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**From:** Swanson, Kevin O (59578) [koswanson@michaelbeststrategies.com]  
**Sent:** 10/18/2017 9:18:13 PM  
**To:** Bennett, Tate [/o=ExchangeLabs/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=1fa92542f7ca4d01973b18b2f11b9141-Bennett, E]  
**CC:** Bode, Denise A (53804) [dabode@michaelbeststrategies.com]  
**Subject:** Meeting Request - Newtrient  
**Attachments:** About Newtrient -- 20896270 v1.PDF

Hello Tate:

I work with Denise and our client, Steve Rowe, from Newtrient which as Ken noted below is the dairy industry's effort to reduce Nitrogen and Phosphorus in a market based way. We would love to follow up on your offer to meet and share more about the work Newtrient is doing to build these environmental services marketplaces and learn more about your efforts in this area and the agricultural stakeholder outreach you are doing. As a bit of background, Newtrient is a company that shares the support of the organizations that produce more than half the milk in the country across 20,000 plus dairy farms. National Milk sits on Newtrient's board and we'd bring their D.C. based folks with us to the meeting. Steve will be coming back to D.C. Tuesday November 7<sup>th</sup> for some meetings with USDA and Hill offices. We have good availability after 11:30am. We could also do the afternoon of Monday the 6<sup>th</sup> if that works better. We appreciate your willingness to meet.

Best regards,

**Kevin O. Swanson**

Senior Associate

E koswanson@michaelbeststrategies.com

Ex. 6

michaelbeststrategies.com



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**From:** "Bennett, Tate" <Bennett.Tate@epa.gov>  
**Date:** Wednesday, September 20, 2017 at 9:02 AM  
**To:** Kenneth Wagner <Wagner.kenneth@Epa.gov>, Steven Rowe <steven.rowe@newtrient.com>, Denise Bode <dabode@michaelbeststrategies.com>  
**Subject:** RE: Newtrient

Hey guys-

We love the National Milk Producers!

Let me know when you all have some time to get together. I'd love to share with you all some info about our education grant program relaunch that we have coming up.

Best.

Tate  
Elizabeth Tate Bennett

Associate Administrator for Public Engagement & Environmental Education  
Office of the Administrator  
U.S. Environmental Protection Agency

**Ex. 6**

[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)

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**From:** Wagner, Kenneth  
**Sent:** Wednesday, September 20, 2017 8:42 AM  
**To:** Bennett, Tate <[Bennett.Tate@epa.gov](mailto:Bennett.Tate@epa.gov)>; [steven.rowe@newtrient.com](mailto:steven.rowe@newtrient.com); [dabode@beststrategies.com](mailto:dabode@beststrategies.com)  
**Subject:** Newtrient

Tate:

I met with Steven, Denise and National Milk Producer's Federation yesterday on the dairy industries effort to reduce Nitrogen and Phosphorus through private investment and creating new markets that should become an economic driver for the producers and cuts costs of traditional waste water treatments for those discharges.

They work closely with the Noble Foundation and their work is similar, only it is focused on dairy farmers rather than ranchers. They are looking to meet with you in the near future, as they have already met with the Administrator who was encouraged by their efforts. I will be happy to support from a regional/state perspective.

FYI, Denise is from Oklahoma where she served as a former Corporation Commissioner and Labor Commissioner who couldn't resist the call to DC. Anyway, these are great folks!

Let me know if you need anything from me.

Ken

**Kenneth E. Wagner**  
*Senior Advisor to the Administrator*  
*For Regional and State Affairs*  
**US Environmental Protection Agency**

**Ex. 6**

[wagner.kenneth@epa.gov](mailto:wagner.kenneth@epa.gov)

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