12 in case.
Half gallons, 12 in case. Gallons, 6 in case.

PREPARED WAX

Paste Form

A high grade wax for floors and other woodwork. It is a wax that dries fairly quickly, works splendidly with or without a wetted floor brush, and holds its gloss indefinitely. Consumers like to use this wax because it has no objectionable odor, covers well, works easily and takes a high polish.

each	per pound
1-lb. cans	5-lb. cans
48	83
	78

Trade Discount 40%

Ask about our 50, 100 and 200-pound dealers; they will save you money.
Half-pound cans, 50 in case. One-pound cans, 50 in case.
Five-pound cans, 20 in case.

RED LEAD

Ground in Oil

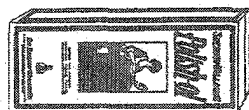
For plumbing, painting and general utility purposes.

1-lb. cans	12 ½-lb. cans	25-lb. cans
28 ½	22 ½	21 ½

Net Prices per Pound

1-pound package, 50 in case. 12 ½-pound package, 4 in case.
25-pound package, 4 in case.

SHERWIN-WILLIAMS PRODUCTS



POLISH-OL

Cleans and Polishes in One Operation

Polish-Ol is a high grade liquid polish for use on pianos, victrolas, furniture, decks, floors, woodwork, etc., in fact any kind of painted or varnished surfaces. Polish-Ol has no objectionable odors and is very easy to use. It will not counter-check or harm the highest class finish in any way, in fact it serves as a "food" to the varnish coating, thereby adding new life to the film.

Polish-Ol is ideal as an automobile body polish. It does not leave that dirty greasy, non-drying film that quickly accumulates dirt like so many polishes on the market. With its quick and easy working qualities it cleans and polishes at one operation, and produces that clean sharp gloss which makes the car look like new.

If every representative will make it a point to push Polish-Ol by making practical demonstrations, he should have no difficulty in convincing his agents and dealers of its merits, and with the splendid profits derived from this product, no live merchant can afford not to push it.

You will find a piano or a victrola in nearly every home and practically every customer who enters a retail store owns furniture or an automobile and is therefore a prospect for a bottle of Polish-Ol. Once a customer uses Polish-Ol he or she will come back for more.

The sale of at least a couple of dozen bottles a week at 66 ⅔ % profit is attractive to any up-to-date retail merchant, and on special quantity purchases it offers a much larger profit.

Sources of business—Remember that hotels, banks, office buildings, apartment buildings, garages, etc., purchase large quantities of polishes as well as retailers and jobbers.

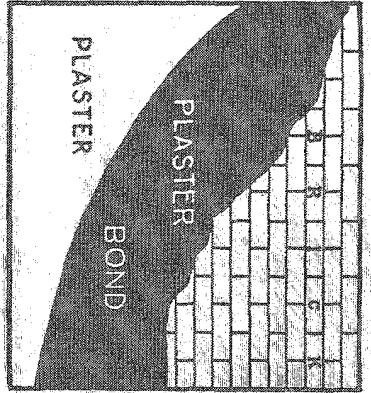
Special Discounts

In addition to the regular dealer's discount of 40%:
5% additional discount may be allowed on purchases of 6 dozen bottles or more, or 12 gallons or more in large packages.
10% additional discount may be allowed on 12 dozen bottles or more, or 26 gallons or more in large packages.
15% additional discount may be allowed on 24 dozen bottles or more, or 72 gallons or more in large packages.

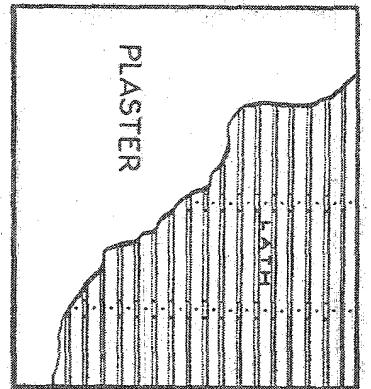
IMPORTANT

Cumulative orders do not count; minimum quantity at least must be ordered and shipped at one time. Additional discounts do not apply where account is already enjoying jobbers discount.

0007-SWP-000011650-AC



PLASTER BOND METHOD.



OLD METHOD.

PLASTER BOND

For Damp-Proofing Interior Walls Above Grade

Plaster Bond is an especially prepared black paint of asphalt type, which is applied without heating on inside brick, building tile or concrete walls above grade, before plaster is applied, to act as a damp-proofing. It is applied by brush or by spray method. One coat only required. Covers approximately 100 square feet to the gallon, varying with the porosity of the wall. Dries slowly. Twenty-four hours after Plaster Bond has been applied, it is in the tacky condition ideal for application of plaster. As the plaster dries out, the Plaster Bond also dries, resulting in a tenacious bond.

The outstanding features of Sherwin-Williams Plaster Bond are as follows:

- Damp-proofs interior walls above grade.
- Prevents staining of plaster.
- Makes furring or lathing unnecessary, and thereby increases the size of rooms and reduces construction costs.
- Eliminates space between plaster, and thereby does away with breeding spaces for vermin.
- Aids in fire-proofing by eliminating wood and spaces between wall and plaster.

SPECIFICATIONS FOR APPLICATION

The surface of the brick, tile or concrete wall shall be dry and clean and free from frost. One full coat of Sherwin-Williams Plaster Bond shall be applied in the consistency supplied by the manufacturer. Care shall be taken that the entire surface is thoroughly covered. A retouching or spotting coat shall be applied to those sections where any voids or pin holes appear after the Plaster Bond has been absorbed into the walls. When complete, the surface shall have a uniform black appearance. Plaster shall be applied between 24 and 72 hours after the Plaster Bond has been applied.

