

Monsanto

FROM (NAME & LOCATION)

Guy J. Busch - Akron

DATE

January 26, 1972

CC

E.C. Wilde, Akron

File

SUBJECT

of TREMCO MFG. COMPANY

REFERENCE

AROCLOR ALLOCATION

TO

~~W. S. Clark
St. Louis~~

Will, I am enclosing copies of two letters sent to me by Dave Bruening of Tremco. His letters make very good sense to me and I am asking you to reconsider their allocation for 6062 and 6070. Here's their '72 allocation, which by the way, we've already shipped:

<u>Aroclor 6062</u>	3600 lbs.
<u>Aroclor 6070</u>	5400 lbs.

Very simply, he's saying they used a total of 21,000 lbs. of their code 1199 (includes 1260 as well as 6062) and 12,000 lbs. of code #1200 (includes 1254 as well as 6062) during the last six months of '71. These are accurate production figures. 1254 and 1260 were purchased through our distributor during and prior to 1970.

What he's asking for and I feel he's entitled to is an additional 5100 lbs. of 6070 (21,000 lbs. divided by 2 = 10,500 lbs., minus 5400 lbs. allocated = 5100 lbs. additional) and 2400 lbs. of 6062 (12,000 lbs. divided by 2 = 6000 lbs. minus 3600 lbs. allocated = 2400 lbs. additional.) Would you say I'm heavy on math?

May I have your approval?

GB:hm
encl:2

Guy Busch

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