

NEW YORK,

November 15, 1921.

Mr. J. A. Dowdy, Director of Sales,
Anaconda Lead Products Company,
111 West Washington Street,
Chicago, Ill.

Dear Sir:

I am in receipt of your favor of the 9th inst., enclosing
original letter dated October 24th from C. L. Cole, Auditor, also one
dated October 26th from Adrian D. Joyce, President of the Glidden Company,
instructing us as to the manner of invoicing for dry white lead, which
in accordance with your suggestion we shall file with the contract.

Yours very truly,

D. B. HENNESSY,

Treasurer.

DBH-R

PNYC00001840

Anaconda Lead Products Company

MANUFACTURERS OF

ANACONDA WHITE LEAD

111 WEST WASHINGTON STREET
CHICAGO

WORKS
EAST CHICAGO, IND.

JAMES ALEX DOWDY
DIRECTOR OF SALES

November 9, 1921.

Mr. David B. Hennessey, Treasurer,
Anaconda Lead Products Co.,
25 Broadway, New York.

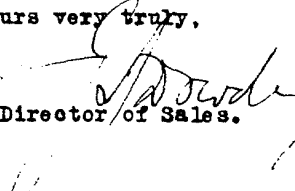
Dear Sir:

I am enclosing original letter dated October 24th from C. L. Cole, Auditor, also one dated October 26th from Adrian D. Joyce, President, of The Glidden Co., instructing us as to the manner of invoicing for dry white lead.

The contract does not specify just how this should be done, with regard to their different subsidiaries, so I took it up with Mr. Joyce to get it arranged. I think these two letters ought to be filed with the contract. I am providing a copy of them to Mr. Wraith and Mr. Winscott.

Yours very truly,

JADowdy/L


Director of Sales.

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THE GLIDDEN COMPANY

GLIDDEN

FACTORIES:
CLEVELAND CHICAGO SAN FRANCISCO READING
ST. LOUIS NEW ORLEANS BROOKLYN ST. PAUL TORONTO

Cleveland, Ohio
October 25, 1921



Anaconda Lead Products Company,
111 West Washington Street,
Chicago, Ill.

Attention of
James Alex Dowdy,
Director of Sales.

Gentlemen:-

Owing to the fact that the invoicing of the Anaconda Lead Products are to be invoiced under the terms of the contract, we will appreciate if you will invoice all orders received from the Glidden Company and Subsidiaries direct to the Cleveland Office mailing this invoice in duplicate and in all cases to show the purchase order number and we in turn will charge the subsidiaries from this office.

I will immediately advise all of our subsidiaries that the invoicing of your products will be cleared through the General Accounting Department in Cleveland and I am sure that the payments of these invoices will be facilitated and the accounting with your company be simplified by clearing as above outlined.

Thanking you kindly for calling this to our attention,
we are.

Very truly yours,

THE GLIDDEN CO.

E. B. Cole
Auditor.

CLC/W

*Noted
Jms*

PNYC00001842

N10931.02