CAUTION!

Plaster Bond should never be applied to ceilings.

QUANTITY DISCOUNT NET PRICES PER GALLON

	1c	5c	bbls.
Less than 250 gallon lots			
250 Gallon lots or over			
500 Gallon lots or over			

IMPORTANT NOTICE

Plaster Bond is sold almost exclusively to plasterers and general contractors. The best way to create a demand is through architectural specifications. Look for specifications calling for Plaster Bond under plastering specifications and not under painting specifications. Detentive enclosing slip including directions for application. Form BS17.

SHERWIN-WILLIAMS PRODUCTS

QUICK-DRYING COLORS

Ground in Japan

Aberration for Patent Press Cans "PC"

For use as color-coats in the finishing of automobiles, coaches, cars, carriages, and other surfaces. Should be applied over suitable undercoatings and sanded prior to use. These colors are recognized the world over as the standard of excellence in the finishing of fine vehicles and railway coaches. The product is of the highest quality, and each is treated in such a way as to give a uniform color and excellent finish, and any inherent defects. They are brilliant in tone, possess great covering power, and fastening qualities, are uniform in color and grade and thoroughly reliable.

The following colors are filled in one-pound cans, also in five-pound press cans except where other packages are specified:

Blacks

	per pound
Ivory Drop XXX	73
Ivory Drop XXX	75
English Coach, A	83
Special No. 120	83
Chemically Kept Lamp	83
Special Lamp Black, 20's	45

Whites

Ivory	78
Black	88
Special White	88
French Zinc in Varnish	78
French Zinc	78
White Lead	78

Ground Colors

Blue, L, No. 31	88
Blue, Special, No. 18	83
Vermilion, No. 43	86
Red, Light, No. 43	86
Red, Dark, No. 74	83
Carmine, No. 17	98
Brilliant, No. 74	83
Green, No. 38	98
Blue, No. 63	88
Blue, No. 28	88

Browns

Golden	88
Antique	83
Chocolate	83
Hoffman	83
Quaker	83
Putnam	83
Kaw and Burnt Senna	83
Vandyke	83
Raw and Burnt Umber	83
Portland Amber	83
Biete Brown	83
Golden Tan	83
Olive Drab	83
Pigskin Tan	83
Putman	83
Beaver Brown	83
Kahl	83
Mauve Tan	83
Greenish	83
Moskita Tan	83

Trade Discount 25%

QUICK-DRYING COLORS—Continued

Reds

	per pound
No. 40 French Carmine (Glaze).....	\$ 53
English Vermilion, L and D.....	(mils)
American Vermilion, L and D.....	28
Royal Dyer, L, No. 7.....	3
Royal Dyer, M and D.....	23
Persian Scarlet, L.....	1
Persian Scarlet, M.....	1
Persian Scarlet, D.....	1
Chinese Scarlet, L and M.....	1
Chinese Scarlet, D.....	1
Extra Permanent Vermilion.....	1
English Rose Pink.....	1
Carmine, L.....	1
Carmine, D.....	1
Tuscan.....	1
Indian, L and D.....	1
Royal (Venetian).....	1
Ibis Red.....	1
Turkish Crescent.....	1
Dragon's Blood.....	1
Premier Non-Fading Red, L.....	1
Premier Non-Fading Red, D.....	1
Onisco Vermilion, D.....	45

Greys

Automobile Gray, L and D.....	78
Pearl Gray.....	78
Auto Drab.....	78
Torpedo Gray.....	78
Silver Gray.....	78
Armor Gray.....	78
Arabian Gray.....	78
Taupe Gray.....	78
Mercedes Gray.....	78
Fawn Gray.....	78
Gunmetal Gray.....	78
Confederate Gray.....	78
Elephant Gray.....	78
Stone.....	78
Road Dust.....	78
Maltese.....	78
Antelope.....	78

Whites

Wine Color, D.....	35
Special, No. 4209.....	35
Wine Color, B.....	35
Carriage Part Lake.....	35
Rich Wine.....	35
Lake Wine.....	35

Blues

Cobalt (Glaze).....	35
Sapphire, L and D.....	35
Imperial, L.....	35
Imperial, D.....	35
Chinese.....	35
Copenhagen.....	35
Prussian.....	35
Limousine.....	35
Endless, L.....	35
Endless, D.....	35
Metror.....	35
Cadillac.....	35
Ultramarine Blue (Glaze).....	35
Vale, L and D.....	35
Azure.....	35
Petites.....	35
Silk.....	35
Normandy.....	35
Cyrene.....	35
Grotto.....	35

Trade Discount 25%

0007-SWP-000011650-AF

QUICK-DRYING COLORS—Continued

Greens

	per pound
Milford, L, M and D.....	1 63
Rockaway.....	85
Nonpareil, L and D.....	98
Brewster, L, M, and D.....	98
English Brewster, No. 6859.....	98
Automobile, L and D.....	98
Bronze.....	98
Palmetto, D.....	98
English Surrey, L and D.....	98
Quaker, L, M, and D.....	98
Extra Coach, L.....	98
Extra Coach, M.....	98
Extra Coach, D.....	98
New Meritane L and D.....	98
Cadillac.....	98
Pallman.....	98
Apple, L and D.....	98
Olive Drab.....	98
Panama Green.....	98
Mad.....	98
Cactus.....	98
Lizard.....	98
Tropical.....	98
Mountain Sage.....	98
Pescok.....	98
Forest.....	98
Biose.....	98
Eau de Nil.....	98
Petites.....	98

