

SCHEDULE I

GRADE SPECIFICATIONS

MARKET COST AND SELLING PRICES AS OF MARCH 31, 1942

Sheet 6

Market

TRADE NAME: Blue Star Semi Gloss

CATEGORY: Inside Gloss

COLOR: White

NUMBER: 996

QUALITY: Second

PIGMENT: 57.7%

Lithopone

Calcium Carbonate

Albacar

VEHICLE: 42.3%

Mixing Varnish

Heavy Bodied Linseed Oil

Drier & Thinner

Calculated Yield

Manufacturing Loss

Actual Yield

COST ANALYSIS:

Material Cost per Gallon or Pound

Direct Labor Cost per Gallon or Pound

Factory Overhead per Gallon or Pound

Bulk Cost per Gallon or Pound

Complete Package Cost per Gallon or Pound

Package

Labor

Overhead

Factory Cost in Package per Gallon or Pound

PRICES

Show the highest net unit price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

	Delivered	Carlond L.C.I. Truck Loc
(A) To a company owned or controlled outlet	1.75	1.67
(B) To an independent wholesaler	1.52	1.43
(C) By company owned or controlled outlet to retail customer	2.65	--
(D) To an independent retailer (Dealer) (Under \$500.00 - 5%)	1.85	--
(E) To other (Specify) (To Larger Retail Dealer Buyer) (Over \$500.00 - 10%)	1.75	1.67

(A very small percentage of our business is sold to Class D customers)

OPA 0000834

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