PORTER

H. K. PORTER COMPANY, INC.

REFRACTORIES DIVISION

PORTER BUILDING • PITTSBURGH, PENNSYLVANIA 15219

AREA CODE 412
TEL. 391-1600

January 15, 1965

Mr. W. K. Bayter
Foreman Boiler Repairs
Newport News Shipbuilding
Newport News, Virginia

Dear Mr. Bayter:

In this age of instant coffee, instant dog-food and instant everything one of our people suddenly realized we have "instant" refractories and, you know, we do!

Our Castables are "instant" refractories - consider that you just dry mix, add water, wet mix, and pour, gun or pump into place. Simple preparation, economical installation - and tremendous results. Castables have really taken over!

And there is a good reason for that, too. Take us for example. We have Fireclay, High Alumina, Basic and Mullite Castables. In each line there is a range of materials all directed to certain furnaces and operating conditions. This wide selection resulted from our Research Department formulations of a complete variety of essential Castables - to give you the best available range of products from which to choose.

The payoff for you is an entirely new approach to your furnace lining problems. There is just one step you have to take - process the enclosed card so we can really tell you how and what "instant" refractory (Castable) will extend your furnace enclosure life.

Cordially,

J. A. Pierce
Vice President and General Manager