Yellows

Naples.....	1 03
Gold Imitation.....	1 03
Automobile, L, M and D.....	1 03
Brilliant, L and D.....	1 03
Perfect.....	1 03
Canary.....	1 03
Canary, L, M, O, and DO.....	1 03
Imitation.....	1 03
Primrose.....	1 03
Pale Alto.....	1 03
Straw Color.....	1 03
Yellow Ochre.....	1 03
Metropolitan Cream.....	1 03
Golden Ochre.....	1 03
Cream Color.....	1 03

Tubes

No. 40 French Carmine (Glaze), 1/4-lb. tubes, net.....	per dozen tubes
French Carmine, L (Glaze), 1/4-lb. tubes, net.....	33 15
English Vermilion, L and D, 5-oz. tubes.....	17 65
Naples Yellow, L, M, O, and DO.....	9 15
Perfect Yellow.....	7 65
Gold Imitation.....	6 65
Striping Black, L, M, and D.....	6 65
Milford Green, L, M, and D.....	9 15
Extra Coach Green, L, M, and D.....	8 65
Extra Leaf, L and M.....	8 65
Ultramarine Blue (Glaze).....	10 15
Imperial Blue, L and D.....	8 65
Azure Blue.....	8 65
Taupe Gray.....	7 65
Mercedes Gray.....	7 65
Flake White.....	7 65
Ivory White.....	7 65
Special Flake White for Striping.....	7 65

Trade Discount 25%

ROOF AND BRIDGE PAINT

A utility paint for barns, fences, wooden or metal bridges, structural iron work, shingle or metal roofs, and other buildings of rough or finished lumber. Roof and Bridge Paint is made from high-grade materials and offers greater paint value at these economical prices than any other paints on the market. Quite heavy in body and will stand considerable reducing.

	1/2 pte.	pts.	qts.	gals.	bbls.
Brown Green.....	98	1 80	1 75	1 70	
Red, Black and Brown.....					
Gray Slate.....	1 16	2 15	2 10	2 05	

Net Prices

Half pints, 48 in case. Gallons, 6 in case.

SCHOOLBOARD SLATING

Manufactured exclusively for finishing school black boards. Dries uniformly with a dull slate-like finish, that makes an excellent writing surface. Old and worn blackboards can be quickly and inexpensively renewed with one or two coats.

	1/2 pte.	pts.	qts.	gals.
Black.....	26	47	84	3 00
Green.....	31	57	1 04	3 90

Net Prices

Half pints, 48 in case. Pints, 24 in case. Gallons, 6 in case. Quarts, 24 in case.

SCREEN ENAMEL

For renewing old screens and preventing rust. Does not close up the mesh and dries with a high gloss that prevents dust and dirt from adhering to the screen.

	1/2 pte.	pts.	qts.	1/2 gals.	gals.
Black.....	32	50	85	1 45	2 55
Green.....	47	85	1 50	2 70	5 05

Trade Discount 40%

Half pints, 48 in case. Pints, 24 in case. Gallons, 6 in case. Quarts, 24 in case.

SEMI-PASTE PAINT

For painting buildings outside and inside. Made in 25 colors and white. Is a compound paint manufactured in semi-paste form, requiring only the addition of linseed oil to make it ready for use. On account of its high lead and zinc content and excellent honesty in grinding, it is a thoroughly economical paint to use.

	qts.	gals.	50	bbls.
Regular Colors.....	87	3 15	3 10	3 05
White.....	89	3 25	3 20	3 15
French Green Green.....	95	3 50	3 45	3 40

Net Prices

Quarts, 24 in case. Gallons, 6 in case.

0007-SWP-000011650-AG

SHELLAC

	1/2 pte.	pts.	qts.	1/2 gals.	gals.	5 gals.	bbls.
Pure White.....							
Pure Orange.....							
White.....							
Orange.....							

Prices subject to Market Changes

Quarter pints, 48 in case. Half pints, 48 in case. Pints, 24 in case. Quarts, 24 in case. Half gallons, 12 in case. Gallons, 12 in case.

PRESERVATIVE SHINGLE STAINS

This line, consisting of all the popular shades of reds, browns, greens and grays, is manufactured on a high-quality basis. It is a line of penetrating stains—not thin paints that wash off with the first rain or that soon fade. These stains contain refined creosote and other liquids that penetrate and stain the wood to a considerable depth, and for this reason will maintain their color long after other stains have faded away. In our Greens, for instance, we use Chemically Pure Chrome Green and can point to thousands of green roofs throughout the country that are splendid testimonials to the permanency of this line.

	gals.	5 gals.	bbls.
A-21 Brown.....			
B-41 Red.....			
B-44 Brown.....			
B-46 Brown.....			
B-47 Brown.....			
C-76 Red.....			

	1 70	1 60	1 55
C-71 Green.....			
C-72 Green.....			
C-74 Green.....			
C-82 Gray.....			

Net Prices per Gallon

Gallons, 6 in case.

STAINS
ACID STAINS

Transparent stains that intensify and enhance the natural beauty of the woods on which they are applied. Easily applied without retreating, and absolutely true to color. They will not fade.

	1/2 pte.	pts.	qts.	1/2 gals.	gals.
Turned Oak.....					
Silver Gray.....	42		70	1 20	2 15
Mahogany Antique Brown.....					
Mahogany Dark Colonial.....					
Mahogany Light.....	52		85	1 45	2 65

Trade Discount 40%

Half pints, 48 in case. Pints, 24 in case. Quarts, 24 in case. Half gallons, 12 in case.

STAINS—Continued GOLDEN OAK STAIN

For staining interior woodwork, furniture, etc., where this popular shade is desired. Supplied in concentrated form and it produces the standard shade of Golden Oak Stain reduced in the proportion of one part of stain to six or eight parts of benzine or turpentine. Requires little or no wiping.

1/2 pts.	pts.	qts.	1/2 gals.	gals.
42	65	1 10	1 95	3 55

Trade Discount 40%

Half pint, 48 in case. Pints, 24 in case. Quarts, 24 in case.
Half gallons, 12 in case. Gallons, 6 in case.

HANDCRAFT STAINS

Spirit soluble, penetrating type

Highest grade artistic stains for use in finishing finest interior woodwork, furniture, etc. Are adaptable to hardwood and softwood alike. These stains are indelible in tone, dry without showing streaks or brush marks and are permanent to light. Do not raise the grain of the wood, therefore require no sanding.

1/2 pts.	pts.	qts.	gals.
----------	------	------	-------

Adam Brown	47	80	1 40	4 80
Antique Mahogany				
Brown Oak				
Early English Oak				
Fumed Oak				
Silver Gray				
Walnut				
Weathered Oak				
Brown Oak				
Cathedral Oak				
Green Weathered Oak				
Old English Oak				
Mahogany, Light				
Mahogany, Dark				
Mahogany, Extra Dark				
Handcraft Stain Reducer				

Trade Discount 40%

Half pint, 48 in case. Pints, 24 in case. Quarts, 24 in case.
Gallons, 12 in case.

OIL STAINS

Are suitable for all types of new work, hard or soft woods. Easy to apply, uniform in color and quality, dry properly without raising the grain of the wood. Are permanent and dependable.

	1/2 pts.	pts.	qts.	1/2 gals.	gals.
Dark Oak					
Light Oak					
Walnut					
Belgian Oak					
Brown Mahogany					
Colonial Oak					
Mahogany, Light					
Mahogany, Dark					
Red Mahogany					
Moss Green					

Trade Discount 40%

Half pint, 48 in case. Pints, 24 in case. Quarts, 24 in case.
Half gallons, 12 in case. Gallons, 6 in case.

STENCILS

See pages 28-34.

STOVE-PIPE AND IRON ENAMEL

For refinishing stove-pipes, grates and similar iron surfaces subjected to heat. Should be applied while the surface is slightly warm, and allowed to dry 24 hours before subjecting to high temperature, under which conditions it will be practically smokeless and will produce a better surface and wear longer than any other stove pipe enamel or stove-pipe varnish on the market.

1/2 pts.	1/2 pts.	pts.
27	37	60

Trade Discount 40%

Quarter pint, 48 in case. Half pint, 48 in case. Pints, 24 in case.

UNIVERSAL THINNER

This product was developed to fill a demand for a suitable thinner for all kinds of paste and liquid paints where turpentine is not absolutely essential. It should not be confused with the many petroleum distillates and mineral spirits which are offered as turpentine substitutes. Universal Thinner is not a substitute turpentine. Its solvent properties are approximately 60 per cent higher than the best mineral spirits. Put up in 1 and 5-gallon cans, and barrels.

Prices on application
(Subject to market fluctuations.)

VERDELITE

The Satisfactory Green—Pale Form

A popular priced line of chrome greens manufactured in four shades: Light, Medium, Dark and Olive. Particularly adapted for store fronts, window blinds, roofs, etc. Offers splendid value for the money.

L., M., D. and O. 5-lb. cans, 12 1/2-lb. cans, 25-lb. pails

Net Prices per Pound

Five pound cans, 10 in case. 12 1/2-pound cans, 4 in case
25-pound pails, 4 in case.

WAGON AND IMPLEMENT PAINT

For repainting farm machinery, tractors, wagons, implements and similar surfaces. Made in bright, permanent colors that dry with a high varnish gloss. Their use will prevent rust and decay of expensive farm machinery, hence are a good investment.

	pts.	qts.	½ gal.	gal.
Black.....	80	1 40	2 60	4 80
Blue.....				
Green.....	95	1 65	3 10	5 80
Yellow.....				
Wagon Coach Clear.....				
Red.....	1 05	1 90	3 55	6 80
White.....				

Trade Discount 40%

Plate, 34 in case. Quarter, 24 in case. Half gallons, 12 in case.
Gallons, 6 in case.

WAX

See Prepared Wax, page 44.

YELLOW OCHRE—FRENCH

Ground in Oil

	12 ½-lb. pails	25-lb. pails	100-lb. kegs
A.....	22 ½	21 ½	20 ½
B.....	14 ½	13 ½	12 ½
C.....	12 ½	11 ½	10 ½

Net Prices per Pound

12 ½ pound pails, 4 in case. 25 pound pails, 4 in case.

WHITE ZINC IN OIL

	1-lb. cans	5-lb. cans	12 ½-lb. pails	25-lb. pails
S. W. Green Seal French Zinc.....	37	34	31	30
S. W. Red Seal French Zinc.....	36	33	30	29
Zinc White G. W. M. (Green Seal).....	---	22	21	21
Zinc White G. W. M. (Red Seal).....	---	21 ½	20 ½	20 ½

Net Prices per Pound

1-pound cans, 50 in case. 5-pound cans, 10 in case.
12 ½-pound pails, 4 in case. 25-pound pails, 4 in case.

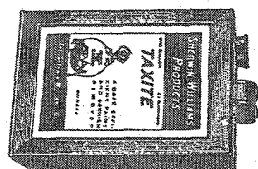
FRENCH ZINC IN VARNISH

A finely selected, strictly pure French Process white zinc, ground in pure damar varnish.

	1-lb. cans	5-lb. cans	12 ½-lb. pails	25-lb. pails
French Zinc in Varnish.....	51 ½	49 ½	48 ½	47 ½

Net Prices per Pound

1-pound cans, 50 in case. 5-pound cans, 10 in case.
12 ½-pound pails, 4 in case. 25-pound pails, 4 in case.



TAXITE

(Paint and Varnish Remover)

List Prices to Dealers

½ pte.	pts.	qts.	½ gal.	gal.
32	48	80	140	220
30	45	75	135	210

Trade Discount 25%.

Where a dealer or agent purchases 24 gallons or more during a period of twelve months he is entitled to an allowance of 5 cents per gallon from the above schedule of prices.

Discount to Jobbers

Authorized jobbers listed by Chadeloid Chemical Company may be sold at above list prices, less 25 and 20%.

Additional Quantity Discounts to Jobbers

An additional discount of 5% from the above jobbers' prices may be given on purchases of 10 cases or more.

An additional discount of 7% from the above jobbers' prices may be given on purchases of 25 cases or more.

An additional discount of 10% from the above jobbers' prices may be given on purchases of 50 cases or more.

IMPORTANT NOTE

The above discounts may be allowed on accumulative orders provided the required quantities are ordered and shipped (or delivered) during the period of 12 months following the 1st day of September of any year.

Net Prices for Special Trade

State, County and Municipal Governments, Railroads, Traction Companies, Steamship Lines, Car Building and Car Repairing Companies may be given discount of 5% from above jobbers' prices regardless of quantity.

U. S. Government may be given discount of 10% from the above jobbers' prices, regardless of quantity.

0007-SWP-000011650-AI

SHERWIN-WILLIAMS PRODUCTS

EBOLASTIC ROOF CEMENT

Black.....	1-lb.	5-lb.	25-lb.	50-lb.	100-lb.	1/2 bbl.	bbl.
Red.....	18	13	10	08	07 1/2	07 1/2	07
	22 1/2	17	14 1/2	12 1/2	11 1/2	11 1/2	11
Net Prices							

SPECIAL BLACK ROOF CEMENT

1/2 barrels	barrels
06 1/2	06
Net Prices	

SPECIAL RED ROOF CEMENT

1/2 barrels	barrels
08	07 1/2
Net Prices	

EBOLASTIC LIQUID ROOF CEMENT

1-lb.	5-lb.	1/2 bbl.	bbl.
90	75	65	60
Net Prices			

FLAXOAP

1-lb.	5-lb.	10-lb.	50-lb.	1/2 bbl.	bbl.
38	30	27	24	22	21
Discount 33 1/2 %					

AUTO SOAP

1-lb.	5-lb.	10-lb.	25-lb.	50-lb.	1/2 bbl.	bbl.
38	30	28	27	26	21	20
Discount 40 %						

HARD AUTO SOAP

1/2 barrels	barrels
24	23
Discount 40 %	

MECHANIC'S HAND SOAP

per dozen net	per pound net	
10-oz. cans	5-lb. cans	25-lb. cans
1 40	14 1/2	13
Net Prices		

THE SPRINGFIELD DUSTER

Price—\$12.50 f. o. b. warehouse points. Net to dealers.
Price—\$16.50 f. o. b. warehouse points. Net to consumers.

SHERWIN-WILLIAMS PRODUCTS

LIQUOR CRESOLIS COMPOSITUS, U. S. P.

bottles, per dozen	pta.	pta.	qts.	per gallon	bbls.
2-oz.	4-oz.	8-oz.			
1 55	2 25	3 50	5 25	2 90	2 40
				2 15	1 95

Net Prices

SHERWIN-WILLIAMS DISINFECTANT

bottle only.
65c per gallon net

SHERWIN-WILLIAMS SHEEP DIP

pta.	qts.	1/2 gal.	gal.	5 gal.	bbls.
30	44	78	1 40	1 25	1 00

Net Prices

HARMLESS SHEEP MARKING LIQUID

Black	Red	Green	1 lb.	5 lb.	bbls.
			1 85	1 80	1 75
			1 85	1 80	1 75
			2 00	1 95	1 90

Net Prices

SHEEP BRANDING PAINT

1 lb.	5 lb.	bbls.
1 65	1 60	1 45

Net Prices

KILTIK D

Prices on Application

CARBOLIC-OL

1 lb.	5 lb.	bbls.
1 00	85	70

Net Prices

CARBOLIC-OL SHINGLE STAIN

Light	Dark	1 lb.	5 lb.	bbls.
		1 05	90	80
		1 20	1 05	95

Net Prices

EBONOL

1 lb.	5 lb.	bbls.
80	65	50

Net Prices

QUICK DRYING EBONOL

1 lb.	5 lb.	bbls.
85	70	55

Net Prices

EBONOL REDUCER

1 lb.	5 lb.	bbls.
80	65	50

Net Prices

GENERAL VARNISH SALES
Bulletin #78 June 27th, 1921.
Subject PRICES

A decline in Shellac Gum prices, permits the revision of our prices on cut woods as follows:-

SHELLAC			
Pure White	Pure Orange	Standard B	Standard B
01005	01030	White-01013	Orange-01014
4 1/2 lb.	4 1/2 lb.	4 1/2 lb.	4 1/2 lb.
Bbls 3.75	3.60	2.90	2.65
5's 3.90	3.65	3.05	2.80
1's 4.10	3.85	3.25	3.00
1/2's 4.35	4.10	3.50	3.25
1/4's 4.75	4.50	3.90	3.65
Pts 5.15	4.90	4.30	4.05
1/2 " 5.55	5.30	4.70	4.45
1/4 " 6.55	6.30	5.70	5.45

Terms 1% for cash in 10 days - net 30 days.

MARVELAC.

Special Gum buys give us the opportunity for volume business to offer these exceptional barrel prices (for smaller packages see page 56 in prices list) of MARVELAC.

Quick Sanding Marvelac, White	02717	\$2.00 in Bbls
Quick Sanding Marvelac, Orange	02718	2.00 " "
Marvelac, White	02710	1.35 " "
Marvelac, Orange	02711	1.35 " "

EASTERN PRICES

DON'T FORGET FREIGHT DIFFERENTIALS FOR OTHER SECTIONS.

Omaha, Saginaw, New Orleans, Nashville, Kansas City	5¢
Atlanta, Savannah, Wichita, Oklahoma City, Tulsa	10¢
Little Rock, Knoxville, Chattanooga, Birmingham	10¢
Dallas, Houston	15¢
Los Angeles, Portland, San Francisco, Seattle, Spokane	20¢
Denver, El Paso	20¢
Salt Lake City	25¢

LFC*CH
Price list 18-4

P. J. Kennerly
Manager

0007-SWP-000011650-AL

GENERAL VARNISH SALES
Bulletin #79 July 15, 1921.
Subject: PRICES

"SIX SPECIAL VARNISHES"

Coverign Hard Oil	0367	1's	5's	Bbls	Drums
Cottage Spar or		1.30	1.15	1.00	.95
Pale Elastic Coach	01313	1.40	1.25	1.10	1.05
Pale Elastic Floor Var	0905	1.50	1.35	1.20	1.15
Heavy Floor Varnish	0899	1.75	1.60	1.45	1.40
M P Floor Varnish	01307	2.00	1.85	1.70	1.65
M P Gen'l. Interior	045	2.00	1.85	1.70	1.65

NET PRICES - not to be included in Special Discount Plan on listed varnishes.

SHELLAC.

Pure White	Pure Orange	Standard B	Standard B
01025	01030	White-01013	Orange-01014
4 1/2 lb.	4 1/2 lb.	4 1/2 lb.	4 1/2 lb.
Bbls 3.35	3.10	2.50	2.25
5's 3.50	3.25	2.65	2.40
1's 3.70	3.45	2.85	2.60
1/2's 3.95	3.70	3.10	2.85
1/4's 4.35	4.10	3.50	3.25
Pts 4.75	4.50	3.90	3.65
1/2 " 5.15	4.90	4.30	4.05
1/4 " 6.15	5.90	5.30	5.05

Terms 1% for cash in 10 days - net 30 days.

EASTERN PRICES

DON'T FORGET FREIGHT DIFFERENTIALS FOR OTHER SECTIONS.

Omaha, Saginaw, New Orleans, Nashville, Kansas City	5¢
Atlanta, Savannah, Wichita, Oklahoma City, Tulsa	10¢
Little Rock, Knoxville, Chattanooga, Birmingham	10¢
Dallas, Houston	15¢
Los Angeles, Portland, San Francisco, Seattle, Spokane	20¢
Denver, El Paso	20¢
Salt Lake City	25¢

LFC*CH
Price list list
Quick Sanding Marvelacs
Marvelacs

P. J. Kennerly
Manager

02717-18 \$2.00 - Barrels
02710-11 1.35 - "

GENERAL VARNISH SALES

June 1, 1921.

Bulletin #77

Subject: PRICES

Continued advances in Shellac gum prices necessitate the immediate revision of our prices on cut goods as follows:-

	S H E L L A C			
	Pure White 01025	Pure Orange 01020	Standard B White-01012	Standard B Orange-01014
4 1/2 lb.	4.00	3.75	4.15	3.45
5 1/2 lb.	4.15	3.90	4.30	3.60
1 1/2 lb.	4.35	4.10	4.45	3.80
1 1/2 lb.	4.60	4.35	4.70	4.05
1 1/2 lb.	5.00	4.75	4.85	4.20
1 1/2 lb.	5.40	5.15	5.25	4.60
1 1/2 lb.	5.80	5.55	5.25	5.00
1 1/2 lb.	6.80	6.55	6.25	6.00

Terms 1 1/2 for cash in 10 days - net 30 days.
Large Mfrs and Jobbers only are permitted a 10% discount.

Clean up warehouse stocks NOW at these special

Prices:-	02717	\$2.00 in Bbls
Quick Sanding Marvelac, White	02718	2.00 "
Quick Sanding Marvelac, Orange	02710	1.65 "
Marvelac, White	02711	1.65 "

All of the above prices are on the EASTERN basis.
Add the following freight differentials for other sections
Omaha, Saginaw, New Orleans, Nashville, Kansas City 5¢
Atlanta, Savannah, Wichita, Oklahoma City, Tulsa 10¢
Little Rock, Knoxville, Chattanooga, Birmingham 10¢
Dallas, Houston 15¢
Bellevue, Houston 20¢
Los Angeles, Portland, San Francisco, Seattle, Spokane 20¢
Denver, El Paso 25¢
Salt Lake City 25¢

O. J. Kinnear
Manager

LFG*CH
Price List List

GENERAL VARNISH SALES

August 23rd, 1921.

Bulletin #80
Subject: SHELLAC PRICES

Effective this date the following Shellac prices will prevail until further notice.

	S H E L L A C			
	Pure White 01025	Pure Orange 01020	Standard B White-01013	Standard B Orange-01014
4 1/2 lb.	3.05	2.80	2.50	2.05
5 1/2 lb.	3.20	2.95	2.45	2.20
1 1/2 lb.	3.40	3.15	2.65	2.40
1 1/2 lb.	3.65	3.40	2.90	2.65
1 1/2 lb.	4.05	3.80	3.30	3.05
1 1/2 lb.	4.45	4.20	3.70	3.45
1 1/2 lb.	4.85	4.60	4.10	3.85
1 1/2 lb.	5.85	5.60	5.10	4.85

Terms 1 1/2 for cash in 10 days - net 30 days.

All of the above prices are on the EASTERN basis. Add the following freight differentials for other sections.

Omaha, Saginaw, New Orleans, Nashville, Kansas City 5¢
Atlanta, Savannah, Wichita, Oklahoma City, Tulsa 10¢
Little Rock, Knoxville, Chattanooga, Birmingham 10¢
Dallas, Houston 15¢
Los Angeles, Portland, San Francisco, Seattle, Spokane 20¢
Denver, El Paso 20¢
Salt Lake City 25¢

PRK*CH
Price List List

O. J. Kinnear
Manager

GENERAL VARNISH SALES

Bulletin #82
Subject: SHELLAC

November 10th, 1921.

Owing to the advance in price of Shellac Gums, our new Shellac prices will be effective immediately on the following basis.

Pure White	Pure Orange	Standard B White-O1013	Standard B Orange-O1014
O1025	O1020	4 lb.	4 lb.
4 1/2 lb.	4 1/2 lb.		
Bbls 3.75	3.25	2.80	2.60
5's 3.90	3.40	2.95	2.75
1's 4.10	3.60	3.15	2.95
1's 2.15	1.90	1.65	1.55
1's 1.20	1.05	.95	.90
pts .65	.60	.55	.50
1 1/2 " .40	.32	.30	.27
1 1/4 " .25	.20	.17	.15

Terms 1/3 for cash in 10 days - net 30 days.

Attention is called to the fact that from now on our prices in packages smaller than gallons, namely, halves, quarts, pints, half pints, and quarter pints, will be shown PER PACKAGE, instead of per gallon in order to facilitate billing, and to put our Shellac prices on the same basis as our varnish prices.

The above prices are on the EASTERN basis. Add the following freight differentials for other sections.

Omaha, Saginaw, New Orleans, Nashville, Kansas City	5¢
Atlanta, Savannah, Wichita, Oklahoma City, Tulsa	10¢
Little Rock, Knoxville, Chattanooga, Birmingham	10¢
Dallas, Houston	15¢
Los Angeles, Portland, San Francisco, Seattle	20¢
Spokane, Denver, El Paso	20¢
Salt Lake City	25¢

PFK:CH
Price List List

M a n a g e r .

GENERAL VARNISH SALES
Bulletin No. 74
Subject: SIX "SPECIAL" VARNISHES.
April 13, 1921.

Certain "Special Varnishes" are needed at times, in every District and territory - especially for the Master Painter trade. Here they are - just six - that's all, yet they cover every "special" requirement.

Coverlain Hard Oil	0367	1.50 - 1.35 - 1.20 - 1.10
Cottage Spar or Pale Elastic Coach	01313	1.55 1.40 1.25 1.15
Pale Mas. Floor Varn.	0905	1.60 1.65 1.50 1.40
Heavy Floor Varnish	0899	1.75 1.80 1.65 1.55
Master Painters Floor	01007	2.30 2.15 2.00 1.90
Master Ptrs Genl. Int.	045	2.30 2.15 2.00 1.90
Prices net, and not to be included in the extra Discount price.		

All these varnishes have been sold regularly in various parts of the country. We will confine all of our sales effort on "specials" to this list only. Note Rx 045 is assigned to Master Painters General Interior Varnish as this can be sold at a more favorable price than 01301 (now discontinued).

Mar-Not, Scar-Not, and Rexpar, and our regular line of varnishes are not to be confused with these specials. We want you to sell from the regular line always, using these specials only when necessary.

These six special varnishes are given to help you develop your CONTRACTING PAINTER business where medium priced, easy working varnishes of good quality are needed. Sell in case lots and large packages. We will supply these six only in 1's, 5's, barrels and drums - nothing smaller.

Get after your Contracting Painters now - there is still time for a big varnish sale to them this Spring - yes, there is always time - and remember these six special varnishes - help make your own varnish estimate!

PFK:HT

Johnston
M a n a g e r .

U 15

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HARMLESS SHEEP MARKING LIQUID

This is a paint made in three colors which will absolutely adhere to the wool in spite of all weather conditions. It is a big favorite with particular sheep raisers, because it holds its color on the wool, yet will wash out in the scouring process. It is unquestionably the finest sheep marking liquid produced.

Black	1 lb.	5 lb.	10 lb.
Red	1.85	1.80	1.75
Green	1.85	1.80	1.75
	2.00	1.95	1.90

Net Prices

One gallon can, 6 in case.

SHEEP BRANDING PAINT

Sheep Branding Paint differs from S. W. Harmless Sheep Marking Liquid in that it is a permanent dye which will not leave the wool even in the scouring process. It is made in only one color—black, and will satisfy sheep raisers who want an absolutely permanent mark.

1 lb.	5 lb.	10 lb.
1.55	1.50	1.45

Net Prices per Gallon

One gallon can, 6 in case

KILTK D

Kilts D is a highly concentrated arsenical dip made especially to destroy the cattle tick. It has been approved by the Bureau of Animal Industry of the United States Department of Agriculture as being effective for official dipping. It is used especially in the Southern States, where the cattle tick has been a serious problem. Kilts D is uniform in quality and is recognized as one of the most effective products of its kind on the market.

1 lb.	5 lb.	drums
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Prices on application

CARBOLIC-OL

Carbolic-ol is an effective wood preservative composed of pure anthracene oil derived from the distillation of pure coal tar. It is a high boiling point oil and may be applied by brushing, spraying or dipping. By actual performance it has been demonstrated to be one of the most effective wood preservatives on the market.

It should be used by tannin and telephone companies, cold storage and ice companies, tankers, power and water companies, mines and railroads to preserve shingles, rafters and roof and timber companies. It is a product which is used on wood that is exposed to weather, which demands a high quality wood preservative.

1 lb.	5 lb.	10 lb.
1.00	.85	.70

Net Prices per Gallon

Carbolite Shingle Stain is a wood preservative oil of great penetrative qualities and will insure maximum water and weather resisting properties which are needed for wood and shingles. It comes in two shades, light and dark brown. This product will add prolonged life to shingles.

Net Prices per Gallon

Ebonol is an excellent black paint for general exterior upkeep work. It is acid free, durable and highly recommended as a roof paint or so-called "rubber" roofing, metal skylights, flashing and downspouts. It has an splendid body and will not run or dry out under the heat rays of the sun. Becomes set in 24 hours.

In thinning Ebonol use only Ebonol Reducer.

Net Prices per Gallon

Similar paint to Ebonol except it is not quite so heavy bodied and dries quicker. A reducer is put in it which permits this product to set in about eight hours.

Net Prices per Gallon

A reducer made to reduce Hbond down to a thinner consistency, and make it so that it will set more quickly.

Net Prices per Gallon

Ebolicrete Roof Cement is a combination of plastic, cooler, and substrate fiber and is used for repairing roofs, downspouts, drain pipes, etc. **Ebolicrete Roof Cement** does not become brittle and therefore will stand contraction and expansion due to variations in temperature without cracking. It is an ideal roof cement in every particular, not only in covering capacity, but in durability and ease with which it can be applied.

Net Prices per Pound

One-pound cans, 24 in case. Five-pound cans, 6 in case.
25-pound cans, 2 in case.

SPECIAL BLACK ROOF CEMENT

A combination of coarser and asbestos fiber. Although not as high a quality product as Ebolectric Roof Cement, it offers splendid value for the price.

Net Prices per Pound

A good roof cement, although not as high in quality as Eboletic, offers a splendid value for the price.

Net Prices per Pound

A combination of coal-tar oils and asbestos fibers. It is used for repainting leaky roofs, downspouts, metal flashing, etc. Applied with a large roofing brush or a "squeegee." After application it becomes plastic, filling up any holes and acts as a waterproof coating to surface on which it is used. Withstands the heat of the sun.

90 75 65

Flaxseed, as absolutely pure linseed oil sord, made from cold pressed linseed oil and potash, contains no animal fat whatever, no free caustic alkali, consequently can be used on the finest fabrics without fear of injury. Flaxseed lathers freely in hot or cold, hard or soft water. It is especially adapted to cleaning floors, woodwork, furniture, etc. Owing to the fact that pure linseed oil is the life of all paints and varnishes, Flaxseed is the best cleanser for all painted and varnished surfaces. It will be found most excellent for cleaning automobiles, carriages, windows, mirrors and cut glass. The housewife will find it particularly valuable in the cleaning of carpets and rugs. Complete directions shown on the label.

38 30 27 24

1-pound cans, 50 in cases	5-pound pails, 12 in case	10-pound pails, 6 in case
	50-pound pails, crated case	

A neutral soap containing linseed and other pure vegetable oils for use in washing automobiles, trucks, wagons, etc. Contains approximately 60% dry soap. Recommended for use on any highly varnished surface.

38	30	28	27	26
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1-pound cans, 24 in case. 5-pound pails, 12 in case 10-pound pails, 6 in case
25-pound pails, 2 in case. 50-pound pails, crated case.

HARD AUTO SOAP

A hard soap made of vegetable oils and soda, similar to 3000 Auto Soap except harder. Contains approximately 18% dry soap.

1/2 barrel 24
barrels 23

Barrels and half-barrels only

Discount 40%.

MECHANICS HAND SOAP

A grit soap made of a combination of ground pumice and cocconut oil. Contains a liberal soap content and will cut dirt, oil, grease and staining, leaving the hands soft and clean. A splendid soap for cleaning bath tubs, kitchen sinks, drains, etc.

per dozen net

10-oz. cans

1.40

per pound net

5-lb. cans

14 1/2

25-lb. cans

13

Net Prices per Pound

10-oz. cans, 46 in. case.

THE SPRINGFIELD DUSTER

The Springfield Duster is used to apply Calcium Arsenate on cotton and can also be used to apply other dry insecticides. The machine is highly geared, the fan making 38 revolutions to every turn of the handle.

The Springfield Duster is simple, practical and durable. All gears are removable. The fan consists of two blades which swing against the dust clothing or packing. It weighs about eight pounds and balances perfectly on the shoulder of the man applying the poison.

Each individual duster packed complete in a carton.

Price—\$18.50 f.o.b. warehouse point. Net to dealer.

Price—\$18.50 f.o.b. warehouse point. Net to contractor.

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